# 1000-GENERAL

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# **1100** INTRODUCTION

# **1110 DEFINITIONS**

- .01 Each term set over dotted underlining has the meaning given in this section and has its ordinary meaning otherwise (e.g., external user).
- .02 <u>Accepted actuarial practice</u> is the manner of performing <u>work</u> in Canada in accordance with the <u>Rules</u> and these Standards of Practice. Standards of Practice are the responsibility of the Actuarial Standards Board and approval of standards and changes to standards is made through a process that involves consultation with the actuarial profession and other interested parties. Unless the context requires otherwise, references to <u>accepted actuarial practice</u> refer to <u>accepted actuarial practice</u> for <u>work</u> in Canada. [*pratique actuarielle reconnue*]
- .03 <u>Actuarial cost method</u> is a method to allocate the present value of a plan's obligations to time periods, usually in the form of a <u>service cost</u> and an accrued liability. [*méthode d'évaluation actuarielle*]
- .04 Actuarial present value method is a method to calculate the lump sum equivalent at a specified date of amounts payable or receivable at other dates as the aggregate of the present values of each of those amounts at the specified date, and taking into account both the time value of money and <u>contingent events</u>. [*méthode de la valeur actuarielle*]
- .04.1 <u>Actuary</u>, as it is used in these standards, means anyone bound by these standards for <u>work</u> in Canada. [*actuaire*]
- .05 <u>Anti-selection</u> is the tendency of one party in a relationship to exercise options to the detriment of another party when it is to the first party's advantage to do so. [*antisélection*]
- <u>Appointed actuary</u> of an entity is an <u>actuary</u> formally appointed, pursuant to legislation, by the entity to monitor the <u>financial condition</u> of that entity. [*actuaire désigné*]
- .07 <u>Appropriate engagement</u> is one that does not impair the <u>actuary</u>'s ability to conform to the <u>rules</u>. [*mandat approprié*]
- .08 <u>Benefits liabilities</u> are the liabilities of a plan in respect of claims incurred on or before a <u>calculation date</u>. [*obligations liées aux prestations*]
- .09 <u>Best estimate</u> means without bias, neither conservative nor unconservative. [*meilleure estimation*]
- .09.1 <u>Bylaws</u> means the <u>bylaws</u> of the Canadian Institute of Actuaries, as amended from time to time. [*Statuts administratifs*]
- .10 <u>Calculation date</u> is the effective date of a calculation; e.g., the balance sheet date in the case of a valuation for financial statements. It usually differs from the <u>report date</u>. [*date de calcul*]

- .11 <u>Case estimate at a calculation date</u> is the unpaid amount of one of, or a group of, an <u>insurer's</u> reported claims (perhaps including the amount of <u>claim adjustment expenses</u>), as estimated by a claims professional according to the information available at that date. [*évaluation du dossier*]
- .12 <u>Claim adjustment expenses</u> are internal and external expenses in connection with settlement of claims. [*frais de règlement des sinistres*]
- .13 <u>Claim liabilities</u> are the portion of insurance contract liabilities in respect of claims incurred on or before the balance sheet date. [*passif des sinistres*]
- .14 <u>Contingent event</u> is an event which may or may not happen, or which may happen in more than one way or which may happen at different times. [*éventualité*]
- .15 <u>Contribution</u> is a contribution by a participating employer or a plan member to <u>fund</u> a benefits plan. [*cotisation*]
- .15.1 <u>Credibility</u> is a measure of the predictive value attached to an estimate based on a particular body of data. [*crédibilité*]
- .16 <u>Definitive</u> means permanent and final. [décision définitive]
- .17 <u>Development</u> of data with respect to a given coverage period is the change in the value of those data from one <u>calculation date</u> to a later date. [*matérialisation*]
- <u>Domain of actuarial practice</u> is the measurement of the current financial implications of future contingent events. [domaine de la pratique actuarielle]
- 19 Early implementation means the implementation of <u>new standards</u> before their effective date. [*mise en œuvre anticipée*]
- .20 <u>Earnings-related benefit</u> is a benefit whose amount depends on the recipient's earnings. [*régime* salaire de carrière]
- 21 External user is a user who is not an internal user. [utilisateur externe]
- .22 External user report is a report whose users include an external user. [rapport destiné à un utilisateur externe]
- .23 <u>Financial condition</u> of an entity at a date is its prospective ability at that date to meet its future obligations, especially obligations to policy owners, members, and those to whom it owes benefits. <u>Financial condition</u> is sometimes called "future financial condition". [*santé financière*]
- .24 <u>Financial position</u> of an entity at a date is its financial state as reflected by the amount, nature, and composition of its assets, liabilities, and equity at that date. [*situation financière*]
- .25 To <u>fund</u> a plan is to dedicate assets to its future benefits and expenses. Similarly for "<u>funded</u>" and "<u>funding</u>". [*provisionner*]

- .25.1 <u>Funded status</u> is the difference between the value of assets and the actuarial present value of benefits allocated to periods up to the <u>calculation date</u> by the <u>actuarial cost method</u>, based on a valuation of a pension plan. [*niveau de provisionnement*]
- .26 <u>Going concern valuation</u> is a valuation which assumes that the entity to which the valuation applies continues indefinitely beyond the <u>calculation date</u>. [*évaluation en continuité*]
- .27 Indexed benefit is a benefit whose amount depends on the movement of an index like the Consumer Price Index. [*prestation indexée*]
- .27.01 <u>Indicated rate</u> is the <u>best estimate</u> of the premium required to provide for the corresponding expected claims costs, expenses, and provision for profit. [*taux indiqué*]
- .27.1 <u>Insurance contract</u> is a contract under which one party (the <u>insurer</u>) accepts significant insurance risk from another party (the <u>policyholder</u>) by agreeing to compensate the <u>policyholder</u> if a specified uncertain future event (the insured event) adversely affects the <u>policyholder</u>. <u>Insurance contract</u> includes group insurance, third party contracts where the owner of the contract and the person who is compensated (the <u>policyholder</u>) differ, and all like arrangements substantively in the nature of insurance.<sup>1</sup> [contrat d'assurance]
- 27.2 Insurance contract liabilities in an insurer's statement of financial position are the liabilities at the date of the statement of financial position on account of the insurer's insurance contracts, including commitments, which are in force at that date or which were in force before that date. [passif des contrats d'assurance]
- <sup>28</sup> <u>Insurer</u> is the party that has an obligation under an <u>insurance contract</u> to compensate a <u>policyholder</u> if an insured event occurs. <u>Insurer</u> includes a fraternal benefit society and the Canadian branch of a foreign insurer, but does not include a public personal injury compensation plan.<sup>1</sup> [*assureur*]
- .29 Internal user is the actuary's client or employer. Internal user and external user are mutually exclusive. [*utilisateur interne*]
- .30 Internal user report is a report all of whose users are internal users. [rapport destiné à un utilisateur interne]
- .31 <u>Margin for adverse deviations</u> is the difference between the assumption for a calculation and the corresponding <u>best estimate</u> assumption. [*marge pour écarts défavorables*]
- .32 <u>New standards</u> means new standards, or amendment or rescission of existing standards. [*nouvelles normes*]
- .33 <u>Periodic report is a report that is repeated at regular intervals. [rapport périodique]</u>

<sup>&</sup>lt;sup>1</sup> The wording of the first sentence of this definition is identical to the corresponding definition appearing in IFRS 4 Appendix A, as of November 2009. The second sentence is explanatory and not part of that definition.

- .34 <u>Plan Administrator</u> is the person or entity with overall responsibility for the operation of a benefit plan. [*administrateur d'un régime*]
- .35 Policy liabilities in an insurer's statement of financial position are the liabilities at the date of the statement of financial position on account of the insurer's policies, including commitments, which are in force at that date or which were in force before that date. Policy liabilities consist of insurance contract liabilities and liabilities for policy contracts other than insurance contracts. [passif des polices]
- .35.1 <u>Policyholder</u> is a party that has a right to compensation under an <u>insurance contract</u> if an insured event occurs.<sup>2</sup> [*titulaire de police*]
- .36 <u>Practice committee</u> means the committee or committees of the Canadian Institute of Actuaries, either standing or ad hoc, to which the Practice Council of the Canadian Institute of Actuaries has assigned responsibility for the practice area or areas to which particular Standards of Practice apply. [*commission de pratique*]
- .37 <u>Premium liabilities</u> are the portions of <u>insurance contract liabilities</u> that are not <u>claim liabilities</u>. [*passif des primes*]
- .38 <u>Prescribed</u> means prescribed by these standards. [*prescrit*]
- .38.1 <u>Property and casualty insurance</u> is insurance that insures individuals or legal persons

having an interest in tangible or intangible property, for costs arising from loss of or damage to such property (e.g., fire, fidelity, marine hull, warranty, credit, legal expense and title insurance), or

for damages to others or costs arising from the actions of such persons (e.g., liability and surety bonds) and for costs arising from injury to such persons (e.g., automobile accident benefits insurance). [assurances IARD]

- <sup>39</sup> <u>Provision for adverse deviations</u> is the difference between the actual result of a calculation and the corresponding result using <u>best estimate</u> assumptions. [*provision pour écarts défavorables*]
- .40 Public personal injury compensation plan means a public plan

whose primary purpose is to provide benefits and compensation for personal injuries,

whose mandate may include health and safety objectives and other objectives ancillary to the provision of benefits and compensation for personal injuries, and

that has no other substantive commitments.

The benefits and compensation provided under such public plans are defined by statute. In addition, such public plans have monopoly powers, require compulsory coverage except for those groups excepted by legislation or regulation, and have the authority to set assessment rates or premiums. [*régime public d'assurance pour préjudices corporels*]

 $<sup>^{2}</sup>$  The wording of this definition is identical to the corresponding definition appearing in IFRS 4 Appendix A, as of November 2009.

- .41 <u>Recommendation</u> means an italicized recommendation in these standards. Similarly for "recommend". [*recommandation*]
- .41.1 <u>Related experience</u> includes premiums, claims, exposures, expenses, and other relevant data for events analogous to the insurance categories under consideration other than the <u>subject</u> <u>experience</u> and may include established rate levels or rate differentials or external data. [*expérience connexe*]
- .42 <u>Report</u> is an <u>actuary</u>'s oral or written communication to <u>users</u> about his or her <u>work</u>. Similarly for "to <u>report</u>". [*rapport*]
- <sup>43</sup> Report date is the date on which the actuary completes the report on his or her work. It usually differs from the <u>calculation date</u>. [*date du rapport*]
- .43.1 <u>Reinsurance recoverables in an insurer's balance sheet are the assets at the balance sheet date on account of reinsurance treaties, including commitments, which are in force at that date or which were in force before that date. [sommes à recouvrer auprès des réassureurs]</u>
- .44 <u>Report pursuant to law is a report for which the law requires an actuary's opinion. [rapport en vertu de la loi]</u>
- <sup>45</sup> <u>Rule</u> means a <u>rule</u> in the Canadian Institute of Actuaries' <u>Rules</u> of Professional Conduct. [*règle*]
- .46 <u>Scenario</u> is a set of consistent assumptions. [*scénario*]
- .47 <u>Service cost</u> is that portion of the present value of a plan's obligations which an <u>actuarial cost</u> <u>method</u> allocates to a time period, excluding any amount for that period in respect of unfunded accrued liabilities. [*cotisation d'exercice*]
- .48 <u>Standard reporting language</u> is standard language for an <u>external user report</u>. [*libellé du rapport type*]
- .48.1 <u>Subject experience</u> includes premiums, claims, exposures, expenses, and other data for the insurance categories under consideration. [*expérience visée*]
- .49 <u>Subsequent event is an event of which an actuary first becomes aware after a calculation date but</u> before the corresponding report date. [*événement subséquent*]
- .49.1 <u>Trend</u> is the tendency of data values to change in a general direction from one coverage period to a later coverage period. [*tendance*]
- .50 <u>Use</u> means use by the <u>actuary</u>, usually in the context of use of another person's work. [*utilisation*]

- .51 User means an intended user of the <u>actuary</u>'s <u>work</u>. [*utilisateur*]
- .52 <u>Virtually definitive</u> means to become <u>definitive</u> upon completion of one or more actions which are seen as formalities. [*pratiquement définitive*]
- .53 <u>Work means the actuary</u>'s work within the <u>domain of actuarial practice</u> and usually includes

acquisition of knowledge of the circumstances of the case,

obtaining sufficient and reliable data,

selection of assumptions and methods,

calculations and examination of the reasonableness of their result,

use of other persons' work,

formulation of opinion and advice,

reporting, and

documentation. [travail]

## **1120 INTERPRETATION**

#### Recommendations

- .01 These standards are binding on Fellows, Associates and Affiliates of the Canadian Institute of Actuaries for <u>work</u> in Canada and for members of bilateral organizations, as defined in the <u>bylaws</u>, when those members are practising in Canada.
- .02 The standards consist of <u>recommendations</u> and other guidance.
- .03 A <u>recommendation</u> is the highest order of guidance in the standards. Unless there is evidence to the contrary, there is a presumption that a deviation from a <u>recommendation</u> is a deviation from <u>accepted actuarial practice</u>.
- .04 Each <u>recommendation</u> is in *italicized text*, followed by its effective date in square brackets.

