

Educational Note

Guidance on Selection and Disclosure of Plausible Adverse Scenarios

Committee on Pension Plan Financial Reporting

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The actuary should be familiar with relevant educational notes. They do not constitute standards of practice and are, therefore, not binding. They are, however, intended to illustrate the application of the Standards of Practice, so there should be no conflict between them. The actuary should note however that a practice that the educational notes describe for a situation is not necessarily the only accepted practice for that situation and is not necessarily accepted actuarial practice for a different situation. Responsibility for the manner of application of standards of practice in specific circumstances remains that of the members.



MEMORANDUM

To: All Pension Actuaries

From: Faisal Siddiqi, Chair

Standards and Guidance Council

Mark Mervyn, Chair

Committee on Pension Plan Financial Reporting

Date: February 21, 2019

Subject: Educational Note—Guidance on Selection and Disclosure of Plausible Adverse

Scenarios

This educational note provides guidance on the application of the revisions made to subsection 3260 – Advice on the Funded Status or Funding of a Pension Plan, approved by the Actuarial Standards Board (ASB) on February 20, 2018. The development of the revisions and additions to the Standards of Practice for pension plans and this educational note have been guided by the designated group tasked to develop these revisions to the Standards of Practice. Provisions of the educational note: Dynamic Capital Adequacy Testing published by the Committee on Risk Management and Capital Requirements produced for members in the Life and Property and Casualty Practice areas and the ASB's 2016-2022 Strategic Plan were also considered.

In accordance with the Institute's Policy on Due Process for the Approval of Guidance Material Other than Standards of Practice and Research Documents, this educational note has been prepared by the Committee on Pension Plan Financial Reporting (PPFRC) and has received final approval for distribution by the Standards and Guidance Council effective February 12, 2019.

The actuary should be familiar with relevant educational notes. They do not constitute standards of practice and are, therefore, not binding. They are, however, intended to illustrate the application of the Standards of Practice, so there should be no conflict between them. The actuary should note however that a practice that the educational notes describe for a situation is not necessarily the only accepted practice for that situation and is not necessarily accepted actuarial practice for a different situation. Responsibility for the manner of application of standards of practice in specific circumstances remains that of the members.

Questions or comments regarding this educational note may be directed to Mark Mervyn at mark.mervyn@aon.com.

FS, MM

Introduction

The Committee on Pension Plan Financial Reporting (PPFRC) prepared this document to provide actuaries with guidance on the application of the revisions to subsection 3260 of the Standards of Practice for Pension Plans with an effective date of March 1, 2019. In particular, this note provides guidance on the following:

- When to adopt the new standards;
- The situations in which an actuary must include the additional disclosures within an external user report;
- The selection of plausible adverse scenarios to be applied in the additional disclosures
 - On the funded status of the plan; and
 - The service cost between the calculation date and the next calculation date as per paragraph 3260.06.8 of the Standards of Practice; and
- Reporting requirements stated under paragraph 3260.06.4 of the Standards of Practice in
 the instance where contributions are fixed or restricted by the terms of the pension plan
 or other governing documents, and the actuarial certification of the funding of the plan in
 accordance with the law or any regulatory policy or guideline is directly dependent on the
 results of a stochastic funding model regarding the adequacy of the contributions to the
 plan to sustain one or more target levels of benefits from the plan.

The required disclosures of the change in the funded status of the plan and the service cost between the calculation date and the next calculation date under the selected plausible adverse scenarios are not intended to be a comprehensive study of the risks inherent in the pension plan, but rather an illustration of the sensitivity of the funded status and plan costs to certain key risks facing pension plans.

Summary of New Disclosure Requirements

To comply with the revisions to the Standards of Practice required by paragraph 3260.06.8, the actuary would select a plausible adverse scenario for each of the risk assessments under paragraph 3260.06.6 of the Standards of Practice.

