

# Research Paper

# LRMoE: An R Package for Flexible Insurance Loss Modelling Using a Mixture of Experts Regression Model

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#### Highlights of

# LRMoE.jl: a software package for insurance loss modelling using a mixture of experts regression model

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# LRMoE: an R package for flexible actuarial loss modelling using a mixture of experts regression model

In recent years, we at the University of Toronto (Andrei L. Badescu, X. Sheldon Lin, and current and former PhD students) have been working on research projects on ratemaking and reserving for property/casualty (P&C) insurance. Our goal is to develop new and implementable technologies and ready-to-use software packages for actuaries in this area. This project is one of the results of these efforts. It was funded by an Academic Research Grant from the Canadian Institute of Actuaries (CIA), which we gratefully acknowledge.

In this project, we introduce new open-source statistical software tailor-made for actuarial applications which allows actuarial practitioners to model and analyze insurance loss frequencies and severities using a nonlinear multivariate regression model. The model is very flexible, and it can fit any type of positive dataset and capture the dependency structure implied by the data, and is statistically implementable.

Two papers with corresponding software packages are produced: a vignette for an R package and the other for a Julia package. R is known by many actuaries, while Julia is a highly efficient programming language that has been widely used by the machine learning and computer science community. The Julia package runs roughly four times faster than the R package. The packages can be downloaded at <a href="https://github.com/sparktseung/LRMoE.jl">https://github.com/sparktseung/LRMoE.jl</a> and <a href="https://github.com/sparktseung/LRMoE.jl">https://github.com/sparktseung/LR

The underlying model and methodology developments of our software packages can be found in the following papers:

- Fung, T.C., Badescu, A., and Lin, X.S. (2019). "A class of mixture of experts models for general insurance: application to correlated claim frequencies." ASTIN Bulletin, 49(3), 647–688.
- Fung, T.C., Badescu, A., and Lin, X.S. (2019). "A class of mixture of experts models for general insurance: Theoretical developments." *Insurance: Mathematics and Economics*, **89**, 111–127.
- Fung, T.C., Badescu, A., and Lin, X.S. (2020). "A new class of severity regression models with an application to IBNR prediction." *North American Actuarial Journal*, **25**(2), 1–26.

• Fung, T.C., Badescu, A., and Lin, X.S. (2021). "Fitting censored and truncated regression data using the mixture of experts models." Available in SSRN: <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3740061">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3740061</a>.

These papers are available upon request. If you have any comments, questions, or feedback, please contact either of us.

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# LRMoE: An R package for flexible insurance loss modelling using a mixture of experts regression model

#### Abstract

This paper introduces a new R package, **LRMoE**, statistical software tailor-made for actuarial applications which allows actuarial researchers and practitioners to model and analyze insurance loss frequencies and severities using the Logit-weighted Reduced Mixture of Experts (LRMoE) model. **LRMoE** offers several new distinctive features which are motivated by various actuarial applications and generally cannot be achieved using existing packages for mixture models. Key features include a wider coverage on frequency and severity distributions and their zero inflation, the flexibility to vary classes of distributions across components, parameter estimation under data censoring and truncation, and a collection of insurance ratemaking and reserving functions. The package also provides several model-evaluation and model-visualization functions to help users easily analyze the performance of the fitted model and interpret the model in insurance contexts.

Keywords: Multivariate regression analysis, censoring and truncation, Expectation-Conditional-Maximization Algorithm, insurance ratemaking and reserving, R.

#### 1. Introduction

The Logit-weighted Reduced Mixture of Experts (LRMoE) model is a flexible regression model introduced by Fung et al. (2019b), which is regarded as the regression version of a finite mixture model with the mixing weights (called the *gating function*) which depend on the covariates. We may interpret the LRMoE as clustering policyholders into different subgroups with varying probabilities. Conditioned on the subgroup component to which each policyholder is assigned, the distributional properties of loss frequency or severity are governed by mixture component functions (called the *expert function*). Model flexibility, parsimony, and mathematical tractability are justified (see Fung et al. 2019b), demonstrating a sound theoretical foundation of LRMoE in a general insurance loss modelling perspective. Considering some specific choices of expert functions, Fung et al. (2019a) and Fung et al. (2020) construct Expectation-Conditional-Maximization (ECM) algorithms for efficient frequency and severity model calibrations and show the potential usefulness of LRMoE in terms of insurance ratemaking and reserving.

While the existing R package **flexmix** (Leisch 2004 and Grün and Leisch 2008) may perform parameter estimation for some special cases of LRMoE, it offers only limited choices of component functions (Poisson, Gaussian, Gamma and Binomial) for model fitting. Miljkovic and Grün (2016) have used its extensibility feature to prototype new mixture models with alternative component functions (such as Lognormal, Weibull, and Burr), but users are still constrained to choosing a single parametric distribution for all the components.

This paper introduces a new R package, **LRMoE**, statistical software tailor-made for actuarial applications which allows actuarial researchers and practitioners to model and analyze insurance loss frequencies and severities using the LRMoE model. The package offers several new distinctive features which are motivated by various actuarial applications and generally cannot be achieved by existing packages, including:

- Wider coverage on frequency and severity distributions: Apart from the severity distributions covered by Miljkovic and Grün (2016), the package also covers more frequency expert functions important for actuarial loss modelling, including negative binomial distribution and gamma-count distribution.
- Zero-inflated distributions: Often actuaries are more interested in analyzing the
  aggregate loss for each policyholder instead of considering frequency and severity
  separately. In this situation, it is common practice to observe excessive zeros, which
  motivates the use of zero-inflated expert functions in the LRMoE, which is offered in this
  package. Note that efficient computation of zero-inflated LRMoE requires defining an
  additional latent variable (see Section 2.2 for details), further hindering the
  effectiveness of using the extensibility feature of flexmix.
- Varying classes of distributions across components: Insurance loss data may exhibit a
  mismatch between body and tail behaviours, which should be captured using different
  distributions. One approach is to choose two distributions and combine them using a
  peaks-over-threshold method (see, for example, Lee et al. 2012, and Scollnik and Sun
  2012). Another is to consider a finite mixture model based on different component
  distributions (see, for example, Blostein and Miljkovic 2019). The LRMoE package is
  similar to the latter, and users can select different expert functions across different
  mixture components, which allows for more flexible and realistic modelling of data.
- Incomplete data: In many actuarial applications, including reinsurance, operational risk
  management, deductible ratemaking, and loss reserving, censored and truncated data
  are often observed and need to be dealt with. Censoring and truncation of LRMoE is
  introduced by Fung et al. (2021) with the expert functions restricted to univariate
  Gamma distribution. The new package removes such restriction by offering users
  versatility to fit randomly censored and truncated multivariate data with many choices
  of expert functions.
- Model selection and visualization: In addition to the model-fitting function, the new
  package also provides several model-evaluation (AIC, BIC) and model-visualization (e.g.,
  latent class probabilities, covariate influence) functions to help users easily analyze the
  performance of the fitted model and interpret the fitted model in the insurance context.
- Insurance ratemaking and reserve calculation: The package further contains a number of
  pricing and reserving functions (e.g., mean; variance; value-at-risk, or VaR; conditional
  tail expectation, or CTE), which enable actuaries to simultaneously perform ratemaking
  to multiple insurance contracts with different characteristics, based on abundant
  choices of premium principles.

The paper is organized as follows. Section 2 reviews the LRMoE model and parameter estimation using the ECM algorithm. In Section 3, we use a simulated dataset to demonstrate the basic fitting procedure in the **LRMoE** package. Section 4 contains more package utilities, such as parameter initialization, model visualization, and pricing function, which are illustrated using a French auto insurance dataset. The paper is concluded with some remarks in Section 5. For brevity, we only present code lines which are the most relevant to our new package. The source code, package documentation, and complete replication code for all examples in this paper are available at <a href="https://github.com/sparktseung/LRMoE">https://github.com/sparktseung/LRMoE</a> and <a href="https://github.com/sparktseung/LRMoE">https://github.com/sparktseung/LRMoE</a> Paper-Demo.