### Other guidance

<sup>.05</sup> The other guidance supports and expands upon the <u>recommendations</u> and is in roman text. The other guidance consists of definitions, explanations, examples, and useful practices.

#### Effective date of recommendations

- .06 The effective date is usually unrelated to the <u>report date</u>. A superseded <u>recommendation</u> may continue in effect if <u>work</u> is delayed. The notice of adoption would discuss such a case.
- .07 The following four paragraphs (subject to the notice of adoption of <u>new standards</u> in a particular case) describe the application of the effective date to a <u>recommendation</u> in <u>new standards</u>.
- <sup>.08</sup> For <u>work</u> related to a fiscal period or periods, a <u>recommendation</u> applies if the first day of the fiscal period is on or after the <u>recommendation's</u> effective date. For example, a <u>recommendation</u> applies

to <u>work</u> on financial statements if the accounting period of the financial statements begins on or after the <u>recommendation's</u> effective date,

to advice on <u>funding</u> a benefits plan during periods which begin on or after the <u>recommendation's</u> effective date, and

to dynamic capital adequacy testing if the opening day of the related forecasts is on or after the <u>recommendation's</u> effective date. <sup>.09</sup> For <u>work</u> related to an event, a <u>recommendation</u> applies if the date of the event is on or after the <u>recommendation's</u> effective date. For example, a <u>recommendation</u> applies

to <u>work</u> on the wind-up of a benefits plan if the wind-up is effective on or after the <u>recommendation's</u> effective date, and

to <u>work</u> on the transfer of policies from one <u>insurer</u> to another if the transfer is effective on or after the <u>recommendation's</u> effective date.

- .10 For calculation of a capitalized value, a <u>recommendation</u> applies if the <u>calculation date</u> is on or after the <u>recommendation's</u> effective date. Examples are the capitalized value of pension plan benefits for a marriage breakdown or a commuted value payable upon termination of membership in a pension plan.
- For other work, a recommendation applies if the report date is on or after the recommendation's effective date.

#### General standards and practice-specific standards

- .12 The standards consist of general standards and practice-specific standards. With the exception noted below, the general standards apply to all areas of actuarial practice.
- Usually, the intent of the practice-specific standards is to narrow the range of practice considered acceptable under the general standards. For example, the practice-specific standards for selection of a margin for adverse deviations for valuation of the insurance contract liabilities of an insurer narrow the range of practice which would be acceptable under the corresponding general standards.
- In exceptional cases, however, the intent of practice-specific standards is to define as acceptable a practice that would not be acceptable under the general standards, in which case that intent is specifically noted by words in a practice-specific recommendation like: "*Notwithstanding the general standards, the actuary should...*", followed by a description in roman text for the exception.

### Drafting

- "Should" is the strongest mandating word in the standards, appearing only in <u>recommendations</u>, often in the expression, "The <u>actuary</u> should..."
- "Would" is a suggestive word appearing in the roman text, often in the expression, "The <u>actuary</u> would...", and is less forceful than the mandative "should".

- "May" is a permissive word, appearing in both <u>recommendations</u> and the roman text, often in the expression, "The <u>actuary</u> may..." and often with conditions attached. It defines a safe harbour. For example: in paragraph 1610.01, the <u>recommendation</u> is that "*The <u>actuary</u> may <u>use</u> and take responsibility for another person's work if such actions are justified*." and the roman text describes steps which constitute justification. The <u>actuary</u> who is satisfied that the actions are justified has done all that may be reasonably expected and has therefore complied with <u>accepted actuarial practice</u>, even if the <u>use</u> turns out not to be well-founded.
- .18 Repealed
- .19 The examples are often simplified and are not all-inclusive.

#### Lay readers of the standards

.20 The standards are drafted as much as possible in ordinary business terminology rather than technical actuarial terminology, so that non-<u>actuaries</u> familiar with business terminology may understand them. For example, the standards refer to "<u>insurance contract liabilities</u>" rather than to "reserves" because, in financial reporting, "reserve" can mean an appropriation of surplus rather than a liability.

## 1130 JUDGMENT

.01 The <u>actuary</u> should exercise reasonable judgment in applying the standards. A judgment is reasonable if it is objective and takes account of

the spirit and intent of the standards, the Canadian Institute of Actuaries' Guiding Principle No. 1, the <u>rules</u>, common sense, and constraints on time and resources. [Effective December 1, 2002]

### Need for judgment

- .02 While the standards are drafted so that they are, as much as possible, understandable by lay persons, the judgment of the <u>actuary</u> is necessary for their application.
- .03 The need for judgment is so pervasive that its continual mention is impractical, and so is understood in the drafting. Here are three examples of how <u>recommendations</u> are drafted and how they are to be understood:

Drafted: "Deviation from a particular <u>recommendation</u> or other guidance in the standards is <u>accepted actuarial practice</u> if the effect of doing so is not material."

Understood: "Deviation from a particular <u>recommendation</u> or other guidance in the standards is <u>accepted actuarial practice</u> if, in the <u>actuary</u>'s judgment, the effect of doing so is not material." Drafted: "The <u>actuary</u> may <u>use</u> and take responsibility for the <u>work</u> of another person if such actions are justified."

Understood: "The <u>actuary</u> may use and take responsibility for the <u>work</u> of another person if the <u>actuary</u> is reasonably satisfied that such actions are justified."

Drafted: "When working with respect to an entity, the actuary should have knowledge of the circumstances of the case which is needed for the work."

Understood: "When <u>working</u> with respect to an entity, the <u>actuary</u> should have reasonable knowledge of the circumstances of the case which is needed for the work."

- .04 The exercise of judgment is not clear cut, except perhaps in hindsight. A judgment which is reasonable at its making is not made unreasonable by later hindsight.
- .05 A judgment which is completely subjective would not be reasonable even though it may be based on honest belief. A reasonable judgment would be objective and demonstrably take account of the criteria listed in the recommendation and discussed below.

#### Spirit and intent

.06 An <u>actuary</u> who has a question about the standards in a particular case can sometimes answer the question by

considering the Canadian Institute of Actuaries' Guiding Principle No. 1 ("In carrying on its activities and programs, the Institute holds the duty of the profession to the public above the needs of the profession and its members"),

considering the <u>rules</u>, especially <u>Rule</u> 1 (Professional Integrity) ("A member shall act honestly, with integrity and competence, and in a manner to fulfil the profession's responsibility to the public and to uphold the reputation of the actuarial profession."), and

posing the question, "If I had to defend my <u>work</u> to my peers, could I persuade them that I had sound reasons underlying my judgment?"

- .07 An <u>actuary</u> who has a question about the spirit and intent of the Standards of Practice in a particular case may also consult in confidence with the chairperson or vice-chairperson of the Practice Council of the Canadian Institute of Actuaries or of an appropriate <u>practice committee</u>.
- An <u>actuary</u> who has a question about the spirit and intent of the Standards of Practice in a particular case may also consult another <u>actuary</u>. It is expected that the other <u>actuary</u> will, as a professional courtesy, offer reasonable assistance. Such consultation would be made with consideration to <u>Rule</u> 13 (Collateral Obligations).

## Guiding Principle No. 1, rules, and common sense

- .09 A strained interpretation of a <u>rule</u> or <u>recommendation</u> is inappropriate.
- An outlandish result or a seeming impossibility of applying the standards would indicate either a misinterpretation of the standards or their inapplicability to the situation.
- Certain <u>recommendations</u> call for the <u>actuary</u> to obtain information relevant to the circumstances of the case; for example: see subsections 1450 and 1520, and paragraph 1730.06.
- 12 The <u>actuary</u> would conform to the "integrity", and "skill and care" requirements of <u>Rule</u> 1 (Professional Integrity) by making a reasonable effort to obtain that information. The <u>actuary</u> is not responsible if that effort fails because the information is obscure or is withheld.

#### Constraint on time and resources

<sup>13</sup> The actuary would normally conduct work in compliance with accepted actuarial practice. In some circumstances within the scope of an appropriate engagement, however, the actuary's work may be constrained by available time and resources. In such circumstances the actuary would adopt an interpretation and application that strikes a reasonable balance between compliance and modifications due to the constraints, after consideration of accepted actuarial practice with respect to materiality and the use of approximations. The actuary would report to the user any deviation from accepted actuarial practice.

# **1200** APPLICATION

## **1210** ACCEPTED ACTUARIAL PRACTICE

- .01 The actuary should conform to accepted actuarial practice except when it conflicts with law or the terms of an appropriate engagement. A user of the actuary's work may assume that it is in accordance with accepted actuarial practice except when the actuary reports otherwise. [Effective December 1, 2002]
- .02 The <u>rules</u> and the standards are the only explicit articulation of <u>accepted actuarial practice</u> for <u>work</u> in Canada. Explanation, examples, and other useful guidance may also be found in

new standards, not yet effective but whose early implementation is appropriate,

Educational Notes,

actuarial principles,

exposure drafts,

historical records, and

Canadian and international actuarial literature.

.03 Their applicability and their relative importance in a particular case is a matter for judgment, but

the rules are the Canadian Institute of Actuaries' highest order of guidance,

deviation from the rules is professional misconduct, and

there is a presumption that a deviation from a <u>recommendation</u> is a breach of <u>accepted actuarial practice</u>, so that the onus for justification of that deviation is on the <u>actuary</u>.

- .04 <u>Accepted actuarial practice</u> is sometimes called "generally accepted actuarial practice" (for example, in the federal Insurance Companies Act) or "generally accepted actuarial principles".
- <sup>.05</sup> The <u>actuary</u> usually <u>reports</u> having done his or her <u>work</u> in accordance with <u>accepted actuarial</u> <u>practice</u> in Canada, which is the norm and which, in the absence of disclosure of a deviation, is the expectation of <u>users</u> of <u>actuaries</u>' <u>work</u>. The permitted deviations are for conflict with law and with the terms of an <u>appropriate engagement</u>.

## **1220** EDUCATIONAL NOTES

- .01 *The <u>actuary</u> should be familiar with relevant Educational Notes and other designated educational material.* [Effective December 1, 2002]
- .02 Educational Notes and other designated educational material describe but do not <u>recommend</u> practice in illustrative situations.
- .03 A practice that the Educational Notes describe for a situation is not necessarily the only accepted practice for that situation and is not necessarily <u>accepted actuarial practice</u> for a different situation.
- .04 The Educational Notes are intended to illustrate the application (but not necessarily the only application) of the standards, so there should be no conflict between them. By comparison, research papers and task force reports may or may not be in compliance with the standards. In any case, the Educational Notes are not binding.

## **1230 SCOPE**

- .01 The standards apply to <u>work</u> in Canada.
- .02 *The application of any <u>recommendations</u> beyond their scope should take account of relevant circumstances.* [Effective December 1, 2002]

#### Work in Canada vs. work in another country

- <sup>.03</sup> The distinction between <u>work</u> in Canada and <u>work</u> in another country depends primarily on the ultimate purpose of the <u>work</u>. It does not depend on where the <u>actuary</u> lives or where the <u>actuary</u> happens to be when doing the <u>work</u>.
- .04 <u>Work</u> in compliance with the laws or customs of a country or a particular region within that country is <u>work</u> in that country. Here are examples for financial reporting, taxation, and litigation:

If the <u>work</u> relates to financial reporting in accordance with U.S. generally accepted accounting principles, then the <u>work</u> is <u>work</u> in the U.S.A. Thus, a valuation of the liabilities of a pension plan of a Canadian subsidiary of a U.S. multinational for the consolidated financial statements of the multinational is <u>work</u> in the U.S.A.