In particular, paragraph 3260.06.8 of the Standards of Practice states the following:

If an <u>external user report</u> includes one or more <u>going concern valuations</u>, then the <u>external user report</u> should, for at least one such valuation included in the <u>report</u>, <u>report</u> the effects on:

- The <u>funded status</u> of the plan on a market value or smoothed value basis at the <u>calculation date</u>, separating the effects on assets and liabilities, where applicable; and
- The <u>service cost</u> or the rule for calculating the <u>service cost</u> between the <u>calculation</u> <u>date</u> and the next <u>calculation date</u>;

of the plausible adverse <u>scenarios</u> selected by the <u>actuary</u> for the risk assessments under paragraph 3260.06.6.

To comply with the requirements of paragraph 3260.06.4, where applicable, the actuary would disclose the stochastic funding model results which are relevant to the provisions for actuarial certification.

In particular, paragraph 3260.06.4 of the Standards of Practice states the following:

Where <u>contributions</u> are fixed or restricted by the terms of the pension plan or other governing documents, and the actuarial certification of the <u>funding</u> of the plan in accordance with the law or any regulatory policy or guideline is directly dependent on the results of a stochastic <u>funding model</u> regarding the adequacy of the <u>contributions</u> to the plan to sustain one or more target levels of benefits from the plan, the <u>report</u> should disclose the stochastic <u>funding model</u> results which are relevant to the provision of the actuarial certification.

Application of New Disclosure Requirements

The effective date of the revised standards is March 1, 2019. In accordance with paragraph 1130.06 of the general standards of practice, the revised standards must be applied with external user reports with calculation dates on or after March 1, 2019. Early adoption is permitted.

For example, if the calculation date of the actuary's external user report is January 1, 2019, while the report date is June 30, 2019, there would be no requirement to reflect the additional disclosures within the external user report.

In accordance with paragraph 3260.06.6, the additional disclosures are not required to be included within an external user report if

- "The pension plan is a "designated plan" which has, as members, only persons "connected" with the employer as those terms are defined in the Income Tax Regulations (Canada); or
- The valuation is for a pension plan which is not registered under a pension benefits standards act of a province or the federal government of Canada; or
- The valuation is based on an extrapolation of results disclosed in a previous <u>external</u> <u>user report.</u>"

Selection and Disclosure of Plausible Adverse Scenarios

In accordance with paragraph 3260.06.5, "a plausible adverse <u>scenario</u> would be a <u>scenario</u> of adverse but plausible assumptions, relative to the <u>best estimate</u> assumptions otherwise selected for the valuation, about matters to which the pension plan's <u>financial condition</u> is sensitive". As a result, the selection and application of a plausible adverse scenario is a stresstesting process on various risks to the funded status and service cost of the pension plan. Paragraph 3260.06.6 specifies the risks to be considered in the additional disclosure requirements as the following:

- "Interest rate risk, the potential that interest rates will be lower than expected;
- Deterioration of asset values;

Longevity risk, the potential that pension plan members will live longer than expected;

• For pension plans where <u>contributions</u> are fixed or restricted by the terms of the plan or other governing documents, the potential that the <u>contribution</u> base will be lower than expected;".

For the purposes of the additional disclosure requirements, an adverse scenario would be characterized as a plausible adverse scenario if it has a non-trivial probability of occurring within the short term (i.e., immediately to one year). To meet this threshold, the adverse scenario would generally be consistent with the likelihood of between 1 in 10 and 1 in 20, based on the opinion of the actuary. There may be valid reasons to select a more or less plausible adverse scenario. The actuary would also consider that plausible adverse scenarios may vary among different pension plans and may vary over time for a particular pension plan.

An actuary may select plausible adverse scenarios using deterministic or stochastic approaches.

In selecting the plausible adverse scenario, the actuary would be aware of, and may utilize, any stress testing reporting included in the pension plan's audited plan financial statements or other work created in connection with the risk of the funded status of the plan to changes in the above noted risks.

As per paragraph 3260.06.7:

"In considering the plausible adverse scenarios, the actuary may:

- Make reasonable determinations of the asset classes which are classified as fixed income investments;
- Restrict the impact of interest rate risk to the asset classes deemed to be fixed income
 investments and to the discount rate to the extent that the discount rate is affected by
 fixed income investments;
- Assess the impact of the risks in combination, but the <u>actuary</u> would not be required to do so;
- Reflect the impact of any compensating adjustments, such as a potential reduction in any margin implicit in the discount rate in response to a lower interest rate <u>scenario</u>;
- Reference any related <u>work</u>, such as asset-liability <u>modelling work</u>, with which the
 actuary has been involved or which has otherwise been made available to the <u>actuary</u>."