#### 2. LRMoE Model and Parameter Estimation

In this section, we provide a brief overview of the LRMoE model proposed in Fung et al. (2019b), and discuss the ECM algorithm for parameter estimation. For brevity of presentation, we will assume, in sections 2.1 and 2.2, that all response variables (claim frequency or severity) are observed exactly. In Section 2.3, we will address data truncation and censoring for the LRMoE model.

#### 2.1 Logit-weighted Reduced Mixture of Experts

Let  $x_i = (x_{i0}, x_{i1}, \ldots, x_{iP})^T$  denote the (P+1)-dimensional covariate vector for Policyholder  $i(i=1,2,\ldots,n)$  with intercept  $x_{i0}=1$ , and  $y_i = (y_{i1},y_{i2},\ldots,y_{iD})^T$  denote the D-dimensional vector of their response variables, which can be either claim frequency or severity. Let  $X = (x_1,x_2,\ldots,x_n)^T$  and  $Y = (y_1,y_2,\ldots,y_n)^T$  denote all covariates and responses for a group of n policyholders.

Based on the covariates, Policyholder i is classified into one of g latent risk classes by a logit-gating function

$$\pi_j(x_i; \alpha_j) = \frac{exp(\alpha_j^T x_i)}{\sum_{j'=1}^g exp(\alpha_{j'}^T x_i)}, \quad j = 1, 2, \dots, g,$$
(1)

where  $\alpha_j = (\alpha_{j0}, \alpha_{j1}, \dots, \alpha_{jP})^T$  is a vector of regression coefficients for latent class j.

Given the assignment of latent class j, the response variables  $y_i = (y_{i1}, y_{i2}, \dots, y_{iD})^T$  are conditionally independent, with the d-th dimension probability density function (or probability mass function) given by

$$g_{jd}(y_{id}; \delta_{jd}, \psi_{jd}) = \delta_{jd} \mathbf{1} \{ y_{id} = 0 \} + (1 - \delta_{jd}) f_{jd}(y_{id}; \psi_{jd})$$
 (2)

where  $^{\delta_{jd}}$  is a probability mass at zero,  $^{1\{y_{id}=0\}}$  is the indicator function, and  $^{f_{jd}(y_{id};\psi_{jd})}$  is the density of some commonly used distribution with parameters  $^{\psi_{jd}}$  for modelling insurance losses. Table 1 gives a list of parametric distributions supported by the LRMoE package.

Table 1: Distributions Supported by LRMoE

Root	Distribution	$f_{jd}(y)$	Parameters
gamma	Gamma	$\frac{1}{\theta^m\Gamma(m)}y^{m-1}e^{-y/\theta}$	$m>0, \theta>0$
Inorm	Lognormal	$\frac{1}{y\sigma\sqrt{2\pi}}\exp\left[-\frac{(\log y - \mu)^2}{2\sigma^2}\right]$	$\mu \in \mathbb{R},  \sigma > 0$
invgauss	Inverse Gaussian	$\sqrt{\frac{\lambda}{2\pi y^3}} \exp\left[-\frac{\lambda(y-\mu)^2}{2\mu^2 y}\right]$	$\mu > 0,  \lambda > 0$
weibull	Weibull	$\frac{k}{\lambda} \left( \frac{y}{\lambda} \right)^{k-1} \exp \left[ - \left( \frac{y}{\lambda} \right)^k \right]$	$k > 0,  \lambda > 0$
burr	Burr	$\frac{ck}{\lambda} \left( \frac{y}{\lambda} \right)^{c-1} \left[ 1 + \left( \frac{y}{\lambda} \right)^c \right]^{-k-1}$	$k>0,c>0,\lambda>0$
poisson	Poisson	$e^{-\lambda} \frac{\lambda^y}{y!}$	$\lambda > 0$
nbinom	Negative Binomial	$\binom{y+n-1}{n-1}p^n(1-p)^y$	$n \in \mathbb{N}^+,  0$
gammacount	Gamma- count	$ \int_0^{ms} \frac{1}{\Gamma(ys)} u^{ys-1} \exp\{-u\} du $ $- \int_0^{ms} \frac{1}{\Gamma((y+1)s)} u^{(y+1)s-1} \exp\{-u\} du $	m > 0, s > 0
ZI-root	All above	$g_{jd} = \delta_{jd} 1 \{ y = 0 \} + (1 - \delta_{jd}) f_{jd}  0 < 0$	$<\delta_{jd}<1$

Note that a probability mass  $^{\delta_{jd}}$  at zero allows for more realistic modelling of insurance data which usually exhibit excess zeros. As a naming convention, we will refer to  $^{g_{jd}}$  as a *component distribution/expert function*, and  $^{f_{jd}}$  as its *positive part*, although claim frequency distributions (e.g., Poisson) also have some probability mass at zero.

Under LRMoE, the conditional probability density function (or probability mass function) of  $^{y_i}$  given covariates  $x_i$  is

$$h(y_i; x_i, \alpha, \delta, \Psi) = \sum_{j=1}^g \pi_j(x_i; \alpha_j) \times \prod_{d=1}^D g_{jd}(y_{id}; \delta_{jd}, \psi_{jd})$$
(3)

where  $\alpha=(\alpha_1,\alpha_2,\ldots,\alpha_g)^T$  is a  $g\times (P+1)$ -matrix of mixing weights with  $\alpha_g=(0,0,\ldots,0)^T$  representing the default class,  $\delta=(\delta_{jd})_{1\leq j\leq g,1\leq d\leq D}$  is a  $(g\times D)$ -matrix of probability masses at zero by component and by dimension, and  $\Psi=\{\psi_{jd}:1\leq j\leq g,1\leq d\leq D\}$  is a list of parameters for the positive part  $f_{jd}$  by component and by dimension. Note that  $\alpha_g=(0,0,\ldots,0)^T{}_T$  ensures that the model is identifiable; that is, there is a one-to-one mapping

between the regression distributions and the parameters (see Jiang and Tanner 1999, and Fung et al. 2019a).

For a group of *n* policyholders, the likelihood function is given by

$$L(\alpha, \delta, \Psi; X, Y) = \prod_{i=1}^{n} h(y_i; x_i, \alpha, \delta, \Psi) = \prod_{i=1}^{n} \left\{ \sum_{j=1}^{g} \pi_j(x_i; \alpha_j) \times \prod_{d=1}^{D} g_{jd}(y_{id}; \delta_{jd}, \psi_{jd}) \right\}. \tag{4}$$

#### 2.2 Parameter Estimation

For parameter estimation in finite mixture models, the Expectation-Maximization (EM) algorithm is commonly used (see, for example, Dempster et al. 1977, and McLachlan and Peel 2004). However, for the LRMoE model, the M-step requires maximization of a non-concave function over all elements of  $\alpha$ . Fung et al. (2019a) thus use the ECM algorithm (Meng and Rubin 1993), which breaks the M-step into several substeps. The ECM algorithm implemented in the **LRMoE** package is described as follows.

Denote  $\Phi=(\alpha,\delta,\Psi)$  as the parameters to estimate. For  $i=1,2,\ldots,n$  we introduce a latent random vector  $Z_i=(Z_{i1},Z_{i2},\ldots,Z_{ig})^T$ , where  $Z_{ij}=1$  if  $\mathbf{y}_i$  comes from the j-th component distribution and  $Z_{ij}=0$  otherwise. For  $d=1,2,\ldots,D$ , we further write  $Z_{ij}=Z_{ijd0}+Z_{ijd1}$ , where  $Z_{ijd0}=0$  and  $Z_{ijd1}=1$  if the d-th dimension of  $y_i$  comes from the positive part  $f_{jd}$  of the j-th component, and  $Z_{ijd0}=1$  and  $Z_{ijd1}=0$  if it comes from the zero inflation  $\delta_{jd}$ .