If the <u>work</u> relates to taxation under the U.S. *Internal Revenue Code*, then the <u>work</u> is <u>work</u> in the U.S.A. Thus, a valuation of the <u>policy liabilities</u> of the U.S. branch of a Canadian <u>insurer</u> for the <u>insurer's</u> U.S. income tax return is <u>work</u> in the U.S.A.

If the <u>work</u> relates to litigation under U.S. law before a U.S. court, then the <u>work</u> is <u>work</u> in the U.S.A. Thus, a <u>report</u> to the lawyer of a Canadian defendant insured by a Canadian <u>insurer</u> on a claim for damages litigated under U.S. law in a U.S. court is <u>work</u> in the U.S.A.

<sup>.05</sup> There may be cases when the distinction is not clear; for example, advice to a Canadian <u>insurer</u> on products to be sold outside Canada. In some of those cases, <u>accepted actuarial practice</u> may be the same in both countries, so the distinction does not matter. If the distinction matters, the <u>actuary</u> would, if practical, agree with the <u>user</u> and <u>report</u> on the appropriate practice and, failing agreement, would <u>report</u> the implications of the distinction.

#### Work outside Canada

- <sup>.06</sup> The best guidance for <u>work</u> in another country is the <u>accepted actuarial practice</u> for <u>work</u> in that country. This encompasses the formal guidance, analogous to the <u>rules</u> and standards, which the actuarial profession in that country gives to its members. An example is the standards of practice developed by the Board for Actuarial Standards of the Financial Reporting Council in the United Kingdom. If that guidance does not exist or is limited, then these standards may provide useful guidance. The general standards are more likely to provide useful guidance than the practice-specific standards: in either case, however, the <u>actuary</u> would take account of differences between the laws and customs of the other country and those of Canada.
- <sup>.07</sup> In some cases, the applicability of foreign guidance to Canadian Institute of Actuaries members is formal. The Canadian Institute of Actuaries has reciprocal agreements with its counterpart professional organizations in certain other countries under which the Canadian Institute of Actuaries deems the formal guidance which the counterpart gives to its members to be applicable to Fellow(s), Associate(s) and Affiliate(s) of the Canadian Institute of Actuaries for work in that country. One of the purposes of the International Actuarial Association is to promote such reciprocal agreements.
- <sup>.08</sup> For example, for <u>work</u> in the U.S.A., Fellows, Associates and Affiliates of the Canadian Institute of Actuaries are bound by

the Code of Professional Conduct of the American Academy of Actuaries,

the Actuarial Standards of Practice and the Actuarial Practice Guidelines of the Actuarial Standards Board of the U.S.A., and

the Qualification Standards of the American Academy of Actuaries.

#### **Extension of scope**

- .09 The standards applicable to a particular situation do not necessarily provide useful guidance in a second, similar situation for which there are no standards. If they do provide useful guidance in the second situation, then the <u>actuary</u> would consider what modification is necessary in order to take account of the difference between the two situations.
- If the standards for the first situation are silent about the second situation, and if the <u>actuary</u>'s <u>work</u> in the second situation is in accordance with those standards, appropriately modified, then the <u>actuary</u> would so <u>report</u>. If the standards for the first situation specifically exclude the second situation from their scope, and if it is, either by coincidence or convenience, appropriate for the <u>actuary</u>'s <u>work</u> in the second situation to be in accordance with a modification of those standards, then the <u>actuary</u> would <u>report</u> the <u>work</u> without reference to those standards.

For example, consider the practice-specific standards that apply to the <u>work</u> of the <u>appointed</u> <u>actuary</u> of an <u>insurer</u>.

They include standards for valuation of the <u>insurer's insurance contract liabilities</u>. Those standards apply to the <u>work</u> of an <u>appointed actuary</u>. They also apply, under circumstances set out therein, to the <u>work</u> of an <u>actuary</u>, who is not an <u>appointed actuary</u>, who is responsible for the valuation of the <u>insurance contract liabilities</u> of an <u>insurer</u>.

They also include standards for reporting an adverse condition that requires rectification. The standards explicitly exclude an <u>actuary</u> of an <u>insurer</u> who is not an <u>appointed actuary</u> from their scope because that <u>actuary</u> would not have the necessary authority and legal immunity. Extension of the scope of those standards would not be appropriate.

- Application of standards to <u>work</u> outside Canada is always an application beyond their scope, as the standards apply only to <u>work</u> in Canada. However, such applications may be appropriate when the local profession provides no guidance.
- Extension of the scope of the general standards is more likely to be appropriate than extension of the scope of the practice-specific standards.

## **1240** Associates

- .01 "Associate" means a person enrolled as an associate of the Canadian Institute of Actuaries, pursuant to Section 5 of the <u>bylaws</u>.
- .02 The Canadian Institute of Actuaries does not expect an Associate to take responsibility for <u>work</u>. An Associate doing so, however, is as accountable as an <u>actuary</u> for that <u>work</u> and may not plead limited qualification or inexperience as an extenuating circumstance for a breach of <u>accepted</u> <u>actuarial practice</u>. The standards therefore apply to that Associate, with "Associate" substituted for "<u>actuary</u>", but without any implication that the Associate is an <u>actuary</u>.

# **1300 PERMITTED DEVIATIONS**

## **1310** CONFLICT WITH LAW

- .01 If <u>accepted actuarial practice</u> conflicts with the law, then the <u>actuary</u> should comply with the law, but should <u>report</u> the conflict and, if practical, useful and appropriate under the terms of the engagement, <u>report</u> the result of applying <u>accepted actuarial practice</u>. [Effective July 1, 2011]
- .02 On occasion, <u>accepted actuarial practice</u> may conflict with applicable law, in which case the law governs. For example,

the amount required to <u>fund</u> a registered pension plan may exceed the amount which the *Income Tax Act* permits a contributor to <u>contribute</u>, or

regulation may preclude the use of present values in valuing an <u>insurer</u>'s <u>insurance contract liabilities</u>.

- <sup>.03</sup> If the law merely requires a practice, or limits practice to a range, that is within the range of <u>accepted actuarial practice</u>, then <u>accepted actuarial practice</u> does not conflict with the law.
- .04 If <u>accepted actuarial practice</u> conflicts with a practice that the law permits, but does not require, and if the terms of the <u>actuary</u>'s engagement call for that practice, then the <u>actuary</u> would be guided by the <u>recommendation</u> in subsection 1320, Conflict with terms of engagement.
- .05 Description of the conflict and disclosure of its effect is useful in order to

disclose that the work deviates from accepted actuarial practice,

disclose that the <u>work</u>, insofar as the conflict is concerned, is in accordance with the requirements of the legislator or regulator, which vary by jurisdiction, rather than <u>accepted actuarial practice</u>, which is uniform across Canada, and

promote eventual adoption of accepted actuarial practice into law.

- <sup>.06</sup> The <u>actuary</u> may <u>report</u> the result of applying <u>accepted actuarial practice</u> either qualitatively or quantitatively. A quantitative <u>report</u> provides better information but requires more work.
- .07 It is practical to <u>report</u> the result of applying <u>accepted actuarial practice</u> unless the <u>work</u> to do so is onerous or the needed data are unobtainable. If a quantified result is not practical, then a verbal description of the result is better than no <u>report</u>.
- .08 The usefulness of <u>reporting</u> the result may vary among <u>users</u>. The criterion of usefulness is, therefore, usefulness to any <u>user</u>.

## **1320** CONFLICT WITH TERMS OF ENGAGEMENT

- .01 If accepted actuarial practice conflicts with the terms of an appropriate engagement, then the actuary may comply with the terms of that engagement, but should report the conflict and, if practical, useful and appropriate under the terms of that engagement, report the result of applying accepted actuarial practice. [Effective July 1, 2011]
- .02 The <u>recommendation</u> permits no deviation from the <u>rules</u> but may permit deviation from a particular <u>recommendation</u> or other guidance in the standards.
- Usually, the <u>actuary</u> is responsible for all aspects of his or her <u>work</u> and performs it in accordance with <u>accepted actuarial practice</u>. The engagement to which the <u>recommendation</u> applies is usually one in which one or more aspects of <u>work</u> are omitted or are stipulated by the client or employer or the terms of a benefits plan. Examples of such an engagement are situations where

the <u>actuary</u> uses, but does not take responsibility for, the data, the software system, or the work, of the staff of the client or employer, and

the client or employer or the terms of a benefits plan stipulates a method or an assumption that is not in accordance with <u>accepted actuarial practice</u>.

- .04 Conflict between <u>accepted actuarial practice</u> and the law is not the same as conflict between <u>accepted actuarial practice</u> and the terms of an engagement. In the case of conflict with law, the <u>actuary</u> has no discretion; the law calls for a <u>report</u> by an <u>actuary</u> and stipulates the performance of one or more aspects of the needed <u>work</u>. In the case of an engagement whose terms call for deviation from <u>accepted actuarial practice</u>, the <u>actuary</u> has discretion to accept or not to accept the engagement.
- <sup>.05</sup> The practicality and usefulness of <u>reporting</u> a result in accordance with <u>accepted actuarial</u> <u>practice</u> are the same as for subsection 1310, Conflict with law.

### **1330** UNUSUAL AND UNFORESEEN SITUATIONS

01 Deviation from a particular <u>recommendation</u> or other guidance in the standards is <u>accepted</u> <u>actuarial practice</u> for an unusual or unforeseen situation for which the standards are inappropriate. The <u>actuary</u> should disclose, in confidence, that situation to the chairperson or vice-chairperson of the appropriate <u>practice committee</u> or of the Practice Council of the Canadian Institute of Actuaries. [Effective July 1, 2011]

- An unusual or unforeseen situation could arise because it is neither practical nor useful to anticipate every situation when drafting the standards. Disclosure of such a situation gives the Actuarial Standards Board of Canada an opportunity to decide whether the standards need to be revised to cater to it, which results in better standards, or whether the situation is so exceptional that the standards cannot reasonably be expected to cater to it. The purpose of the <u>recommended</u> disclosure is not to decide whether or not the <u>actuary</u>'s conduct was in accordance with <u>accepted</u> <u>actuarial practice</u>. The <u>actuary</u> may therefore make that disclosure in confidence, either before or after the event. It is not appropriate for the <u>actuary</u> to limit that disclosure to a <u>report</u> that the Canadian Institute of Actuaries may not see.
- .03 <u>Accepted actuarial practice</u> evolves. The standards are not intended to inhibit research and discussion that contribute to that evolution. In an unusual or unforeseen situation, they may produce an inappropriate result and are therefore no substitute for sound judgment.
- .04 The chairperson or vice-chairperson to whom the situation is disclosed would follow the procedures set out in Rule 13 (Collateral Obligations).
- .05 Usually, the <u>actuary</u> would <u>report</u> without reservation when deviating from a particular <u>recommendation</u> or other guidance in the standards in accordance with this subsection 1330, but it may sometimes be appropriate to describe and justify the deviation in the <u>report</u>.

## **1340 MATERIALITY**

- .01 Deviation from a particular <u>recommendation</u> or other guidance in the standards is <u>accepted</u> <u>actuarial practice</u> if the effect of so doing is not material. [Effective December 1, 2002]
- Judgment about materiality pervades virtually all <u>work</u> and affects the application of nearly all standards. The words "materiality" and "material" seldom appear in the standards, but are understood throughout them. For example, the <u>recommendation</u> that approximation is appropriate if it does not affect the result means that it does not materially affect the result.
- <sup>.03</sup> "Material" has its ordinary meaning, but is judged from the point of view of a <u>user</u>, having regard for the purpose of the <u>work</u>. Thus, an omission, understatement, or overstatement is material if the <u>actuary</u> expects it materially to affect either the <u>user's</u> decision making or the <u>user's</u> reasonable expectations. When the <u>user</u> does not specify a standard of materiality, judgment falls to the <u>actuary</u>. That judgment may be difficult for one or more of these reasons.