For purposes of assessing the impact of the plausible adverse scenario on the pension plan's funded status and the service cost, the actuary may consider mitigating factors that are within the plan sponsor's ability to enact within the short term or contemplated under the current documents governing the pension plan (e.g., reduction to margin implicit in the discount rate, re-risking of the plan assets permitted under the applicable adopted statement of investment policies and procedures). Any compensating adjustments that are not readily permitted, requiring a change in plan provisions or policy documents, or could not be expected to be enacted within the short term, would not be considered within the assessment of the pension plan's funded status and service cost under of the selected plausible adverse scenario.

The valuation methods adopted for the purposes of valuing plan assets and liabilities under the selected plausible adverse scenario would be consistent with the methods adopted for the going concern valuation.

A complete description of the selected plausible adverse scenario would be included by the actuary within the external user report. In particular, it is expected that the actuary would provide the following:

- A qualitative description of the selected plausible adverse scenario;
- If different, a summary of any changes to the assumptions used in the going concern valuation under the selected plausible adverse scenario compared to the baseline going concern valuation assumptions.
- A description of any cross effects due to the reflection of various risk in combination;
- Any compensating adjustments available to be utilized by the plan sponsor and incorporated under the plausible adverse scenario; and
- The impact of the selection of the plausible adverse scenario on the funded status of the plan and the service cost, including results before and after any compensating adjustments where appropriate as described below.

If the compensating adjustment reflected by the actuary is a reduction in any margin implicit in the discount rate, the actuary would provide the funded status of the plan and the service cost under the selected plausible adverse scenario after the compensating adjustment. For any other compensating adjustment contemplated in the selected plausible adverse scenario, the actuary would disclose the results both before and after the reflection of the compensating adjustment.

Examples of the application of plausible adverse scenarios are available at the end of this document.

Guidance on selecting appropriate interest rate lower than expected

The purpose of this scenario is to illustrate the sensitivity of the funded status of the pension plan and service cost to an immediate change in market interest rates underlying fixed income investments. Both the plan assets, to the extent that they are sensitive to changes in market interest rates, and the plan liabilities, to the extent that the discount rate is tied to the outlook for market interest rates, would be impacted by this plausible adverse scenario.

In selecting the plausible adverse scenario, the actuary would consider historical experience and the outlook for the future in determining a range of possible future experience. The actuary may want to look at historical data published by the CIA, or other economic data, as a guide to help determine the appropriate reduction to the interest rate assumption under the plausible adverse scenario.

In selecting an appropriate discount rate different than the best estimate used for going concern valuation purposes, the actuary would follow a similar methodology used in the determination of the best estimate discount rate employed in the going concern valuation, but now consistent with the interest rates inherent in the selected plausible adverse scenario.

Guidance on the selection on the discount rate has been provided within the <u>Revised</u>
<u>Educational Note – Determination of Best Estimate Discount Rates for Going Concern Funding</u>
Valuations.

The actuary could review the plan assets as of the calculation date in order to make a reasonable determination of which assets would be classified as fixed income, and to assess their sensitivity to a change in market interest rates. The actuary could then determine an appropriate revised market value of the plan's assets on the calculation date, which would be consistent with a change to interest rates inherent in the selected plausible adverse scenario.

The actuary is expected to determine the funded status of the plan at the calculation date, separating the effects on assets and liabilities under the selected plausible adverse scenario. As noted above, as per paragraph 3260.06.7, in considering the plausible adverse scenarios, the actuary may

- "Make reasonable determinations of the asset classes which are classified as fixed income investments;
- Restrict the impact of interest rate risk to the asset classes deemed to be fixed income
 investments and to the discount rate to the extent that the discount rate is affected by
 fixed income investments;
- Reflect the impact of any compensating adjustments, such as a potential reduction in any margin implicit in the discount rate in response to a lower interest rate <u>scenario</u>;".

Guidance on selecting scenario on deterioration of asset values

The purpose of this scenario is to illustrate the sensitivity of the funded status of the pension plan to changes in the asset values only. No change to plan liabilities would need to be considered by the actuary.