The complete-data loglikelihood function is given by

$$l^{\text{com}}(\Phi; X, Y, Z) = \sum_{i=1}^{n} \sum_{j=1}^{g} Z_{ij} \left\{ \log \pi_{j}(x_{i}; \alpha_{j}) + \sum_{d=1}^{D} \log g_{jd}(y_{id}; \delta_{jd}, \psi_{jd}) \right\}$$

$$= \sum_{i=1}^{n} \sum_{j=1}^{g} Z_{ij} \log \pi_{j}(x_{i}; \alpha_{j}) + \sum_{i=1}^{n} \sum_{j=1}^{g} \sum_{d=1}^{D} \left\{ Z_{ijd0} \log \delta_{jd} + Z_{ijd1} \log(1 - \delta_{jd}) \right\}$$

$$+ \sum_{i=1}^{n} \sum_{j=1}^{g} \sum_{d=1}^{D} Z_{ijd1} \log f_{jd}(y_{id}; \psi_{jd}).$$

E-Step

For each i = 1, 2, . . . , n, the random vector  $Z_i$  follows a multinomial distribution with count 1 and probabilities  $(\pi_1(x_i;\alpha_1),\pi_2(x_i;\alpha_2),\dots,\pi_g(x_i;\alpha_g))$ . Given  $Z_{ij}=1$ , the conditional distribution of  $Z_{ijd0}$  is Bernoulli with probability  $\delta_{jd}$ . Hence, at the t-th iteration, the posterior expectations of  $Z_{ij}$ ,  $Z_{ijd0}$  and  $Z_{ijd1}$  are

$$z_{ij}^{(t)} = \mathsf{E}\{Z_{ij}|\Phi^{(t-1)},X,Y\} = \mathsf{P}\{Z_{ij} = 1|\Phi^{(t-1)},X,Y\}$$

$$= \frac{\pi_{j}(x_{i};\alpha_{j}^{(t-1)}) \times \prod_{d=1}^{D} g_{jd}(y_{id};\delta_{jd}^{(t-1)},\psi_{jd}^{(t-1)})}{\sum_{j'=1}^{g} \pi_{j'}(x_{i};\alpha_{j'}^{(t-1)}) \times \prod_{d=1}^{D} g_{j'd}(y_{id};\delta_{j'd}^{(t-1)},\psi_{j'd}^{(t-1)})},$$
(6)

$$\begin{split} z_{ijd0}^{(t)} &= \mathsf{E}\{Z_{ijd0}|\Phi^{(t-1)}, \boldsymbol{X}, \boldsymbol{Y}\} \\ &= \mathsf{P}\{Z_{ijd0} = 1|\Phi^{(t-1)}, \boldsymbol{X}, \boldsymbol{Y}, Z_{ij} = 1\} \times \mathsf{P}\{Z_{ij} = 1|\Phi^{(t-1)}, \boldsymbol{X}, \boldsymbol{Y}\} \\ &= \frac{\delta_{jd}^{(t-1)} \mathbf{1}\{y_{id} = 0\}}{\delta_{jd}^{(t-1)} \mathbf{1}\{y_{id} = 0\} + (1 - \delta_{jd}^{(t-1)}) F_{jd}(0; \psi_{jd}^{(t-1)})} \times z_{ij}^{(t)}, \end{split} \tag{7}$$

and

$$z_{ijd1}^{(t)} = z_{ij}^{(t)} - z_{ijd0}^{(t)}$$
(8)

where  $F_{jd}$  is the cumulative distribution function of the positive part  $f_{jd}$ .

CM-Step

In the CM-step, we aim to maximize  $Q(\Phi;\Phi^{(t-1)},X,Y)$  , which can be decomposed into three parts as

$$Q(\Phi; \Phi^{(t-1)}, X, Y) = Q_{\alpha}^{(t)} + Q_{\delta}^{(t)} + Q_{\Psi}^{(t)}$$
(9)

where

$$Q_{\alpha}^{(t)} = \sum_{i=1}^{n} \sum_{j=1}^{g} z_{ij}^{(t)} \log \pi_j(x_i; \alpha_j), \tag{10}$$

$$Q_{\delta}^{(t)} = \sum_{i=1}^{n} \sum_{j=1}^{g} \sum_{d=1}^{D} \left\{ z_{ijd0}^{(t)} \log \delta_{jd} + z_{ijd1}^{(t)} \log(1 - \delta_{jd}) \right\}, \tag{11}$$

and

$$Q_{\Psi}^{(t)} = \sum_{i=1}^{n} \sum_{j=1}^{g} \sum_{d=1}^{D} z_{ijd1}^{(t)} \log f_{jd}(y_{id}; \psi_{jd}). \tag{12}$$

To maximize  $Q_{lpha}^{(t)}$  , we use the same conditional maximization as described in Fung et al.

(2019a). We first maximize it with respect to  $\alpha_1$  with  $\alpha_j$  fixed at  $\alpha_j^{(t-1)}$  for  $j=2,3,\ldots,g-1$ . The next step is to maximize with respect to  $\alpha_2$  with updated  $\alpha^{(t)}$  and other  $\alpha_j$  fixed at  $\alpha_j^{(t-1)}$  for  $j=3,4,\ldots,g-1$ . The process continues until all  $\alpha'$ s have been updated. For obtaining each  $\alpha_j^{(t)}$ , the Iteratively Reweighted Least Square (IRLS) approach (Jordan and Jacobs 1994) is used until convergence.

For  $Q_{\delta}^{(t)}$  , each  $\delta_{jd}$  can be updated using the following closed-form solution

$$\delta_{jd}^{(t)} = \frac{\sum_{i=1}^{n} z_{ijd0}^{(t)}}{\sum_{i=1}^{n} (z_{ijd0}^{(t)} + z_{ijd1}^{(t)})}.$$
(13)

The maximization of  $Q_{\Psi}^{(t)}$  can also be divided into smaller problems by component j and by dimension d. For updating each  $\psi_{jd}^{(t)}$ , closed-form solutions are only available for very special distributions (e.g., Poisson, Lognormal). Numerical optimization is used in most cases, especially when the observation  $y_i$ 's are not observed exactly (see Section 2.3).

As discussed in McLachlan and Peel (2004), a mixture of severity distributions may have unbounded likelihood, which leads to spurious models with extremely large or small parameter values. In the **LRMoE** package, we adopt the same maximum a posteriori (MAP) approach as in Fung et al. (2020), which uses appropriate prior distributions to penalize the magnitude of fitted parameters (see Section 3). The rationale of including penalty functions is to avoid obtaining spurious models due to the unbounded nature of the loglikelihood function. The penalty itself should be small enough so that it results to negligible impacts on the fitted model. On the other hand, the penalty functions avoid parameters diverging to unreasonable values so that the fitted model would become more robust. For more details regarding the rationales and executions, readers are recommended to refer to Section 4 of Fung et al. (2020).

#### 2.3 LRMoE with Censoring and Truncation

Censoring and truncation are common in insurance data sets and need to be dealt with. For example, when a policy limit is applied, loss amounts above the limit will be recorded as the limit only, which creates right censoring of the complete loss data; when a policy deductible is applied, loss amounts below the deductible are not reported to the insurer, thus leading to left truncation.

Fung et al. (2021) have discussed the LRMoE model with censoring and truncation, where all component distributions are Gamma. For parameter estimation with data censoring and truncation, the ECM algorithm in Section 2.2 is slightly modified, with an additional E-step to remove the uncertainties arising from censoring and truncation. Since the main purpose of this

paper is to demonstrate the application of the **LRMoE** package, we will omit the details and refer interested readers to the cited paper.

For all distributions included in it, the **LRMoE** package can perform parameter estimation in the presence of data truncation and censoring. Consequently, the user's input is slightly different from existing packages for mixture models. A detailed example on model fitting in our package is given in Section 3.