The standard of materiality depends on how the <u>user</u> uses the <u>actuary</u>'s <u>work</u>, which the <u>actuary</u> may be unable to foresee. If practical, the <u>actuary</u> would discuss the standard of materiality with the <u>user</u>. Alternatively, the <u>actuary</u> would <u>report</u> the purpose of the <u>work</u> as precisely as possible, so that the <u>user</u> is warned of the risk of using the <u>work</u> for a different purpose with a more rigorous standard of materiality.

The standard of materiality may vary among <u>users</u>. The <u>actuary</u> would choose the most rigorous standard of materiality among the <u>users</u>.

The standard of materiality may vary among uses. For example, the same accounting calculations may be used for a pension plan's financial statements and the financial statements of its participating employer. The <u>actuary</u> would choose the more rigorous standard of materiality between those two uses.

The standard of materiality depends on the <u>user's</u> reasonable expectations, consistent with the purpose of the <u>work</u>. For example, advice on winding-up a pension plan may affect each participant's share of its assets, so there is a conflict between equity and practicality. The same is true for advice on a policy dividend scale.

.04 The standard of materiality also depends on the <u>work</u> and the entity that is the subject of that <u>work</u>. For example,

a given dollar standard of materiality is more rigorous for a large than for a small entity,

the standard of materiality for valuation of an <u>insurer's policy liabilities</u> is usually more rigorous for those in its financial statements than for those in a forecast in dynamic capital adequacy testing,

the standard of materiality for data is more rigorous for calculating an individual benefit (such as in a pension plan wind-up) than for a valuation of a group benefits plan (such as a <u>going concern valuation</u> of a pension plan), and

the standard of materiality for <u>work</u> involving a threshold, such as a regulatory capital adequacy requirement calculation of an <u>insurer</u> or a statutory minimum or maximum <u>funding</u> level for a pension plan would become more rigorous as the entity approaches that threshold.

- .05 The <u>actuary</u> would not <u>report</u> an immaterial deviation from a particular <u>recommendation</u> or other guidance in the standards except if doing so assists a <u>user</u> to decide whether the standard of materiality is appropriate for that <u>user</u>.
- .06 The <u>recommendation</u> applies to both calculation and <u>reporting</u> standards.

#### **Calculation standards**

- .07 The result of applying a <u>recommendation</u> may not differ materially from the result of a simpler practice requiring less time and expense. For example, the practice-specific <u>recommendations</u> for valuation of <u>insurance contract liabilities</u> for term life insurance have little effect on an <u>insurer</u> whose volume of term life insurance is trivial. To ignore them in that situation is <u>accepted actuarial practice</u> if it helps the <u>actuary</u> to concentrate time and resources on material items.
- In considering materiality, it is not appropriate to net items that are <u>reported</u> separately. For example, if simple practices requiring less time and expense than those in the <u>recommendations</u> materially overstate the <u>premium liabilities</u> and materially understate its <u>claim liabilities</u>, but do not materially affect their sum, then the understatement and overstatement are each material if the two items are <u>reported</u> separately. In considering materiality, it is, however, appropriate to net components within a separately reported item. To continue the example, it would be appropriate to net the overstatement of <u>premium liabilities</u> with the understatement of <u>claim</u> <u>liabilities</u> if only the sum of the two (i.e., the <u>insurance contract liabilities</u>) is <u>reported</u>.
- .09 The effect of using a simpler practice requiring less time and expense than those in the <u>recommendations</u> may be conservative or not conservative. Usually, the criterion of materiality is the same in both cases.

#### **Reporting standards**

<sup>10</sup> The result of applying a <u>recommendation</u> may provide information that is not useful. For example, disclosure of a material change in the basis for valuing the liabilities with respect to a material class of a benefits plan's members is not useful if that class was trivial at the previous valuation. Also, description of immaterial provisions of a benefits plan is not useful. To ignore the <u>recommendation</u> is accepted actuarial practice in that situation.

# **1400** THE ENGAGEMENT

### 1410 ACCEPTING AND CONTINUING AN ENGAGEMENT

.01 In accepting an engagement, the <u>actuary</u> should

agree on its terms with the client or employer,

be satisfied that it is an appropriate engagement, and

have reasonable assurance of time, resources, information, access to officers and staff, access to documentation, and the right to communicate information, as may be necessary for the <u>work</u>.

- <sup>.02</sup> The <u>actuary</u> should consider consultation with the predecessor <u>actuary</u>, if any, to determine whether there is any professional reason not to accept the engagement. The predecessor <u>actuary</u> should cooperate with the <u>actuary</u> who seeks to determine whether there is any professional reason not to accept the engagement.
- .03 In performing the engagement, if the <u>actuary</u> becomes aware of information which, if known beforehand, would have been an impediment to acceptance of the engagement, then the <u>actuary</u> should

renegotiate the engagement to remove the impediment,

discontinue the engagement, or

provided that the engagement continues to be an <u>appropriate engagement</u>, <u>report</u> the impediment and its implications. [Effective December 1, 2002]

### Terms of the engagement

.04 The likelihood that <u>work</u> is satisfactory to all <u>users</u> concerned is enhanced by a clear understanding between the <u>actuary</u> and the client or employer on the terms of the engagement. Detailed identification of the time and resources involved, especially if they are substantial, and of the information needed to be communicated to and by the <u>actuary</u>, especially if it is sensitive or confidential, will avoid misunderstanding.

#### **Appropriateness of engagement**

<sup>.05</sup> An <u>appropriate engagement</u> is one that does not impair the <u>actuary</u>'s ability to conform to the <u>rules</u> and in particular to <u>Rules</u> 1 (Professional Integrity), 2 (Qualification Standards), 5 (Conflict of Interest), and 6 (Control of Work Product). An engagement that leads to deviation from any <u>rule</u> is not appropriate. An engagement that leads to deviation from a particular <u>recommendation</u> or other guidance in the standards and even to a deviation from <u>accepted actuarial practice</u> may be an <u>appropriate engagement</u> in the circumstances.

.06 The following guidance is useful in judging if the engagement is an <u>appropriate engagement.</u>

An engagement is prima facie appropriate if there are practice-specific standards which apply to it, especially if it does not call for a deviation from <u>accepted</u> <u>actuarial practice</u>.

An engagement's appropriateness is not likely affected if the <u>actuary</u>'s client or employer selects particular assumptions as part of the terms of the engagement and the <u>report</u> describes the assumption and identifies the source, or chooses a value for certain assumptions from within a range selected by the <u>actuary</u>.

An engagement to report on alternative scenarios or "What if?" questions is appropriate, given appropriate disclosure.

An engagement is less likely to be appropriate if it denies reasonable opportunity for an <u>external user</u> to question the <u>actuary</u> about his or her <u>report</u>.

.07 An engagement may involve a duty of confidentiality that conflicts with a <u>recommendation</u> on disclosure in <u>reporting</u>. That engagement would be appropriate, however, and the duty of confidentiality would supersede (at least temporarily) the duty of disclosure, if

confidentiality is necessary for the legitimate business objective of the client or employer,

the extent of the information to be kept confidential is reasonable,

the length of time for which it is to be kept confidential is reasonable, and

the duty of confidentiality permits reasonable exceptions; for example, if the <u>actuary</u> is permitted to disclose the information to, and to discuss the engagement with, an auditor or a regulator.

.08 For example, the engagement may be appropriate if the <u>actuary</u> temporarily withholds knowledge of

a mistake that favours his or her client in the <u>report</u> of the <u>actuary</u> engaged by the other side in litigation,

the imminent closure of a participating employer's Canadian operations and the consequent job loss and winding-up of the plan in giving advice on its <u>funding</u>, but the <u>actuary</u> would consider the need for an early revaluation or wind-up valuation, or

an <u>insurer's</u> imminent acquisition by new shareholders who will alter its business plan in <u>reporting</u> in the <u>insurer's</u> financial statements, but the <u>actuary</u> would consider the implications of the new business plan in <u>reporting</u> to the <u>insurer's</u> directors on <u>financial condition</u>.

- .09 That engagement would not be appropriate, however, if the information is to be kept confidential in order to conceal improper business conduct, or to withhold information from <u>users</u> of the <u>actuary</u>'s work who may reasonably expect the <u>actuary</u> to <u>report</u> it to them.
- Any duty of confidentiality would give way to a duty of disclosure if disclosure is required by law, or if disclosure is required in order to comply with the <u>bylaws</u> or <u>rules</u>.
- Whether an engagement is appropriate depends on the <u>actuary</u> as well as on the engagement. For example, an <u>actuary</u> would be in breach of the <u>rules</u> by accepting an engagement

to be an <u>insurer's appointed actuary</u> without having the requisite special qualifications, experience, and knowledge, or

that involves a conflict of interest that falls outside of the permitted scope of <u>Rule</u> 5 (Conflict of Interest).

#### Subsequent information

.12 While performing the engagement, the <u>actuary</u> may become aware of information that, if known beforehand, would have been an impediment to acceptance of the engagement. For example,

the actuary's understanding of the engagement differs from that of the client or employer,

the data are not sufficient or not reliable and cannot be remedied, or

promised resources are not forthcoming and a substitute for them is not practical.

- .13 Renegotiation that removes the impediment would usually be the preferred alternative. Discontinuance would be the only alternative if the new information reveals the engagement not to be appropriate and renegotiation to make it so is impractical, which would be the case, for example, if an <u>appointed actuary</u> is denied access to needed information.
- <sup>.14</sup> Failing renegotiation or discontinuance, the <u>actuary</u> would deal with the impediment by <u>reporting</u> it and its implications. Description of the implications would include both qualitative and quantitative aspects and their effect on the <u>actuary</u>'s opinion.

### **1420** FINANCIAL INTEREST OF THE ACTUARY

.01 *The financial interest of the <u>actuary</u> should not influence the result of the <u>actuary</u>'s <u>work</u>. [Effective December 1, 2002]* 

- <sup>.02</sup> The <u>actuary</u>'s compensation for <u>work</u> may be fixed or may involve an incentive that is related to the result of the <u>work</u>. Examples of incentives are contingent fees and performance-related bonuses. Fixed compensation or an incentive that is related to efficient or timely performance of the <u>work</u> is not considered to be compensation that would influence the result of the <u>actuary</u>'s <u>work</u>. This subsection 1420 would apply if the compensation depended on the result of the <u>work</u>; for example, a bonus based on an <u>insurer's</u> net income when the <u>work</u> is to value the <u>insurer's policy liabilities</u>. In that case, the <u>actuary</u> has a financial interest in the result of the <u>work</u> but would not permit that interest to affect the result. On the other hand, it is not inappropriate for the <u>actuary</u>'s client in litigation to call on the <u>actuary</u> for calculations based on assumptions that favour its side of the litigation, given an <u>appropriate engagement</u> and given appropriate disclosure in the <u>actuary</u>'s report.
- <sup>.03</sup> In some cases, it is useful to <u>report</u> the financial interest of the <u>actuary</u> in the result of the <u>work</u>. The practice-specific standards deal with those cases.

## **1430** FINANCIAL INTEREST OF THE CLIENT OR EMPLOYER

- .01 The financial interest of the <u>actuary</u>'s client or employer should not influence the result of the <u>actuary</u>'s <u>work</u> except to the extent that the client or employer selects methods or assumptions for the <u>work</u>. [Effective December 1, 2002]
- .02 The <u>actuary</u>'s client or employer may have a financial interest in the result of the <u>actuary</u>'s <u>work</u>. For example, it may be in the client's or employer's interest to maximize or minimize the result. That is usually the case when the <u>actuary</u>'s client is one side of opposing interests; for example, the plaintiff or defendant in litigation, the purchaser or vendor in a sale, and the employer or union in labour negotiations.
- <sup>.03</sup> In such a case, the <u>actuary</u>'s duty of professionalism supersedes the duty of service to the client or employer.
- In giving advice to a participating employer regarding the <u>funding</u> of a benefits plan, the <u>actuary</u> may first calculate a range, at any point of which <u>funding</u> would be appropriate. That range is the crux of the <u>work</u>, so a participating employer's financial interest would not influence its calculation. It is, however, appropriate and usually desirable for the <u>actuary</u> to consult the participating employer in the selection of the recommended <u>funding</u> within the range. The participating employer's financial interest for example the participating employer's tolerance of fluctuation in the recommended rate of <u>funding</u> between one <u>funding</u> period and the next would be taken into account in that consultation.
- Note, however, that the <u>recommendation</u> does not preclude the <u>actuary</u>'s use of methods or assumptions selected by the client or employer in an <u>appropriate engagement</u>, but the <u>actuary</u> would <u>report</u> such use.
- Note also that the purpose of the <u>work</u> will influence the <u>actuary</u>'s selection of methods and assumptions. The financial interest of the client or employer may shape the purpose of the <u>work</u> if the engagement is an <u>appropriate engagement</u> and the purpose is <u>reported</u>.