The actuary would consider the plan's investment policy, historical return experience, and the outlook for the future in determining a range of possible future experience. The actuary may want to consider any analysis used in setting the best estimate going concern discount rate, plan-specific stochastic projection data, historical data published by the CIA, and/or other economic data, as a guide to help determine an appropriate reduction to asset values for this plausible adverse scenario.

As an alternative to selecting a plausible adverse scenario which would reduce all plan asset values, the actuary may select a plausible adverse scenario resulting in the reduction in value of non-fixed income assets only.

Guidance on selecting increased longevity

The purpose of this scenario is to provide users of the external user report appropriate information on the sensitivity of the going concern funded status and service cost of a plan to changes in the mortality assumption used in the valuation.

The plausible adverse scenario would include an immediate reflection of a (i) more conservative mortality assumption than currently employed or a (ii) short-term experience shock of fewer deaths than expected. The valuation of this scenario could take the form of an age offset

applied to the mortality rates, a percentage decrease in applied mortality rates, the adoption of a more conservative mortality table, the adoption of greater mortality improvement rates, the use of reduced mortality rates for a select period, or a combination of any of the above.

In selecting the plausible adverse scenario, the actuary would consider plan-specific factors affecting potential longevity experience. A small plan with only a few individual members may be more likely to experience a higher percentage variation in experience versus assumed in any given year, compared to the percentage variation for a very large plan.

For pension plans with partially or fully credible mortality experience, the selected mortality assumption under the selected plausible adverse scenario would be supported by the pension plan's own mortality experience. The actuary would provide sufficient information within the external report to support the adopted assumption under the selected plausible adverse scenario.

Guidance on the selection of mortality assumptions is provided in the <u>Educational Note – Second Revision: Selection of Mortality Assumptions for Pension Plan Actuarial Valuations</u>.

Guidance on fixed contributions being too low

A key risk for a pension plan where contributions are fixed or restricted by the terms of the plan or other governing documents is a drop in the contribution base. For these plans, the selected plausible adverse scenario would reflect an immediate reduction in the aggregate expected contributions to be received in the future.

For target pension arrangements, such as certain target benefit plans and multi-employer pension plans, this reduction could be based on actual historical experience for the pension plan, trade, or industry, and may result in a lower aggregate contribution due to fewer expected hours worked by all active members, and/or fewer members working, due to an economic downturn. For other pension plans with fixed contributions, the selected plausible adverse scenario would be based on a downturn in the workforce, payroll, and expected contributions, which would be consistent with an economic downturn such as would be illustrated with the other economic plausible adverse scenarios.

The degree of reduction of fixed contributions chosen, as well as the period of persistence of the reduction, for the plausible adverse scenario would take into account actual historical volatility of the contribution base as well as known outlook for the future. Where the determination of the plan's assets is based on projected future contributions, the actuary would consider whether it is appropriate to assume the drop in the fixed contribution base is persistent through the projection period, or short term in nature.

Consideration would be given to the demographic profile of the remaining workforce as compared to the best-estimate workforce, in particular if a decline in workforce would not apply evenly to all working members. In this case, the scenario resulting in a reduced fixed contribution could also result in a higher average age and higher average service cost.

The actuary would report on the impacts of the plausible adverse scenario on the funded status of the plan and on the service cost of the plan, as described in paragraph 3260.06.8. The actuary may also consider whether it would be appropriate to report on the impacts of the

plausible adverse scenario on the ability of the expected contributions to meet the plan's funding requirements as described in paragraph 3260.07.

Guidance on reflecting risk in combination

In addition to disclosing the impact of the risks in isolation, the actuary may also disclose the impact of risks in combination, as per paragraph 3260.06.6, but the actuary would not be required to do so.

If the actuary includes multiple risks in combination in the quantification of the selected plausible adverse scenario on the funded status the plan, the actuary would describe cross-terms effect within the summary of the results.

Guidance on determination of relevant stochastic funding model results

For pension plans where paragraph 3260.06.4 applies, the actuary is to report on the relevant results of the stochastic funding model applied in the actuarial certification of the funding of the plan.