#### 2.4 Ratemaking and Reserving in LRMoE

The model structure of LRMoE allows for easy computation of quantities relevant to actuarial ratemaking and reserving (see Fung et al. 2019b). At the policyholder level, the moments and common measures of dependence (e.g., Kendall's tau and Spearman's rho) of  $y_i$  can be computed in simple forms. The VaR and CTE can also be numerically solved without much difficulty. Various premium principles can be applied to price insurance contracts, including pure premium, standard deviation (SD) premium, limited expected value (LEV), and stop-loss (SL) premium. Risk measures can also be calculated for each individual policyholder (e.g., 99%-VaR). At the portfolio level, simulation can be conducted to obtain the distribution of the aggregate loss of all policyholders, which is useful for calculating the total loss reserve and premium calculation. The simulation process is facilitated by a data simulator included in our package (see Section 4.5).

#### 3. Example: Simulated Dataset

In this section, we will demonstrate how to fit an LRMoE model using a simulated dataset, LRMoEDemoData, included in the package. The variables in LRMoEDemoData are described in Table 2, and the dataset is generated by an LRMoE model given in Table 3. A detailed description of the demo dataset can be found on the accompanying website of the package. It can be loaded with the following lines.

Table 2: Description of LRMoEDemoData

Covariate <sup>1</sup>	Name	Description		
$x_{i0}$	intercept	Constant 1		
$x_{i1}$	sex	1 for male, 0 for female		
$x_{i2}$	agedriver	Driver's Age: 20–80		
$x_{i3}$	agecar	Car's Age: 0–10		
$\overline{x_{i4}}$	region	1 for urban, 0 for rural		
Response	Name	Description		
$y_{i1}$	Y[,1]	Claim count from business line 1		
$y_{i2}$	Y[,2]	Claim severity from business line 2		
Row Index	Y[,1]	Y[,2]		
1–6000	No censoring or truncation	No censoring or truncation		
6001-8000	No censoring or truncation	Left-truncated at 5 <sup>2</sup>		
8001–10000	No censoring or truncation	Right-censored at 100		

<sup>&</sup>lt;sup>1</sup> All covariates are generated independently and uniformly at random.

# The package and source code are available on github.

# The installation requires two lines of code.

- > library(devtools)
- > install\_github("sparktseung/LRMoE")

# Load DemoData which contains four matrices

# X, Y are complete datasets with 10,000 rows

# X.obs, Y.obs are subject to data truncation and censoring

- > library(LRMoE)
- > data(LRMoEDemoData)

To address data truncation and censoring, the user's input of response  $\mathbf{Y}$  is different from existing packages. For each dimension d of observation  $y_i$ , instead of a single numeric input, a quadruple  $0 \leq t_{id}^l \leq y_{id}^l \leq y_{id}^u \leq t_{id}^u \leq \infty$  is needed, where  $t_{id}^l$  and  $t_{id}^u$  are the lower and upper bounds of truncation, and  $t_{id}^l$  and  $t_{id}^u$  are the lower and upper bounds of censoring. The exact value of  $t_{id}^l$  lies between censoring bounds such that  $t_{id}^l \leq t_{id}^l \leq t_{id}^l \leq t_{id}^u \leq t_{id}^u$ . For a sample of size  $t_{id}^l \leq t_{id}^l \leq t_{id}^u$  is needed, where each

<sup>&</sup>lt;sup>2</sup>The complete dataset (X, Y) contains 10,000 rows. As a result of left-truncating Y[,2], 172 rows of data are discarded, and the observed dataset (X.obs, Y.obs) has 9828 rows only.

n imes 4 -block describes one dimension of  ${\it Y}$ . Sample rows of Y.obs in DemoData are shown as follows.

# Complete data: no truncation, no censoring > Y.obs[1,] tl.1 yu.1 tu.1 tu.2 yl.1 t1.2 y1.2 yu.2 0.0000 5.0000 5.0000 0.0000 40.2224 40.2224 Inf Inf # Y[,2] is left-truncated at 5 > Y.obs[6002,] tl.1 yl.1 yu.1 tu.1 t1.2 y1.2 yu.2 tu.2 0.0000 0.0000 0.0000 Inf 5.0000 81.3488 81.3488 Inf # Y[,2] is right-censored at 100 > Y.obs[7884,] yl.1 tl.1yu.1 tu.1 t1.2 y1.2 yu.2 tu.2 0 7 7 Inf 0 100 Inf Inf

**Table 3: True Model of LRMoEDemoData** 

Logit R	Logit Regression Coefficients:							
			$\alpha = \begin{bmatrix} -0.50 \\ 0 \end{bmatrix}$	1.00 -	-0.05 0	0.10	$\begin{bmatrix} 1.25 \\ 0 \end{bmatrix}$	
Compo	Component Distributions:							
	<i>j</i> = 1				j = 2	•		
	Comp.dist	$\delta_{jd}$	$\psi_{jd}$		Comp	o.dist	$\delta_{jd}$	$\psi_{jd}$
d = 1	Poisson	0	$(\lambda = 6)$		ZI- Gamı	maCour	0.20	m = 30, s = 0.50
d = 2	Inorm	0	$\mu = 4.0, \sigma$	= 0.30)	invga	uss	0	$(\mu = 20.0, \lambda = 20.0)$

Table 4: Fitted Model 1 of LRMoEDemoData

Logit	Logit Regression Coefficients:								
	$\hat{lpha}$ =	= [-0	0.3927	0.9837	-0.0493	0.09	10	$\begin{bmatrix} 1.1527 \\ 0 \end{bmatrix}$	
Comp	Component Distributions:								
	<i>j</i> = 1				<i>j</i> = 2				
	Comp.dist	$\delta_{jd}$	$\psi_{jd}$		Comp.dist	$\delta$	jd	$\psi_{jd}$	
d = 1	Poisson	0	$\lambda = 5.$	77	ZI- GammaCoi	unt 0	.19	m = 29.52, s = 0	0.49
<i>d</i> = 2	Inorm	0	$\mu = 4.0$	$01, \sigma = 0.30$	invgauss	0		$\mu = 19.92, \lambda = 2$	22.06

Table 5: Fitted Model 2 of LRMoEDemoData

Logit R	Logit Regression Coefficients:									
	$ ilde{lpha}$	$a = \begin{bmatrix} -1 \\ 1 \end{bmatrix}$	0.3674	0.9811	-0	.0494 0	0.091	7	1.1483	
Compo	nent Distrib	utions:								
	j = 1					j = 2				
	Comp.dist	$\delta_{jd}$	$\psi_{jd}$			Comp.d	list $\delta_{jd}$		$\psi_{jd}$	
d = 1	ZI- Poisson	0.009	$\lambda = 5.8$	37		ZI- nbinom	0.19	5	n = 30, p	p = 0.499
d = 2	burr	0	$k = 1.1$ $\lambda =$	2, c = 5.5 = $56.99$	57,	gamma	0		m = 1.6	$67, \theta = 11.53$

To fit an LRMoE model, the user needs to specify the following inputs: number of latent classes (n.comp), what component distributions to use (comp.dist) for each dimension and each component, and initial guess of model parameters (alpha.init for logit regression coefficients, zero.init for zero-inflation probabilities, and params.init for parameters of the positive part of component distributions).

For illustration purposes, we first assume that the user's choice of component distributions coincides with the true model, and the initial guesses of parameters are also close to the true ones. As shown in the following sample code of initialization, the user has chosen a two-component mixture. For example, for the first dimension of response variable, the user specifies the second latent component comp.dist[1,2] to be a zero-inflated gamma-count distribution, where the initial guess of zero-inflation zero.init[1,2] is 0.5 and the gamma-count parameters params.init[[1]][[2]] are (40, 0.8).

```
# Number of latent classes (component distributions)
n.comp = 2 \# = q
# Number of response dimension
dim.m = 2 # = d
# A matrix of strings to specify component distributions # by dimension (row) and by
component (column)
# Dimension is d * q
comp.dist = matrix( c("poisson", "ZI-gammacount",
"Inorm",
             "invgauss"), nrow = dim.m, byrow = TRUE)
# Initial guesses of alpha: logit regression weights # by component (row) and by covariate
(column)
# Last row must be zero for default class # Dimension is g * (P+1)
0, 0, 0, 0, 0),
nrow = n.comp, byrow = TRUE
# Initial guesses of zero-inflation probabilities
# by dimension (row) and by component (column)
# Must be zero for non-zero-inflated component distributions
zero.init = matrix(c(0, 0.5,
0,
     0),
nrow = dim.m, byrow = TRUE
# Initial quesses of component distribution parameters # It is a d-length list (by dimension),
# where each element is a g-length (by component) list of vectors
params.init = list( list(c(10), c(40, 0.8)),
list(c(3, 1), c(15, 15)))
```

By default, the fitting function imposes a penalty on the magnitude of parameters to avoid spurious models with extremely large or small parameter values. This is implemented by specifying hyper parameters for the prior distributions of model parameters. For simplicity, positive parameters are given Gamma priors, real parameters are given normal priors with mean zero, and parameters with bounded ranges are not penalized at all.