## **1440** GENERAL KNOWLEDGE

- .01 *The <u>actuary</u> should have adequate knowledge of the conditions in the practice area in which he or she is <u>working</u>. [Effective December 1, 2002]*
- .02 The relevant conditions may include legislation, accounting, taxation, the financial markets, family law, and court practices. The relevant legislation depends on the engagement, and may include legislation governing securities, pensions, insurance, workers' compensation, and employment standards.

## 1450 KNOWLEDGE OF THE CIRCUMSTANCES OF THE CASE

- 101 The <u>actuary</u> should have adequate knowledge of the circumstances of the case on which he or she is <u>working</u>. [Effective December 1, 2002]
- .02 The relevant knowledge for a corporate entity or benefits plan is that of the operations of the entity itself and may include that of the industry in which the entity operates. Usually, the entity is the <u>actuary</u>'s client or employer but may be a proposed acquisition or merger partner of the client or employer.
- <sup>.03</sup> In the case of a benefits plan, the entity is the plan itself, but, depending on the engagement, knowledge of the business conditions of the participating employer(s) may also be relevant.
- .04 The relevant knowledge for calculation with respect to an individual is the demographics of the individual and the context of the calculation.
- .05 Additional conservatism in making a calculation is not a substitute for knowledge of the circumstances of the case.

## **1500 THE WORK**

## **1510** APPROXIMATION

- .01 An approximation is appropriate if it reduces the cost of, reduces the time needed for, or improves the actuary's control over, work without affecting the result.
- .02 If the <u>actuary reports</u> an appropriate approximation, then the <u>report</u> should avoid unintended reservation.
- .03 If the appropriateness of an approximation is doubtful, then the <u>actuary</u> should <u>report</u> its use with reservation. [Effective December 1, 2002]
- .04 Like materiality, to which it is related, approximation pervades virtually all <u>work</u> and affects the application of nearly all standards. The words "approximation" and "approximate" seldom appear in the standards, but are understood throughout them.
- <sup>.05</sup> Approximation permits the <u>actuary</u> to strike a balance between the benefit of precision and the effort of arriving at it.

#### Approximation in selection of a model

- .06 Reality is complex. A simple model reduces not only the time and expense of <u>work</u> but also the risk of calculation and data error.
- .07 The appropriateness of a simplification depends on the circumstances of the case and the purpose of the <u>work</u>. For example, in selecting a model for advice on <u>funding</u> a pension plan, it may be appropriate to allow for indexing by modifying the assumption for a contingency of which the model takes account, such as the investment return assumption, to arrive at a appropriate composite assumption.

#### Approximation in the selection of assumptions

1510.01

.08 Simplification of an assumption may be an appropriate approximation. For example,

deaths occur continuously over a year; for simplicity, assume that they all occur at the middle of the year,

members of a pension plan with early retirement reductions that approximate full actuarial reductions retire at various rates between, say, ages 55 and 65; for simplicity, assume that they all retire at, say, age 62, and

if the members of a pension plan who die before retirement are entitled to a benefit which is roughly the same as the present value of the retirement benefit; for simplicity, assume that death rates before retirement are equal to zero. <sup>.09</sup> To make no assumption about a contingency is usually tantamount to assuming a zero rate for that contingency, which is rarely appropriate in itself, but may be appropriate when combined with an adjustment to a related assumption. For example, in some circumstances, the calculation of the liabilities in a benefits plan using an explicit wage and price inflation assumption may be approximated by calculating the liabilities without an explicit wage and price inflation assumption and using a lower liability discount rate assumption representative of the real rate of return.

### **Approximation by sampling**

A well-chosen sample avoids the extra work of an examination of the entire universe.

#### Approximations respecting data

<sup>11</sup> Data may be defective. For example, a benefit plan's records may lack the date of birth of certain members. In some cases there is an appropriate approximation, for example, sampling, or extrapolation from similar situations for which data are available.

#### **Approximation vs. assumption**

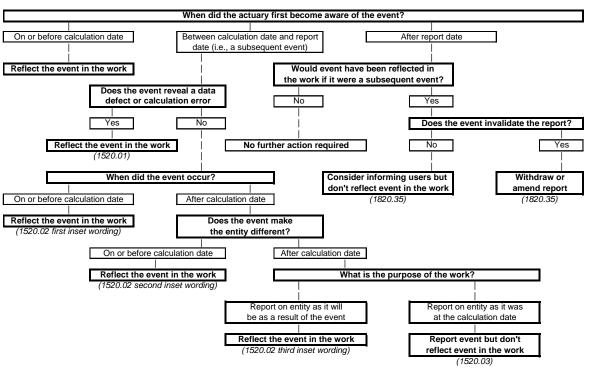
A criterion of the appropriateness of an approximation is its effect on the result. If the <u>actuary</u> approximates but is unable to assess the resulting error, then the approximation becomes, in effect, an assumption. For example, data are missing and it is not practical to get them. The <u>actuary</u> would consider whether their lack is so important that a <u>report</u> with reservation is necessary but in any case is obliged to make an assumption about them in order to do the <u>work</u>.

#### **Reporting approximations**

- To <u>report</u> appropriate approximations in a longer <u>report</u> may provide information useful to <u>users</u>, but such <u>reporting</u> would avoid unintended reservation, as the use of approximations is a usual part of <u>work</u>. The pervasiveness of approximations in <u>work</u> makes their complete <u>reporting</u> impractical.
- If the <u>actuary reports</u> an implicit assumption used as an approximation, then he or she would also report the corresponding explicit assumption or assumptions. Similarly, if an <u>actuary reports</u> approximations for two offsetting assumptions that result in the same net effect as the underlying explicit assumptions, the <u>actuary</u> would also report the explicit assumptions.
- The <u>actuary</u> would not usually use an approximation whose appropriateness is doubtful. That may be unavoidable, however, if data are insufficient or unreliable or if needed resources are lacking. If the engagement is an <u>appropriate engagement</u>, then the <u>actuary</u> would <u>report</u> with reservation the use of the approximation, so that a <u>user</u> is aware of a limitation to the <u>actuary</u>'s <u>work</u>.

# **1515 EVENT**

<sup>.01</sup> The following decision tree may assist an <u>actuary</u> in deciding how to reflect an event in the <u>work</u>, if the <u>actuary</u> determines that the event makes the entity different.



#### **EVENT DECISION TREE**

## **1520** SUBSEQUENT EVENTS

- .01 *The <u>actuary</u> should correct any data defect or calculation error that is revealed by a <u>subsequent</u> <u>event</u>.*
- .02 For work with respect to an entity, the <u>actuary</u> should take a <u>subsequent event</u> into account (other than in a pro forma calculation) if the <u>subsequent event</u>

provides information about the entity as it was at the <u>calculation date</u>,

retroactively makes the entity different at the calculation date, or

makes the entity different after the <u>calculation date</u> and a purpose of the <u>work</u> is to <u>report</u> on the entity as it will be as a result of the event.

<sup>103</sup> The <u>actuary</u> should not take the <u>subsequent event</u> into account if it makes the entity different after the <u>calculation date</u> and a purpose of the <u>work</u> is to report on the entity as it was at the <u>calculation date</u>. Nevertheless, the <u>actuary</u> should <u>report</u> that <u>subsequent event</u>. [Effective December 1, 2002]

### Classification

- .04 A <u>subsequent event</u> is relevant to the <u>recommendation</u> if it reveals an error, provides information about the entity, or is a decision that makes the entity different.
- <sup>.05</sup> The <u>actuary</u> would correct an error revealed by a <u>subsequent event</u>. The <u>actuary</u> would classify each <u>subsequent event</u> other than those which reveal errors and, depending on the classification, the <u>actuary</u> would either

take that event into account, or

report that event, but not take it into account.

### Definitive and virtually definitive decisions

A <u>definitive</u> decision means a final and permanent decision that is not tentative, provisional, or unsettled. It would be evidenced by an amendment to a benefits plan, a collective bargaining agreement, a binding exchange of letters between two contracting parties, a court order, a legislative bill that has been proclaimed, or the like. A <u>virtually definitive</u> decision is one that is virtually certain to become <u>definitive</u>, but that lacks one or more formalities like ratification, due diligence, regulatory approval, third reading, royal assent, or proclamation. However, a decision that still involves discretion at an executive or administrative level is not <u>virtually definitive</u>.

### Entity

.06.1 Examples of entities are

the pension plan, in the case of an actuary doing a valuation of a pension plan,

the block of annuity business, in the case of an actuary calculating the <u>insurance</u> <u>contract liabilities</u> for an insurance company's annuity business,

a combination of the pension plan and the member's specific data, in the case of the determination of a member's individual entitlement under a pension plan, and

the insurance company, in the case of an actuary valuing the <u>insurance contract</u> <u>liabilities</u> of an insurance company.

#### Event provides information about entity as it was or retroactively makes entity different

.07 Examples of <u>subsequent events</u> that provide information about an entity as it was at the <u>calculation date</u> are

publication of an experience study that provides information for selection of assumptions,

reporting to an <u>insurer</u> of a claim that was incurred on or before the balance sheet date, and

adoption of a pension plan amendment prior to the <u>calculation date</u> of which the <u>actuary</u> becomes aware after the <u>calculation date</u>.

- .08 Repealed
- .09 Repealed
- 10 Examples of events that retroactively make the entity different at the <u>calculation date</u> are <u>definitive</u> or <u>virtually definitive</u> decisions, made after the <u>calculation date</u> but effective on or before the <u>calculation date</u>, to

wind-up a pension plan, partially or fully,

sell a portion of a participating employer's business and consequently to spin-off the corresponding members from the participating employer's pension plan,

amend the benefits of a pension plan,

transfer a portion of an insurer's policies to another insurer, or

invoke a judicial decision that nullifies or significantly modifies the law affecting insurance claims.

- If an event provides information about the entity as it was at the <u>calculation date</u> or provides information that retroactively makes the entity different at the <u>calculation date</u>, the effect of the <u>subsequent event</u> on the <u>work</u> is the same as if the <u>actuary</u> first became aware of the information on or before the <u>calculation date</u> and the <u>actuary</u> would not <u>report</u> the event as a <u>subsequent</u> <u>event</u>. That is, the <u>actuary</u> would <u>report</u> the event only to the extent that the event would have been reported had the actuary first become aware of the information before the <u>calculation date</u>.
- .12 Repealed

#### Event makes entity different after

- .13 If the <u>subsequent event</u> makes the entity different after the <u>calculation date</u>, then the purpose of the <u>work</u> determines whether or not the <u>actuary</u> takes the event into account.
- If the <u>subsequent event</u> makes the entity different after the <u>calculation date</u> and the purpose of the <u>work</u> is to <u>report</u> on the entity as it will be as a result of the event, then the <u>actuary</u> would take that event into account and would describe it in <u>reporting</u>.

.15 If the <u>subsequent event</u> makes the entity different after the <u>calculation date</u> and the purpose of the <u>work</u> is to <u>report</u> on the entity as it was at that date, then the <u>actuary</u> would not take that event into account but would <u>report</u> the event since it would affect the entity's future operations and the <u>actuary</u>'s subsequent calculations.