Appropriate disclosures may include the probability of successes or failures, with such terms as defined by the law or regulatory policy or guideline. The actuary would also be aware of any disclosure requirements for stochastic models used for the purposes of certification of pension plan funding requirements.

Example plausible adverse scenarios

This section includes two examples of reported results which incorporate plausible adverse scenarios. The specific plausible adverse scenarios shown here may not be appropriate for another pension plan and are for illustration only. The examples are not intended to represent comprehensive disclosure requirements, but rather to illustrate possible approaches to applying plausible adverse scenarios. The actuary would provide a detailed description of the plausible adverse scenario chosen. In addition, the actuary would provide sufficient description of any assumptions and methods used for purposes of reporting the results under the plausible adverse scenario.

Example 1

This example shows reported impacts of the plausible adverse scenarios on the funded status of the pension plan and on the service cost of the pension plan, as described in paragraph 3260.06.8. For purposes of this example, the pension plan is invested in a 60%/40% equity/fixed income portfolio and uses asset smoothing.

At the time of the valuation, the actuary determined the following as plausible adverse scenarios which have been applied and reported on separately:

• Interest rate risk: interest rates on fixed income assets decrease 100 basis points immediately and result in a 100-basis-point decline in the future return expectations on all the asset classes in which the plan is expected to invest, leading to a 100-basis-point decrease in the discount rate.

• Deterioration of asset values: equity values decrease 15% immediately, and no changes to other economic assumptions.

• Longevity risk: life expectancy increases 10% for all ages over current assumptions.

Example 1 (C\$ millions)	Going Concern Valuation	Plausible Adverse Scenario Results as at Dec. 31, 20xx			
	Results as at Dec. 31, 20xx	Interest Rate Risk	Deterioration of Asset Values	Longevity Risk	
Value of assets (not smoothed)	\$100	\$104	\$91	\$100	
Value of assets (smoothed)	\$95	\$96	\$94	\$95	
Liabilities	\$85	\$95	\$85	\$93	
Funded status	\$10	\$1	\$9	\$2	
Total service cost	\$12	\$14	\$12	\$13	
Life expectancy (in years) for a retiree age 65	20	20	20	22	

Example 2

This multi-employer pension plan example shows reported impacts of the plausible adverse scenarios on the funded status of the plan and on the service cost of the plan, as described in paragraph 3260.06.8. In this example, the actuary has also chosen to report on the impacts of the plausible adverse scenario on the ability of the expected contributions to meet the plan's funding requirements as described in paragraph 3260.07. For this example, the pension plan is invested in a 60%/40% equity/fixed income portfolio and the pension plan does not apply asset smoothing.

The following plausible adverse scenarios have been applied and reported on separately:

- Interest rate risk: interest rates on fixed income assets decrease 100 basis points immediately and result in a 100-basis-point decline in the future return expectations on all the asset classes in which the plan is expected to invest leading to a 100-basis-point decrease in the discount rate.
- Deterioration of asset values: equity values decrease 15% immediately, and no changes to other economic assumptions.
- Longevity risk: life expectancy increases 10% for all ages over current assumptions.
- Contribution base risk: expected contributions decrease 15% versus current assumptions.

For purposes of this example, no compensating adjustments (e.g., a reduction in benefits) have been applied.

Example 2	Going Concern Valuation Results as at Dec. 31, 20xx	Plausible Adverse Scenario Results as at Dec. 31, 20xx			
Multi-Employer Pension Plan (C\$ millions)		Interest Rate Risk	Deterioration of Asset Values	Longevity Risk	Contribution Base Risk
Value of assets	\$75	\$78	\$68	\$75	\$75
Liabilities	\$85	\$95	\$85	\$93	\$85
Funded status	(\$10)	(\$17)	(\$17)	(\$18)	(\$10)
Total expected contributions	\$14	\$14	\$14	\$14	\$12
Total service cost	\$12	\$14	\$12	\$13	\$11
Total deficit funding	\$1	\$2	\$2	\$2	\$1
Contribution excess	\$1	(\$2)	\$0	(\$1)	\$0
Life expectancy (in years) for a retiree age 65	20	20	20	22	20