For example, the following lines indicate that the prior distributions are: logit regression coefficients  $\alpha_{jp}$  follows N(0,  $5^2$ ), Lognormal meanlog  $\mu$  follows N(0,  $1^2$ ), and Lognormal sdlog follows Gamma distribution with shape 9 and scale 0.5. No penalty is imposed on zero-inflation probabilities.

```
# Penalty for alpha: a single numeric for all logit regression weights
```

```
> hyper.alpha = 5
```

# Penalty for component distribution parameters

# List structure is the similar to params.init

```
> hyper.params = list( list(c(9, 0.5), c(9, 0.5, 9, 0.5)),
list(c(1, 9, 0.5), c(9, 0.5, 9, 0.5))
```

With all input argument properly defined, the model-fitting function can be called as follows. It is optional to print intermediate parameter updates on screen by setting print = TRUE.

The fitting function will return a list, which contains model specification (n.comp, comp.dist), intializations (e.g., alpha.init), estimated parameters (e.g., alpha.fit), loglikelihood (II, II.np with no penalty), and information criteria of the fitted model (AIC, BIC). They can be inspected using standard R methods. Examples are given below.

```
# Check LRMoE model specification
```

> fitted.model\$comp.dist

```
comp 1 comp 2

dim 1 "poisson" "ZI-gammacount" dim 2 "Inorm"

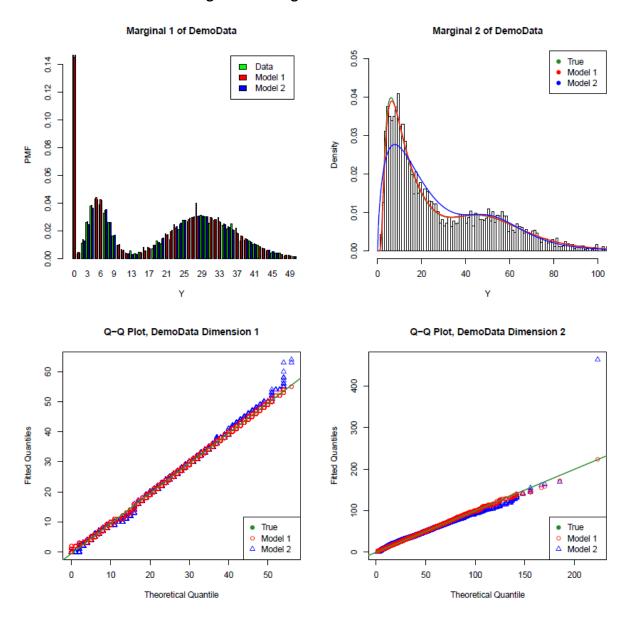
"invgauss"
```

## # Inspect fitted logit regression coefficients

## > fitted.model\$alpha.fit

	intercept	sex	agedriver	agecar	region
comp 1	-0.3926849	0.9836549	-0.04925036	0.0910102	1.152698
comp 2	0.0000000	0.0000000	0.0000000	0.0000000	0.0000000

Figure 1: Fitting results of DemoData



```
# Inspect fitted parameters for the second dimension of Y fitted.model$params.fit[["dim 2"]] # or fitted.model$params.fit[[2]]
```

```
$'comp 1'
Meanlog sdlog
4.0 0.3

$'comp 2'
Mean scale
19.77823 21.42792
```

The fitted model is summarized in Table 4. The parameter estimates are quite close to the true ones. Considering simulated random noises and loss of information due to censoring and truncation, the fitting function is able to identify the true model when it is known.

In practice, when the true underlying model is not known, the user needs to perform some preliminary analysis on the dataset to determine model specification and parameter initialization. Table 5 contains the parameter estimates of another user-specified LRMoE model for DemoData, which has quite different component distributions compared with the true model.

The fitted loglikelihood values for Model 1 and Model 2 are -72885.57 and -73374.48, respectively. A graphical comparison of the two models is given in Figure 1. While both models have similar fitting performance for claim frequency, Model 2 is noticeably worse in fitting small and extreme values of claim severity.

## 4. Example: Real Dataset

In this section, we illustrate how to fit an LRMoE model to a real insurance dataset. As the basic fitting procedure has been discussed in the previous section, we will focus on data preprocessing and other utilities of our package, including parameter initialization, computation parallelization, actuarial pricing functions, and model visualization.

#### 4.1 Data Description and Pre-Processing

We consider the French auto insurance claims dataset included in the R package **CASdatasets** (Dutang and Charpentier 2019), which can be loaded as follows.

- > library(CASdatasets)
- > data(freMTPLfreg, freMTPLsev)

The freMTPLfreq dataset contains records of policy ID, policyholder information, and number of claims, while freMTPLsev contains only policy ID and claim amounts for those who have claims. The PolicyID variable serves as a unique identifier which links these two datasets. Some

policyholders have multiple claims, resulting in duplicate records of PolicyID in freMTPLsev. For demonstration purposes, we aggregate claim amounts by policyholder, and choose only the claim severity as response variable.

#### # Aggregate claim amounts

> sev.aggre = aggregate(freMTPLsev\$ClaimAmount,

> colnames(sev.aggre)[2] = "ClaimAmount"

# Match two datasets by PolicyID. NA values correspond to no claims.

- > df.all = merge(freMTPLfreq, sev.aggre, by = "PolicyID", all = TRUE)
- > df.all\$ClaimAmount[is.na(df.all\$ClaimAmount)] = 0

The resulting dataset has 413,169 observations. The claim amount has high zero inflation, as less than 4% of policyholders have filed at least one claim. For positive claim amounts, the distribution is right-skewed, multi-modal, and heavy-tailed. The variables in the aggregated dataset are described in Table 6.

Name Description Covariate Constant 1. Default class for categorical  $x_{i0}$ Intercept variables. Vehicle age in years. Range:  $0\sim 100$  $x_{i1}$ CarAge  $x_{i2}$ Driver's age in years. Range:  $18 \sim 99$ DriverAge Power of the car as ordered categorical:  $x_{i3} \sim x_{i,13}$ Power  $m d \sim o$ . Default is "d". Brand of the car: 7 categories. Default is  $x_{i,14} \sim x_{i,19}$ **Brand** "Fiat". Car gas: Diesel or Regular. Default is  $x_{i,20}$ Gas Policy region in France: 10 categories.  $x_{i,21} \sim x_{i,29}$ Region Default is "Aquitaine". Response Description Name  $y_{i1}$ ClaimAmount Claim amount of the policyholder.

**Table 6: Description of French Auto Insurance Data** 

Standard R functions are used to convert the above dataframe into matrices covariates and the response required by the **LRMoE** package.