#### **Classification not clear**

The classification of a <u>subsequent event</u> may be unclear, at least a priori, although the circumstances of the case and the <u>actuary</u>'s engagement may make it clear. The following are examples of such events.

a precipitous fall in the stock market. For financial reporting, one can argue that the stock market crash provides additional information about the entity as it was at the <u>calculation date</u>, because the crash is an indicator of the outlook for common share investments at that date; alternatively, one can argue that the crash makes the entity different only after the <u>calculation date</u> since it creates a new situation. The new situation would be reflected in the financial statements for the subsequent accounting period.

a salary freeze for employees who are members of a pension plan. If the salary freeze is a correction of excessive salaries, then it provides additional information about the entity as it was at the <u>calculation date</u>, because the freeze is an indicator of the outlook for salaries at the <u>calculation date</u>. If the salary freeze deals with a recent problem, then it indicates a change in conditions that makes the entity different after the <u>calculation date</u>. In either case, the <u>actuary</u> would consider the effect of the freeze on the employees' pension benefits. It may be that the freeze will have a lasting effect. Alternatively, it may be that the freeze will be compensated for by higher salaries later on, so that the salary inflation assumption based on historical trends continues to be valid.

default on a bond. If the default was the culmination of a gradual deterioration in its issuer's financial circumstances, most of which had occurred before the <u>calculation</u> <u>date</u> but which was not apparent until revealed by the default, then the default provides additional information about the entity as it was at the <u>calculation date</u>. If the default was precipitated by a catastrophe, then it provides information about a change in conditions that makes the entity different after the <u>calculation date</u>.

insolvency of an <u>insurer's</u> reinsurer. This is similar to default on a bond. If the insolvency was the culmination of a gradual deterioration in the reinsurer's financial circumstances, most of which had occurred before the <u>calculation date</u> but which was not apparent until revealed by the insolvency, then the insolvency provides information about the entity as it was at the <u>calculation date</u>. If the insolvency was precipitated by a catastrophe, then it provides information about a change in conditions that makes the entity different after the <u>calculation date</u>.

#### .17 Repealed

### Reporting

Sometimes the actuary may consider it appropriate, or the terms of the work may require the actuary, to report an alternative and opposite calculation; i.e., an alternative calculation that does not take the subsequent event into account when the main calculation does, or that takes the subsequent event into account when the main calculation does not. For example, in a province for which the calculation date for a pension valuation following marriage breakdown is the date of separation, a subsequent event may be the early retirement of the plan member at some time between the calculation date and the report date. The actuary would consider reporting values assuming that this subsequent event had been an established intention at the calculation date, instead of or in addition to retirement scenarios otherwise recommended in the practice-specific standards. In such cases, the actuary would make the same calculations regardless of the purpose of the work but the reporting thereof would depend on the purpose of the work.

# 1530 DATA

- If the <u>actuary reports</u> without reservation with respect to data, then the data should be sufficient and reliable for the <u>work</u>. If sufficient and reliable data are unobtainable but the defect in them does not negate the usefulness of the result, then the <u>actuary</u> should <u>report</u> a usual opinion with reservation in respect of data. If defects in the obtainable data preclude a useful result, then the <u>actuary</u> should so <u>report</u> or make no <u>report</u>. [Effective December 1, 2002]
- .02 The work with respect to data consists of

identifying the data needed,

attempting to obtain them,

reviewing the data obtained, and

assessing sufficiency and reliability of the data obtained.

- .03 If the <u>actuary</u> intends not to take responsibility for data, then the <u>actuary</u> would so <u>report</u> and would <u>report</u> any evident shortcomings in those data.
- .04 The following are examples of the usual practice.

For a calculation of a pension value in a marriage breakdown, the <u>actuary</u> usually does not take responsibility for data, such as the demographics of the pensioner and the terms of the pension plan. The <u>actuary</u> would usually accept the data supplied by counsel and repeat it in <u>reporting</u>.

For advice in <u>funding</u> a pension plan, the <u>actuary</u> usually does not take responsibility for participant data and usually accepts, without taking responsibility for, the plan's financial statements and its investment data.

For calculating the <u>policy liabilities</u> of an <u>insurer</u>, the <u>actuary</u> usually takes responsibility for all data.

.05 If the data, while usable, are not sufficient and reliable and the <u>actuary</u>'s efforts to make them so are unsuccessful, the <u>actuary</u> would not take responsibility for the data and would <u>report</u> with reservation, even when it is usual to take responsibility for them.

#### Sufficiency and reliability

- .06 Data are sufficient if they include the needed information for the <u>work</u>. For example, participants' dates of birth are needed to value the liabilities of a pension plan. Data are reliable if that information is accurate.
- .07 The <u>actuary</u> would usually take responsibility for the sufficiency of the data. Whether the <u>actuary</u> takes responsibility for the reliability of the data depends on the engagement.

- .08 If the ideal data are unobtainable at reasonable cost within the available time, then the <u>actuary</u> would consider what, if any, alternative data are sufficient and reliable.
- .09 <u>Work</u> usually is both data-dependent, meaning that the quality of the result depends on the sufficiency and reliability of the data, and data-intensive, meaning that the data are both voluminous and detailed.

## **Obtaining data**

<sup>10</sup> Usually, the <u>actuary</u> has neither custody of, nor control over, the data and <u>uses</u> data supplied by other persons. Usually, therefore, after identifying the needed data and attempting to obtain them, the <u>actuary</u>'s task is not data creation but data validation, either personally or by <u>using</u> the work of other persons.

#### **Reviewing data**

.11 Items to consider in reviewing data are

the procedures for, the controls over, and the qualifications of the persons responsible for, their preparation and maintenance,

their internal consistency, their consistency with comparable prior period data, and their consistency with external comparable data, such as other files with common elements,

their consistency with the governing plan documents and policy forms, and

the availability of independent confirmation.

<sup>12</sup> If the <u>user</u> is able to validate the data, then the <u>actuary</u> may avoid validation by <u>reporting</u> the data. For example, in the case of an actuarial evidence <u>report</u> on the valuation of a disabled person's lost income, the <u>reported</u> data may be either agreed by the parties to the litigation or proved in court. Such avoidance of data validation is usually not practical when the <u>work</u> is data-intensive or has multiple <u>users</u>.

#### Assessing sufficiency and reliability of data

.13 The <u>actuary</u> who takes responsibility for the data would classify them as one of the following.

Sufficient and reliable, in which case the <u>actuary reports</u> an opinion without reservation on data. That does not imply that the data are perfect. Data are rarely perfect; especially when they are voluminous or complex.

Defective, but not so as to negate the usefulness of the result, in which case the <u>actuary reports</u> a usual opinion with reservation which describes the defect, describes the work done and assumptions made to cope with the defect, and, if practical, quantifies the effect of the defect on the result.

So defective as to preclude a useful result, in which case the <u>actuary</u> so <u>reports</u> or makes no <u>report</u>. If a <u>report</u> is useful or legally required, then the <u>actuary</u> would describe the defect, describe the work done and assumptions made to cope with the defect, quantify a result if practical, and explain that an opinion is not given because it is not possible to estimate the effect of the defect on the result. If a <u>report</u> is neither useful nor legally required, then the <u>actuary</u> would make none.

# 1540 CONTROL

- .01 *Control procedures that detect errors and decrease the effect of errors should be performed for calculations.* [Effective July 1, 2011]
- A calculation that is data-intensive, that is complex, that involves physically separate steps like manual and data processing steps or parallel data processing steps, or especially, a combination of them, is prone to error which appropriate control procedures may prevent or, failing prevention, detect. Appropriate control procedures also help to meet the need for consistency between the <u>actuary</u>'s <u>work</u> and other related work; for example, a uniform cut-off date in the preparation of financial statements.
- .03 Examples of control procedures are procedures to assure that

all steps in the calculation are co-ordinated,

all steps in the calculation have been performed and checked,

the actuary's data processing does not corrupt the data supplied to the actuary,

established procedures (for example, those for a prior period) are not changed inadvertently, and

changes in established procedures are made in an orderly manner.

.04 Examples of control tools are

random sampling,

spot checks, and

audit trails.

## **1550 REASONABLENESS OF RESULT**

- *The <u>actuary</u> should examine the reasonableness of a calculation's result.* [Effective December 1, 2002]
- .02 As a result of defective data, defective computer software, an accumulation of individually biased assumptions, or the like, a calculation, especially a complex one like a valuation or financial forecast, may be prone to error which checking of the calculation's steps does not reveal but which an examination of its result may reveal. Such an examination is therefore useful and prudent.

.03 The examination would consider simple questions like the following.

How does the result compare to the corresponding result for a prior period or a similar case, or to a related but independently calculated amount? Comparison of a benchmark may be more meaningful than comparison of the result. Examples of a benchmark are the forecasted number of retirees divided by the forecasted number of active employees, the loss ratio implied by <u>claim liabilities</u>, and the change during the year of the result.

How does the result compare to the corresponding result of a rough approximation?

Does the result make common sense?

.04 The answers to such questions may indicate a need for more <u>work</u>.

## **1560 DOCUMENTATION**

- .01 *The <u>actuary</u> should use his or her best efforts to compile and secure the retention of appropriate documentation.*
- Where a successor <u>actuary</u> takes possession or control of documentation previously in the possession or control of a predecessor <u>actuary</u>, the successor <u>actuary</u> should use his or her best efforts to make such documentation available to the predecessor <u>actuary</u>, upon request by the predecessor <u>actuary</u>, if needed by the predecessor <u>actuary</u> to respond to queries about the related <u>work</u>.
- <sup>.03</sup> Where a successor <u>actuary</u> or an employer or client, acting on behalf of a successor <u>actuary</u>, requests access to documentation in the possession or control of a predecessor <u>actuary</u>, in order to carry on <u>work</u>, the predecessor <u>actuary</u> should use his or her best efforts to comply with the request. [Effective December 1, 2002]
- .04 Documentation is an integral part of <u>work</u> that affects the application of nearly all standards.
- .05 Documentation consists of letters of engagement, working papers, meeting notes, memoranda, correspondence, reports, copies or excerpts of company or plan data and documents, and work plans. Appropriate documentation describes the course of the <u>work</u> and the <u>actuary</u>'s compliance with <u>accepted actuarial practice</u>.
- .06 Both professional and legal needs may affect the length of time during which documentation is to be retained.
- An <u>actuary</u> who severs connection with a client or employer (for example, an <u>actuary</u> who retires or changes job) may seek to secure the retention of documentation of <u>work</u> for that client or employer by entrusting it to another <u>actuary</u>, who may be the successor <u>actuary</u>. Said other <u>actuary</u> would use his or her best efforts to make the documentation available to the predecessor <u>actuary</u> if his or her <u>work</u> is questioned or challenged.
- In some circumstances, documentation may not be in the possession or control of an <u>actuary</u>, or an <u>actuary</u> may be unable to release the documentation, particularly in cases involving the proprietary interests of a third party (including a client or employer). In the face of such difficulties, the <u>actuary</u> would consider seeking further advice.

# **1600** ANOTHER PERSON'S WORK

## **1610** ACTUARY'S USE OF ANOTHER PERSON'S WORK

- 101 The <u>actuary</u> may <u>use</u> and take responsibility for another person's work if such actions are justified.
- .02 If the <u>actuary uses</u> but does not take responsibility for another person's work, then the <u>actuary</u> should so <u>report</u>. [Effective December 1, 2002]
- Use of the work of other persons is a usual, indeed often inevitable, part of work. The actuary uses and takes responsibility for the work of colleagues and assistants; that use is usually straightforward because the actuary is able to assess the appropriateness of their work. Use of the work of outsiders raises questions. Is their work appropriate? Should the actuary take responsibility for it?
- To take responsibility for another person's work requires more <u>work</u> of the <u>actuary</u> and may expose the <u>actuary</u> to risk of legal liability, but may give the <u>user</u> greater confidence that the other person's work is appropriate. The <u>actuary</u> would not take such responsibility if doing so constitutes unauthorized practice of the other person's profession, i.e., if doing so is in direct violation of statutes or laws governing who can practice the other person's profession, or would lead a reasonable person to believe that the <u>actuary</u> possessed and purported to exercise the skill and learning of a duly qualified professional in that other person's profession.
- .05 If the <u>actuary</u> does not take such responsibility, then the <u>actuary reports</u> with reservation and the <u>user</u> would seek alternative assurance that the other person's work is appropriate, which may or may not be practical.
- Whether or not the <u>actuary</u> takes responsibility for another person's work depends on the engagement and on the nature of the other person's work. Consider, for example, data supplied by another person.

If the terms of the engagement call for it, then the <u>actuary</u> would take responsibility for data, which means that the <u>actuary</u> would audit the data supplied by another person. The audit would be as intense as needed for the <u>actuary</u> to take as much responsibility for the data as he or she would take for the calculations. Such an audit is never a small task when the data are voluminous or complex. In other cases, it may be satisfactory if the <u>actuary</u> accepts and does not take responsibility for the data supplied by another person. That course avoids expense and saves time. That course would be satisfactory to the <u>actuary</u>'s client or employer who supplies the data and who is comfortable with its sufficiency and reliability. Whether that course is satisfactory to another <u>user</u> of the <u>actuary</u>'s <u>work</u> depends on whether that <u>user</u> has other assurance that the supplied data are sufficient and reliable. The <u>actuary</u> would <u>report</u> with reservation so that the limitation of his or her responsibility is disclosed.