#### # Make Y matrix

- > sample.size = nrow(df.all)
- Y = matrix(c(rep(0, sample.size), # = tl

```
df.all$ClaimAmount, # = yl
  df.all$ClaimAmount, # = yu
  rep(Inf, sample.size) # = tu
  ),
ncol = 4, byrow = FALSE)
```

#### # Make X matrix

- > X.continuous = cbind(df.all\$CarAge, df.all\$DriverAge)
- > X.power = model.matrix(~df.all\$Power, data = df.all) # Default is 'd'
- > X.brand = model.matrix(~df.all\$Brand, data = df.all) # Default is 'Fiat'
- > X.gas = model.matrix(~df.all\$Gas, data = df.all) # Default is 'Diesel'
- > X.region = model.matrix(~df.all\$Region, data = df.all) # Default is 'Aquitaine'
- > X = matrix(cbind(rep(1, sample.size), # Intercept X.continuous,

```
X.power[,-1], X.brand[,-1], X.gas[,-1], X.region[,-1]), nrow = sample.size, byrow = FALSE)
```

# Omitted code to name columns of X: colnames(X) = c(...)

#### 4.2 Parameter Initialization

Since the fitting procedure of LRMoE involves multivariate optimization, a good initialization of parameters will often lead to faster convergence, compared with a noninformative guess. Gui et al. (2018) have proposed an initialization procedure for a fitting mixture of Erlang distributions, which involves k-means clustering and the clusterized method of moments (CMM). This has been used in Fung et al. (2020) and offers reasonably good starting values of parameters.

Our package contains an initialization function which applies the CMM method to all component distributions, which is used in conjunction with the base function kmeans. Some preliminary analysis is needed to determine the number of clusters (components) to use. Since the positive part of all distributions included in our package is unimodal, a heuristic starting point is to examine the empirical histogram of data and count the number of peaks (see Figure 3). As an example, the procedure to initialize a three-component LRMoE is given as follows.

```
# Number of components
```

- > n.comp = 3
- # Compute parameter initialization using CMM for severity
- > init.3 = CMMSeverity(df.all\$ClaimAmount, data.matrix(df.all.st), 3)

The CMMSeverity function will return a list, where each element contains the cluster proportion, zero inflation, and parameter initialization for component distributions. The initialization can be inspected using standard R methods.

The list init.3 returned by the sample code is summarized in Table 7.

**Table 7: Sample Initialization of Parameters** 

(	1	2	3	
Proportion		0.21	0.25	0.54
Zero Inflation		0.96	0.97	0.96
Positive Data:				
- Mean		1736.80	2052.66	2487.96
- Coefficient of Variation		2.21	3.00	11.26
- Skewness		10.50	12.54	57.72
- Kurtosis		143.77	193.40	3814.04
- Parameter Initialization				
Gamma	shape	0.20	0.01	0.008
	scale	8509.01	18474.62	315719.40
LogNormal	meanlog	6.57	6.48	5.39
	sdlog	1.33	1.52	2.20
Inverse Gaussian	mean	1736.80	2052.66	3487.96
	scale	354.51	228.06	19.61
Weibull <sup>1</sup>	shape <sup>1</sup>	3	3	3
	scale	2605.21	3078.99	3731.94
Burr <sup>1</sup>	Shape1 <sup>1</sup>	2	2	2
	Shape2 <sup>1</sup>	5	5	5
hant for a consoriant state illt. The	scale	12770.62	15093.07	18293.83

<sup>&</sup>lt;sup>1</sup>Set to constant for numerical stability. The scale parameter is obtained by matching the first moment.

The proportion of each cluster and their zero inflation may be used for initializing alpha.init and zero.init. The summary statistics of positive data are provided to help the user choose a combination of component distributions. Initialization with extremely large or small parameter values should be avoided (e.g., Gamma(0.008, 315714.40) for component 3).

# All components have a quite large proportion of zero, # so component distributions should be zero-inflated.

> comp.dist = matrix(c("ZI-Inorm", "ZI-Inorm", "ZI-Inorm"),

nrow = 1, byrow = TRUE)

# Assuming no knowledge of covariate influence on response,

```
# initialize only the intercept coefficient, where 3 is the reference group
> alpha.init = matrix(0, nrow = 3, ncol = 30)
> alpha.init[,1] = log(c(0.21, 0.25, 0.54)) - log(0.54)
# Initialize zero inflation: all components are zero-inflated.
> zero.init = matrix(0, nrow = 1, ncol = 3)
> zero.init[1,] = c(0.96, 0.97, 0.96)
# Initialize component distribution parameters.
> params.init = list( list(c(6.57, 1.33), c(6.48, 1.52), c(5.39, 2.20)) )
```

#### 4.3 Parallel Computation

While the LRMoE model provides much flexibility, the user needs to try different combinations of component distributions and/or different initializations of parameters in order to find a model which best fits the data. If the fitting function is called sequentially for each model specification, the computational time scales with the number of LRMoE model candidates, which is not desirable, especially for large datasets. In this subsection, we will demonstrate how to integrate our package with doParallel (Microsoft Corporation and Weston 2019), so that multiple LRMoE models can be simultaneously fitted.

We assume that the user has specified a collection of LRMoE model candidates. Each of them is represented as a list, which contains a string model.name as an identifier, model specification, and parameter initialization as described in Section 3.

```
# The model.list contains a list of LRMoE model candidates to fit. # model.list = list(model.1, model.2, ...)

# Each model is structured as a list of inputs # required by the fitting function.

# model.1 = list(model.name, n.comp, comp.dist,

alpha.init, zero.init, params.init, hyper.alpha, hyper.params)
```

The fitting function will be called in a loop function do\_fitting, where each iteration outputs one LRMoE model. For ease of analyzing results, it is recommended to save the fitted model as a .Rda file, as well as the intermediate output as a .txt file. Additionally, the user may opt to get email updates on the running status if the code is running on a remote server (see, for example, Premraj 2015).

```
do_fitting = function(X, Y, model)
{
    model.name = toString(paste(model$model.name, sep="")) rda.name =
    toString(paste(model.name, ".Rda", sep=""))
    output.name = toString(paste(model.name, ".txt", sep=""))
```

```
# Set a file to save the intermediate update of parameters sink (file = output.name)
    tryCatch(\{model.fit = LRMoE.fit(Y = Y, X = X,
                  n.comp = model$n.comp, comp.dist = model$comp.dist, alpha.init =
                  model$alpha.init, zero.init = model$zero.init, params.init =
                  model$params.init,
                  penalty = TRUE,
                  hyper.alpha = model$hyper.alpha, hyper.params = model$hyper.params,
                  print = TRUE
               save(model.fit, file = rda.name) # Save fitted model
               },
               error=function(e){"Error!"; print("Error!")}
   # Save intermediate update of parameters for the current model sink()
   # Optional: use mailR to get running status. Code is omitted.
 }
Finally, the do fitting function is called in parallel. Depending on the user's computing
resources, the number of models to fit in parallel (ncore) may be different.
 # Specify how many models to fit in parallel
 > ncore = 5
 > n.run = length(model.list)
 # Make computing clusters: standard procedure
 > cl = makePSOCKcluster(ncore)
 > registerDoParallel(cl)
 # Call fitting functions in parallel
 > foreach(b = 1:n.run) %dopar% {do_fitting(X, Y, model.list[[b]])}
 # Stop computing clusters: standard procedure
 > stopCluster(cl)
```

#### 4.4 Fitting Results and Model Selection

For illustration purposes, we fit only a selected number of LRMoEs to the entire French auto insurance dataset. The fitted loglikelihood, AIC, and BIC are summarized in Table 8.

**Table 8: Fitting Results of French Auto Insurance Data** 

<i>g</i> = 3	Loglikelihood	AIC	BIC	g = 4	Loglikelihood	AIC	BIC
III	-183913	367965	368719	lill	-183521	367246	368361
iwl	-183928	367993	368748	IIII	-183749	367702	368817
wll	-184078	368293	369047	bill	-183784	367774	368900
llb	-184099	368337	369102	will	-183798	367800	368915
lib	-184112	368363	369129	bilw	-183954	368114	369240
<i>g</i> = 5	Loglikelihood	AIC	BIC	g = 6	Loglikelihood	AIC	BIC
bwliw	-183576	367424	368910	llblll	-183444	367226	369074
bllil	-183590	367452	368938	liwibl	-183450	367238	369085
IIIiI	-183603	367476	368951	llwlll	-183466	367269	369105
IIIII	-183604	367478	368954	liwlll	-183471	367279	369115
wllil	-183654	367578	369054	libIII	-183491	367321	369168

Notes: Component distributions are represented by first letter; for example, I for lognormal, b for Burr, etc. All components are zero-inated. Stopping criterion is < 0:05 improvement in loglikelihood, or 500 iterations. For each *g*, loglikelihood values are in decreasing order. The overall optimal values are bolded.

In most cases, adding more components will increase the fitted loglikelihood (e.g., consider models iwl, will, wllil, and liwlll). The models selected by AIC and BIC have six and four components, respectively. In this particular setting, BIC heavily penalizes models with more components, since the sample size is large, and adding one component roughly increases the number of parameters by 30 (the number of logit regression coefficients).

Apart from AIC and BIC, cross-validation (CV) is an alternative model-selection criterion which avoids overfitting with too many latent components. For example, Gui et al. (2018) consider a 10-fold CV for a fitting mixture of Erlangs, where the averaged loglikelihood on the test sets is used as a score function to select the optimal number of components.

To implement CV, our package provides a function to calculate the loglikelihood of a fitted model on a test dataset, which can be incorporated in the do\_fitting function above with additional input of test sets X.test and Y.test.

# X.test, Y.test: Test sets formatted as required by LRMoE # model.fit: A fitted model returned by LRMoE.fit function

> LRMoE.loglik(X = X.test, Y = Y.test, model = model.fit)

#### 4.5 Pricing and Reserving Functions

Our package contains a collection of functions related to actuarial pricing, reserving, and risk management, including calculation of mean, variance, VaR, CTE, LEV  $E[(Y \land u)]$ , and SL premium  $E[(Y - d)_+]$  of the response variable. These functions start with root predict, followed by appropriate quantities of interest (mean, VaR, quantile, CTE, limit, excess) and corresponding function arguments.

As an illustration, we consider three policyholders in Table 9, where A has no claim history, B has a medium-sized claim, and C has a large claim. Below is the sample code to calculate different quantities of interest.

# Mean and variance of claim amount of Policyholders A, B and C.

# Variance is infinite due to Burr component.

> PredictMeanPrior(X[c(1, 33, 96),],

**Table 9: Selected Policyholders in French Auto Insurance Dataset** 

	Claim	ID	Car Age	Driver's	Car	Brand	Gas	Region
				Age	Power			
Α	0	1	0	46	g	JK	Diesel	Α
В	302	33	1	61	g	JK	Regular	IF
С	10870	96	0	51	j	JK	Regular	IF

**Table 10: Pricing Calculation for Selected Policyholders in French Auto Insurance Dataset** 

Premium Pr	rinciple	Α	В	С
Individual-	E[Y]	97.49	90.25	84.65
level	$E[(Y - 1000)_{+}]$	78.76	69.81	58.29
	$E[Y \land 100000]$	63.24	60.86	63.33
Portfolio-	VaR(90)	108.65	100.59	94.34
level	VaR(95)	121.14	112.15	105.19
	CTE(70)	117.20	108.51	101.77
	CTE(80)	126.58	117.19	109.91
	CTE(90)	149.28	138.20	129.62

Notes: (For portfolio-level premium principles, the allocation is based on the relative size of pure premium, where the weight for Policyholder i is  $w_i = E[Y_i]/\sum_j E[Y_j]$ . For each policyholder and premium principle, the calculation is done based on both prior probability (left column) and posterior probability (right column))

- + model.fit\$alpha.fit, model.fit\$comp.dist,
- + model.fit\$zero.fit, model.fit\$params.fit)

```
[1,] 97.48500
[2,] 90.25394
[3,] 84.64872
# 99% VaR of claim amount of Policyholders A, B and C.
> PredictVaRPrior(X[c(1, 33, 96),],
    + model.fit$alpha.fit, model.fit$comp.dist,
    + model.fit$zero.fit, model.fit$params.fit,
    + prob = 0.99
   [,1]
[1,] 1209.099
[2,] 1203.652
[3,] 1249.037
# Mean excess of claim amount (d=1000) of Policyholders A, B and C.
> PredictLimExPrior(X[c(1, 33, 96),],
   + model.fit$alpha.fit, model.fit$comp.dist,
   + model.fit$zero.fit, model.fit$params.fit,
   + limit = 1000)
[,1]
```

[1,] 18.72962

[2,] 18.28337

[3,] 26.36306

functions in our package.

Actuarial pricing calculation can be done based on either individual loss distributions, or the aggregated loss distribution of the entire portfolio. Both can be achieved using built-in

On the individual level, the functions above can be called directly to calculate the pure premium E[Y], as well as the premium value in the presence of a policy deductible  $(E[(Y-d)_+])$  or policy limit  $(E[(Y \land u)])$ .

The first part of Table 10 summarizes the premium calculation for policyholders A, B, and C, based on individual-level premium principles.

On the portfolio level, the dataset.simulator function (see also Section 4.6) will simulate one response value (i.e., claim amount) for each individual policyholder, which can be summed up to the aggregated portfolio loss under one possible scenario. Repeated simulation of the entire

portfolio will produce the empirical distribution for the aggregated loss. The VaR and CTE of the aggregated loss can be obtained from the simulated sample, which are useful for setting the insurer's total reserve. In addition, the VaR and CTE can be allocated back to policyholders as a loaded premium, according to some weighting scheme which reflects policyholders' relative riskiness (e.g., relative magnitude of their pure premium). The second part of Table 10 summarizes the premium calculation for policyholders A, B, and C, based on portfolio-level premium principles.

#### 4.6 Model Visualization

After fitting and choosing an appropriate LRMoE model, the user can visualize it with inpackage plotting functions, or create more customized plots using generic simulation functions (e.g., data.simulator) combined with base R plotting utilities or other dedicated packages (e.g., **ggplot2**). In this subsection, we will use the six-component libil model for demonstration.

#### Latent Class Probabilities

The logit regression in LRMoE assigns each policyholder into latent risk classes based on covariates. Given a fitted mode and a vector of covariates, the probability of latent classes can be computed and visualized using the built-in predict.class.prob and plot.ind.class.prob functions.

For policyholders with known claim history, it may be more informative to consider the posterior latent class probabilities by calling corresponding functions for posterior probabilities. Consider again the policyholders in Table 9. The code to calculate and plot posterior probabilities is shown below, and the plots are given in Figure 2.

# Predict latent class probabilities, based on covariates and a model

> PredictClassPrior(X[c(1,33,96),], model.fit\$alpha.fit)

- comp 1 comp 2 comp 3 comp 4 comp 5 comp 6
- [1,] 0.1213162 0.07381480 0.5416097 0.03613851 0.08855876 0.1385620
- [2,] 0.1404270 0.07858723 0.4647998 0.04097918 0.08278394 0.1924228
- [3,] 0.2082516 0.10479211 0.3364129 0.04198693 0.10295946 0.2055970

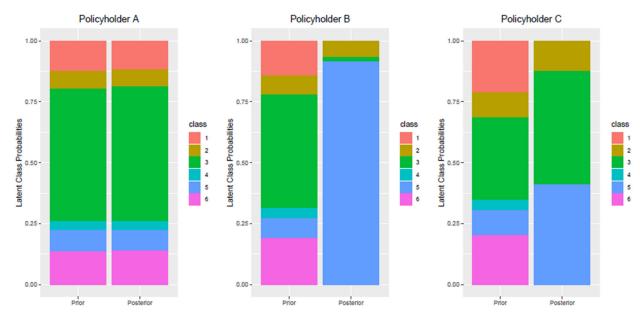


Figure 2: Prior and posterior latent class probabilities for selected policyholders

Notes: Component 3 (Burr(1.41, 1, 24073)) corresponds to the tail, while Component 5 (Lognormal(6.23, 1.57)) corresponds to the largest spike in the dataset

# Predict posterior probabilities, based on covariates, history and a model

- > PredictClassPosterior(X[c(1,33,96),], Y[c(1,33,96),],
- + model.fit\$alpha.fit, model.fit\$comp.dist,
- + model.fit\$zero.fit, model.fit\$params.fit)
- comp 1 comp 2 comp 3 comp 4 comp 5 comp 6
  [1,] 1.174421e-01 0.06931930 0.5521331 3.399789e-02 0.08667928 1.404283e-01
  [2,] 2.577365e-294 0.06546023 0.0185750 1.509372e-230 0.91596478 8.194626e-25
- [3,] 0.000000e+00 0.12230349 0.4648738 0.000000e+00 0.41282273 0.000000e+00