The supplier of the data would usually be comfortable with their sufficiency and reliability.

Even when the <u>actuary</u> is not taking responsibility for the data, however, he or she would not accept supplied data blindly, but would make checks of reasonableness, if only to assure that the data had lost nothing in the transmission and that the <u>actuary</u>'s understanding of the data is the same as the supplier's.

## Use and take responsibility

.07 As long as doing so does not constitute unauthorized practice of another person's profession, the <u>actuary may use</u> and take responsibility for another person's work, given confidence that such actions are justified as a result of

early and periodic communication with the other person,

confidence in the other person's qualifications, competence, integrity, and objectivity,

the other person's awareness of how the <u>actuary</u> intends to <u>use</u> the other person's work,

communication to the other person of any information known to the <u>actuary</u> that may affect the other person's work, and vice versa, and

study of any report by the other person and discussion of it with the other person, especially of any reservation in the report.

- <sup>.08</sup> Failing such confidence, the <u>actuary</u> would not take responsibility for the other person's work.
- <sup>.09</sup> The Canadian Institute of Actuaries encourages the <u>actuary</u>'s <u>use</u> of auditor's work in accordance with the Joint Policy Statement of the Canadian Institute of Actuaries and the Canadian Institute of Chartered Accountants. The Joint Policy Statement also provides useful guidance if the <u>actuary uses</u> the work of a person other than an auditor.

.10 In the case of <u>use</u> of another <u>actuary</u>'s <u>work</u>,

identification of the differences between <u>accepted actuarial practice</u> in Canada and the practice which the other <u>actuary</u> followed if the other <u>actuary</u> worked outside of Canada, and

review of the other <u>actuary</u>'s working papers

may also be helpful.

The <u>actuary</u> would not usually <u>report use</u> of another person's work if the <u>actuary</u> takes responsibility for that work. To do so may imply a reservation. If it is useful, the <u>actuary</u> may <u>report</u> both the <u>use</u> of, and taking responsibility for, another person's work.

#### Use but not take responsibility

- .12 If the <u>actuary uses</u> but does not take responsibility for another person's work, then the <u>actuary</u> would nevertheless examine the other person's work for evident shortcomings and would either <u>report</u> the results of such examination or avoid <u>use</u> of the work.
- Although an <u>actuary</u> may take responsibility for the <u>work</u> of another <u>actuary</u> in accordance with this section, the <u>actuary</u> who performed the <u>work</u> also continues to be responsible for that <u>work</u>.

## 1620 AUDITOR'S USE OF AN ACTUARY'S WORK

.01 The <u>actuary</u> should cooperate with an auditor who wishes to use the <u>actuary</u>'s <u>work</u> in accordance with the Joint Policy Statement of the Canadian Institute of Actuaries and the Canadian Institute of Chartered Accountants. [Effective October 1, 2007]

# 1630 CIA/CICA JOINT POLICY STATEMENT

The Canadian Institute of Actuaries and the Canadian Institute of Chartered Accountants agreed that each would incorporate the *Joint Policy Statement* in its standards of practice. Accordingly, the Joint Policy Statement is in the *CICA Handbook-Assurance* and in these standards of practice. Any change to the Agreement requires the consent of both Institutes. As a result, the style of this subsection differs somewhat from the style of the rest of the standards of practice.

## JOINT POLICY STATEMENT

#### CONCERNING COMMUNICATIONS BETWEEN ACTUARIES

#### INVOLVED IN THE PREPARATION OF FINANCIAL STATEMENTS AND AUDITORS

This Joint Policy Statement effective October 1, 2007 has been approved by the Actuarial Standards Board of the Canadian Institute of Actuaries (CIA) and by the Auditing and Assurance Standards Board of The Canadian Institute of Chartered Accountants (CICA).

PURPOSE AND APPLICATION

- 1 The purpose of the Joint Policy Statement is to discuss:
  - a) communications between actuaries involved in the preparation of financial statements, and auditors, regarding their respective responsibilities;
  - b) how those actuaries and auditors would interact in carrying out their respective responsibilities; and
  - c) how their respective responsibilities may be disclosed to readers of financial statements.
- 2 This Statement applies when an auditor is engaged to carry out an audit of financial statements in accordance with generally accepted auditing standards where the financial statements prepared by management include amounts determined by or with the assistance of an actuary. This Statement also applies when an actuary considers the work of an auditor in connection with conducting the actuarial valuation to determine amounts to be included in the financial statements prepared by management. This statement does not apply to communications with an auditor's actuary or an external review actuary.
- 3 The financial statements of a pension plan or post-employment benefits plan and of the sponsor of such plans, and the financial statements of an insurance enterprise, are the best examples of when this Statement applies.

#### DEFINITIONS

- 4 For the purposes of this Statement:
  - a) "actuary involved in the preparation of financial statements" means an actuary, either an employee of the company or an independent consultant, who determines and reports on amounts to be included in the financial statements prepared by management.
  - b) "applicable professional standards" means:
    - i) when the responding professional is an actuary, the Standards of Practice and the Rules of Professional Conduct of the Canadian Institute of Actuaries; and
    - ii) when the responding professional is the auditor, the Canadian Auditing Standards in the CICA Handbook-Assurance and the relevant independence and other ethical requirements set out in the rules of professional conduct/code of ethics applicable to the practice of public accounting issued by various professional accounting bodies.
  - c) "auditor" means an auditor who has been appointed to perform an audit and report on financial statements or to perform specified procedures on data;
  - d) "auditor's actuary" means an appropriately qualified actuary who assists the auditor in assessing risk and performing further audit procedures to respond to assessed risk;
  - e) "data" includes particulars of:
    - i) invested assets of a pension plan or post-employment benefits plan or an insurance enterprise,
    - ii) membership of a pension plan or post-employment benefits plan,
    - iii) policies of and claims against an insurance enterprise, and
    - iv) reinsurance of an insurance enterprise;
  - f) "enquiring professional" means the actuary or the auditor, as the case may be, who is considering the work of the other;
  - g) "external review actuary" means an actuary who reviews the work of another actuary at the request of a regulator and provides an opinion to the regulator as to whether the work meets applicable professional standards and accepted actuarial practice;

- h) "insurance enterprise" includes the following enterprises, including companies, branches, fraternal benefit societies and other forms of organizations:
  - i) life insurance enterprises;
  - ii) property and casualty insurance enterprises;
  - iii) reinsurance enterprises; and
  - iv) workers' compensation enterprises.
- i) "management" refers to any person(s) having authority and responsibility for planning, directing and controlling the activities of an enterprise;
- j) "responding professional" means the actuary or the auditor, as the case may be, whose work is being considered by the other.

## RESPONSIBILITIES WITH RESPECT TO FINANCIAL STATEMENTS

- 5 The financial statements are the responsibility of management. The representations contained in the financial statements may include amounts determined by an actuary. In determining those amounts, the actuary is responsible for assessing the sufficiency and reliability of the data used in the valuation. The actuary may consider the work of an auditor with respect to data integrity and controls. In such cases, the actuary involved in the preparation of the financial statements acts as the enquiring professional and the auditor acts as the responding professional.
- 6 The auditor, on the other hand, has a responsibility to express an opinion on the fairness with which the financial statements present the financial position, results of operations and cash flows in accordance with the applicable financial reporting framework, which will normally be generally accepted accounting principles. When the financial statements include amounts determined by an actuary, the auditor considers the work of the actuary as part of the audit evidence supporting the actuarial valuation. In such cases, the auditor acts as the enquiring professional and the actuary involved in the preparation of the financial statements acts as the responding professional.

#### CONSIDERING THE RESPONDING PROFESSIONAL'S WORK

- 7 The enquiring professional may consider the work of the responding professional provided that the enquiring professional takes reasonable care to determine that there is a basis for such consideration. This is done by communicating with the responding professional to establish an understanding of the work to be carried out by each and by considering:
  - a) the responding professional's appointment to do the work;
  - b) whether the responding professional has followed the standards of his or her profession in carrying out the work; and
  - c) the appropriateness of the responding professional's findings and opinion.

#### COMMUNICATION BETWEEN THE TWO PROFESSIONALS

- 8 Communication would be established between the auditor and the actuary involved in the preparation of the financial statements when planning their respective engagements, and further communication would take place as necessary throughout the engagement.
- 9 On a timely basis, each professional seeks from management the right to:
  - a) communicate with the other professional; and
  - b) when necessary disclose any relevant information to the other professional.
- 10 The enquiring professional would:
  - a) inform the responding professional of the intended consideration of his or her work in accordance with this Statement;
  - b) request confirmation from the responding professional that he or she has been engaged by the shareholders, policyholders, directors, or management to do the work that the enquiring professional intends to consider;
  - c) request confirmation from the responding professional that he or she is a professional in good standing;
  - d) request confirmation from the responding professional that he or she will carry out the work required in accordance with the applicable professional standards; and
  - e) make the responding professional aware of the enquiring professional's needs. This would include a discussion of:
    - i) the application of the concept of materiality to determine that the responding professional will be using a materiality level that is appropriate in relation to the enquiring professional's materiality level in accordance with applicable professional standards;
    - ii) subsequent events, to determine that the responding professional understands how they are to be treated and that he or she will consider the effect of matters that come to his or her attention up to the date of his or her report;
    - iii) the timing of the work to be carried out by the responding professional and the date of his or her report; and
    - iv) any questions relating to the responding professional's work.

- 11 The responding professional would provide a written response to the enquiring professional that would:
  - a) confirm the expectation that he or she is available to perform the work that the enquiring professional intends to consider;
  - b) confirm that he or she has been engaged by the shareholders, policyholders, directors, or management to do the work that the enquiring professional intends to consider;
  - c) confirm that he or she is a professional in good standing;
  - d) confirm that he or she is qualified to perform the work that the enquiring professional intends to consider (including having the certifications or designations, if any, required for particular areas of practice);
  - e) confirm that this work will be carried out in accordance with the applicable professional standards;
  - f) confirm awareness of the enquiring professional's intended consideration of his or her work; and
  - g) discuss any problems expected in meeting the needs of the enquiring professional on a timely basis.

THE RESPONDING PROFESSIONAL'S QUALIFICATIONS, COMPETENCE, AND INTEGRITY

- 12 In the case of an auditor, prima facie evidence of professional qualification is membership in good standing in a professional accounting body. In the case of an actuary, prima facie evidence of professional qualification is fellowship in good standing in the Canadian Institute of Actuaries.
- 13 When the responding professional is not well known to the enquiring professional, the enquiring professional may obtain assurance as to the responding professional's reputation for competence and integrity by consulting with others who are familiar with the responding professional's work.

THE RESPONDING PROFESSIONAL'S FINDINGS

- 14 The responding professional's written response to the enquiring professional after completion of the work would:
  - a) identify the purpose of the work;
  - b) identify the financial statements or data to which it relates;
  - c) identify the responding professional's relationship to the entity to which the financial statements or data pertain;
  - d) confirm awareness that the enquiring professional intends to consider the work in accordance with this Statement; and
  - e) when appropriate, include a copy of the report provided to the party who employed or engaged the responding professional that sets out the findings and, when applicable, opinions of the responding professional, including a representation that the work was performed in accordance with the applicable professional standards.
- 15 When the enquiring professional has a question about an aspect of the responding professional's work, the question would be raised with the responding professional who would provide a reasonable explanation about that aspect of his or her work. This does not, however, limit the right of the enquiring professional to any information or explanation that may be required in the performance of his or her duties in accordance with the applicable professional standards.

DISCLOSURE OF RESPECTIVE RESPONSIBILITIES TO THE READERS OF FINANCIAL STATEMENTS

16 When required by law or regulation, a description of the respective responsibilities of the auditor and of the actuary involved in the preparation of the financial statements would accompany the financial statements.