# Plot latent class probabilities for Policyholder A

# Function returns a ggplot2 object: optional to edit plot title

- > PlotPropPosterior(Y[1,], X.1, model.fit\$alpha.fit, model.fit\$comp.dist,
- + model.fit\$zero.fit, model.fit\$params.fit) +
- + agtitle("Policyholder A")

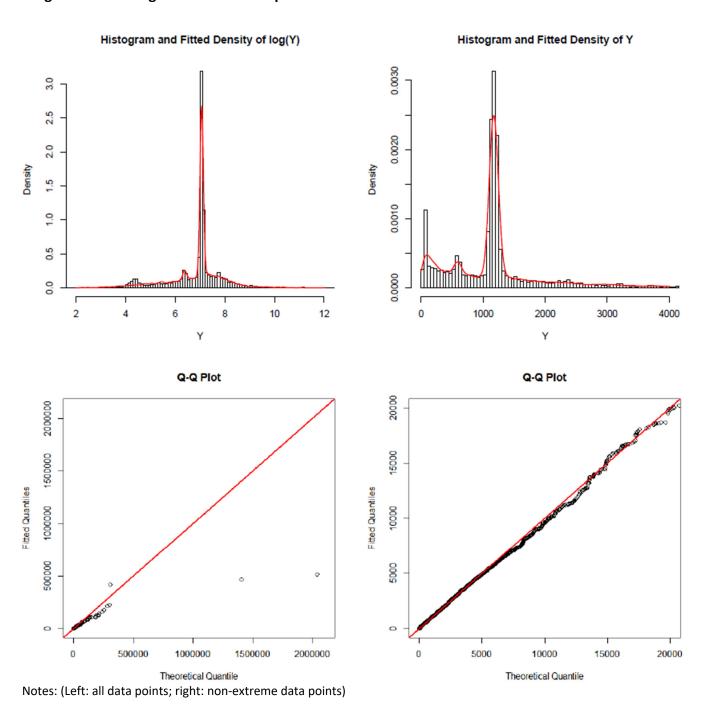
## Overall Goodness-of-Fit

The overall goodness-of-fit can be examined by contrasting the empirical histogram against the fitted density curve and the Q-Q plot of empirical and fitted quantiles. These can be produced with the data.simulator function included in our package, combined with basic R plotting functions. The corresponding plots are shown in Figure 3.

# Simulate exact responses, given a set of covariates and a fitted model

- > sim.size = nrow(X)
- > model.sim = SimYSet(X, model.fit\$alpha.fit, model.fit\$comp.dist, model.fit\$zero.fit, model.fit\$params.fit)

Figure 3: Overall goodness-of-fit of positive claims in the French auto insurance dataset



```
# Only use positive values for plotting density
```

```
> Y.pos = Y[which(Y[,2]>0),2]
```

> sim.Y.pos = model.sim[which(model.sim[,1]>0),1]

# Use standard R functions for plotting histograms (all data points)

- $\rightarrow$  hist(log(Y.pos), breaks = 100, xlim = c(2, 12), probability = TRUE,
- + xlab = "Y", main = "Histogram and Fitted Density of log(Y)")
- > lines(density(log(sim.Y.pos), from = 2, to = 12), col = "red", lwd = 2)

#### # Use standard R functions for Q-Q plots

- > qqplot(Y[,2], model.sim[,1], main = "Q-Q Plot",
- + xlab = "Theoretical Quantile", ylab = "Fitted Quantiles")
- > abline(a = 0, b = 1, col = "red", lwd = 2)

#### Covariate Influence

The partial dependence plot is commonly used in machine learning to investigate the influence of a particular covariate on the response, assuming independence among covariates (Friedman 2001). For example, the marginal effect of a covariate on the mean claim amount can be obtained using the following steps:

- 1. Fix the covariate at a particular value (say, car brand = "F") for all policyholders, while other covariates remain unchanged;
- 2. Use PredictMeanPrior function to compute mean response values by policyholder (see Section 4.5);
- 3. Compute the grand mean of all values in step (2), which averages out the effect of other covariates and yields the mean response value when the car brand is of type "F";
- 4. Repeat steps (1)–(3) for a range of values of the same covariate of interest; for example, varying car brand from "F" to "VAS".

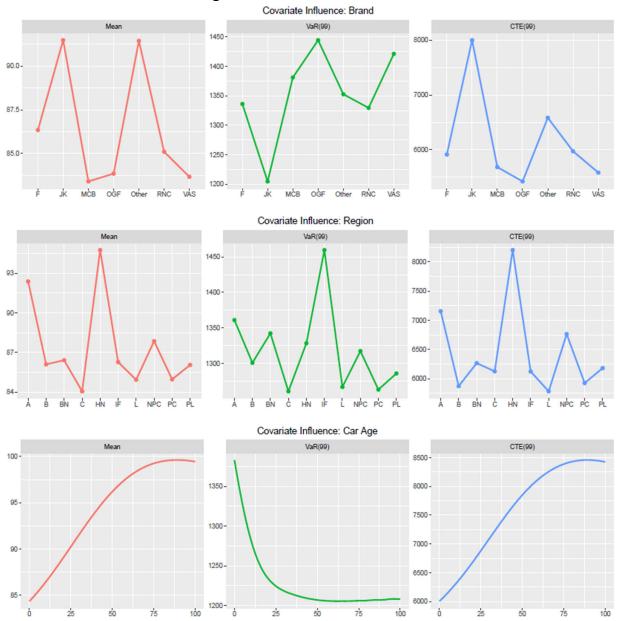
The procedure above can be generalized to continuous covariates and other quantities of interest, such as the quantile of the response variable. The covariate influence plot graphically illustrates how the characteristics of a policyholder are associated with a particular measure of the response variable. For example, plotting the mean (or VaR/CTE) of the response variable against car brand reflects how a policyholder's overall riskiness (or tail risk) is related to the car brand. In terms of implementation, a sample script is provided on the accompanying demo website of the package.

**Table 11: Covariate influence: Car Brand** 

Brand	Mean	VaR(99)	CTE(99)
F	86.34	1336.12	5913.98
JK	91.48	1204.76	7999.49
MCB	83.41	1381.02	5684.49
OGF	83.85	1444.18	5422.59
Other	91.44	1352.56	6583.96
RNC	85.10	1329.38	5972.67
VAS	83.67	1421.00	5583.46

Figure 4 shows the influence of covariates Brand, Region, and Car Age, which may be interpreted as follows. For car brand, JK (Japanese except Nissan, or Korean) is generally riskier. In terms of tail risk, it is interesting to observe that JK has the lowest VaR but the highest CTE compared with others. Also, compared with other regions, policies issued in regions A (Aquitaine) and HN (Haute-Normandie) may be considered riskier. In addition, older cars are generally associated with higher risks.

Figure 4: Covariate Influence



### 5. Summary and Outlook

This paper presented a new R package, **LRMoE**, for actuarial loss modelling. In this first version, the package can cover the most basic need to fit an LRMoE model, as well as helping the user visualize the fitted model and calculate the insurance premium. There are several future developments in our plan, including:

- Model-selection tools: As of the current version, model selection is done by AIC/BIC/CV, all of which require the user to choose and run a selection of models. Some automated model-selection procedures may be potentially incorporated in the package (e.g., SCADtype penalty in Fan and Li 2001, and Yin and Lin 2016).
- Feature-selection tools: Datasets usually contain a large number of covariates, but not all are important for predicting the response. While plots of covariate influence may offer some intuition of their relative importance, it may be more insightful to quantify their influence and provide a function to automatically choose the most influential covariates.
- User interface: In Section 4, the data pre-processing step requires the user to manually convert the data into a specific format required by the package. This may be better completed by adding generic pre-processing functions into the package, or enabling formula interpretation (such as LRMoE.fit(formula =  $y \sim x$ )).

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