## **1640 REVIEW OR REPEAT OF ANOTHER ACTUARY'S WORK**

.01 In this subsection 1640,

"first actuary" means an actuary whose work is reviewed or repeated,

"review engagement" means an engagement to review the first actuary's work,

"reviewer" means the <u>actuary</u> engaged to review or repeat the first actuary's <u>work</u>, and

"repeat engagement" means an engagement to repeat all or part of the first actuary's work.

- <sup>.02</sup> The standards in this subsection 1640 apply to a review engagement that is at the instigation of a <u>user</u>. They do not apply to quality control in the first <u>actuary</u>'s firm or employer (sometimes referred to as "internal peer review" or "internal audit"), even if the reviewer is external to the first <u>actuary</u>'s firm or employer. The standards for a review engagement also apply, mutatis mutandis, to a repeat engagement.
- .03 If the terms of the first <u>actuary</u>'s engagement so permit, then the first <u>actuary</u> should cooperate with the reviewer.
- .04 If the terms of the review engagement so permit, then the reviewer should, as soon as practical, discuss the review with the first <u>actuary</u> (unless the reviewer's agreement with the first <u>actuary</u>'s <u>work</u> makes such discussion superfluous), and should attempt to resolve any difference between them. The reviewer should <u>report</u> the result of such discussion.
- .05 If the reviewer <u>reports</u> disagreement with the first <u>actuary</u>'s <u>work</u> but that <u>work</u> is within the range of <u>accepted actuarial practice</u>, then the reviewer should so <u>report</u>.
- .06 If a limitation in time, information, data, or resources constrained the quality of the first <u>actuary</u>'s <u>work</u>, then the reviewer should so <u>report</u>.
- .07 If discussion between the two <u>actuaries</u> results in improvement to the first <u>actuary</u>'s <u>work</u> or, in the case of <u>periodic reporting</u>, to the <u>work</u> expected for the subsequent <u>report</u>, then the reviewer should so <u>report</u>.
- .08 If the first <u>actuary</u>'s <u>work</u> is not within the range of <u>accepted actuarial practice</u>, then the reviewer should so <u>report</u> and should follow the procedures set out in <u>Rule</u> 13 (Collateral Obligations).
- *A repeat engagement is an <u>appropriate engagement</u> if its purpose is to identify or reduce uncertainty in the matter on which the first <u>actuary reported</u>. [Effective July 1, 2011]*

## Applicable rules

The <u>rules</u> affect a review engagement, in particular <u>Rule</u> 1 (Professional Integrity), on upholding the reputation of the profession; <u>Rule</u> 8 (Courtesy and Cooperation), on dealing with other <u>actuaries</u>; and <u>Rule</u> 13 (Collateral Obligations), on apparent material noncompliance by another member with the <u>rules</u> or Standards of Practice.

## **Selection of reviewer**

The reviewer may be engaged by a <u>user</u> of the first <u>actuary</u>'s <u>work</u> or by the first <u>actuary</u>. The latter may not be appropriate if the interests of that <u>user</u> and the first <u>actuary</u>'s client or employer are opposed, but otherwise has the merit of

facilitating compliance with this subsection 1640,

helping to assure selection of a qualified reviewer, and

avoiding unnecessary duplication by the reviewer of the first actuary's work.

- In selecting a reviewer or agreeing the terms of the engagement, then the first <u>actuary</u> would have regard to the <u>user's</u> objective for the review and would consult with the <u>user</u> as appropriate.
- <sup>13</sup> If an <u>actuary</u> is qualified to perform the <u>work</u> of the first <u>actuary</u>, then that is prima facie evidence that the <u>actuary</u> is qualified to be the reviewer.
- .14 The perceived objectivity of the reviewer is enhanced if the reviewer is independent of the first <u>actuary</u>.

#### Terms of the engagement

- The review may take place prior to the release of the first <u>actuary</u>'s <u>report</u> ("pre-release review") or after such release ("post-release review"). A pre-release review provides the opportunity for the reviewer to suggest improvement to the <u>work</u>. A post-release review allows such improvement to be implemented only in future <u>work</u> and in some cases might require a withdrawal of the <u>report</u> and revision to the <u>work</u>. A post-release review would therefore be avoided unless the circumstances of the case require it.
- It is desirable that the terms of the engagement permit timely open discussion between the two <u>actuaries</u>. Such discussion

facilitates the review,

lessens the possibility of reviewer misunderstanding or of unwarranted damage to the first <u>actuary</u>'s reputation,

reveals possible improvement to the first <u>actuary's work</u>, even if the <u>work</u> is in accordance with <u>accepted actuarial practice</u>, and

contributes to the professional development of both actuaries.

#### Difference between the two actuaries

- .17 It is possible for two <u>actuaries</u> properly to arrive at different results. Avoidance of a dispute about a difference which is not material, or explanation of a difference which is material, serves <u>users</u> and helps to preserve the reputation of the profession.
- <sup>.18</sup> If the reviewer has access to different data, information, or resources, or has different time constraints, then the reviewer would so <u>report</u>.
- Insufficiency or unreliability in the data creates uncertainty for both <u>actuaries</u> and increases the likelihood of reviewer disagreement with the first <u>actuary</u>'s <u>work</u>. If better data are likely to narrow the range of the disagreement, then the reviewer would so <u>report</u>.
- <sup>20</sup> Discussion between the two <u>actuaries</u> is educational to both and may reveal possible improvements to the first <u>actuary</u>'s <u>work</u>. The reviewer's <u>report</u> of those improvements assists the <u>user</u> to assess the utility of the review engagement. It may not be possible to identify those improvements that result from early discussion on matters which the first <u>actuary</u> had not yet decided.
- 21 Review by a third <u>actuary</u> of the reviewer's tentative disagreement with the first <u>actuary</u>'s <u>work</u> may help to put the difference between them in perspective. Depending on the extent of the difference and its implications for the <u>users</u>, the reviewer, the first <u>actuary</u>, or both of them together, may wish to consult, in confidence, with the chairperson or vice-chairperson of the Practice Council of the Canadian Institute of Actuaries or of an appropriate <u>practice committee</u>.
- .22 Repealed

## Review engagement which precludes discussion between the two actuaries

.23 The reviewer would consider the appropriateness of a review engagement that precludes discussion with the first <u>actuary</u>, especially if the first <u>actuary</u> will not be apprised that the review is to take place. The engagement may be an <u>appropriate engagement</u>, for example, where

the interests of the first <u>actuary</u>'s client or employer and the reviewer's client or employer are opposed, especially so in the case of actuarial evidence <u>work</u> involving litigation or mediation.

the reviewer's client or employer is the police or regulatory authorities who are investigating the first <u>actuary</u>'s conduct or the conduct of the first <u>actuary</u>'s client or employer.

the review is merely preliminary to a further review in which timely open discussion between the two <u>actuaries</u> will be possible.

discretion by the <u>users</u> of the reviewer's <u>report</u> is assured.

.24 For example, in the case of actuarial evidence <u>work</u> involving litigation or mediation, the reviewer may be asked to <u>report</u>, without discussion with the first <u>actuary</u>,

results based on assumptions which differ from those in the first actuary's report, or

alternatives to the first <u>actuary's reported</u> results that are within the range of <u>accepted actuarial practice</u>.

An engagement that limits or delays discussion between the two <u>actuaries</u> may be an <u>appropriate</u> <u>engagement</u> if the reviewer's client or employer wants to ensure that the two <u>reports</u> are independent of each other.

## **Repeat engagement**

In order to identify or reduce uncertainty, the first <u>actuary</u>'s client or employer may ask a second <u>actuary</u> to repeat the first <u>actuary</u>'s work. A repeat engagement usually requires more time and expense than a review engagement. The second <u>actuary</u> may or may not have knowledge of, or access to, the first <u>actuary</u>'s <u>work</u>. If the second <u>actuary</u> knows or suspects that the engagement is a repeat engagement, then he or she would take into account the possibility that the client or employer is "opinion shopping" when determining if it is an <u>appropriate engagement</u>.

## **1700** Assumptions

## **1710** NEEDED ASSUMPTIONS

- .01 The needed assumptions for a calculation consist of model assumptions, data assumptions, and other assumptions.
- .02 There is a model assumption for each of the matters that the <u>actuary</u>'s model takes into account. Those matters should be sufficiently comprehensive for the model reasonably to represent reality.
- .03 Data assumptions are the assumptions, if any, needed to relieve insufficiency or unreliability in the obtainable data.
- .04 The other assumptions are the assumptions about the legal, economic, demographic, and social environment upon which the model and data assumptions depend. [Effective December 1, 2002]

#### **Model assumptions**

- .05 The model assumptions are quantitative assumptions about
  - contingent events,

investment return and other economic matters, such as price and wage indices, and

numerical parameters of the environment, such as the income tax rate.

A calculation requires a model, simple or complex, into which assumptions are set. The <u>actuary</u>'s model depends on the purpose of the <u>report</u> and the sensitivity of the calculation's results to the various matters about which assumptions could be made. The <u>actuary</u> would strike a balance between the complexity needed for reasonable representation of reality and the simplicity needed for a practical calculation. If the model does not take into account a matter, then the result is an implicit assumption about that matter, usually an assumption of zero probability or of zero rate. The <u>actuary</u> may compensate for an inappropriate implicit assumption regarding a matter that the model does not take into account by altering the explicit assumption regarding a matter that the model does take into account. For example, if the model takes account of investment return but does not take account of the risk of asset depreciation, the result, as just noted, is an implicit assumption of zero depreciation. To compensate, the <u>actuary</u> may assume a lower investment return rate.

## **Data assumptions**

.07 The available data may be not sufficient or not reliable. For example, files of pension plan members may lack the date of birth of the members' spouses. Based on sampling, or on comparison with comparable data, it may be appropriate to assume a relationship between spouse and member ages; for example, that a male spouse's date of birth is three years before the member's, and that a female spouse's date of birth is three years after the member's.

### Other assumptions

- .08 The other assumptions are usually qualitative, dealing with the environment; for example,
  - legislation, like the federal Income Tax Act,
  - student education,
  - the medical care system,
  - government social security systems, and
  - international treaties.
- <sup>.09</sup> Those assumptions are needed to the extent that the model assumptions and, in some cases, the data assumptions depend upon them. Such assumptions are numerous and it is not practical to identify all of them.

## Needed assumptions

.10 Examples of matters about which assumptions may be needed are

## Economic

discount rates to calculate present values,

investment return rates earned on the investment of positive cash flow or that affects the price at which assets are sold in order to meet negative cash flow,

investment return rates earned on assets that support liabilities,

risk of asset depreciation (C-1 risk),

risk of changes in the level or term structure of interest rates (C-3 risk),

rate of interest on member contributions to registered pension plans,

price and wage inflation rates,

compensation increases,

productivity rates,

number of hours worked by employees,

behaviour of indices to which benefits are linked,

rate of increase in maximum allowable pensions under a registered pension plan, and

trend rate (by type of benefit provided under the plan) – initial rate, ultimate rate and the number of years and grading pattern to reach the ultimate rate,

## Social

family composition,

marital status,

age difference between spouses, and

judicial decisions in litigation,

## Decrement

termination of coverage voluntarily, or through job loss, death, disability, or failure to maintain eligibility,

## **Benefit entitlement**

rates of death, disability, sickness, accident, unemployment, medical treatment, and early, normal, and deferred retirement,

election of options by members and policy owners, and

impact of benefit maxima,

#### Increment

rates of future new entrants,

#### **Benefit continuance**

death, disability recovery, marriage breakdown, remarriage, termination of economic dependency, and re-employment rates,

post-retirement pension adjustments, and

maintenance expense for a disabled person,

#### **Claims development**

reporting patterns,

settlement patterns,

reopened claims,

initial claims cost by type of benefit and age, and

cost-sharing arrangements (such as share of cost borne by members in the form of premiums or contributions, coinsurance, deductibles, annual and lifetime maxima, etc.),

## Expense

expenses of marketing, administration, claim adjustment, and investment management,

## Taxation

tax rates, definition of tax base, and limitations on the <u>funding</u> of registered pension plans,

## Other

government benefit plan provisions and their integration with private sector plans, and portion of claims costs paid under government programs.

# **1720** SELECTION OF ASSUMPTIONS

- <sup>.01</sup> The assumptions that the <u>actuary</u> selects or for which the <u>actuary</u> takes responsibility, other than alternative assumptions selected for the purpose of sensitivity testing, should be appropriate in the aggregate. These assumptions should also be independently reasonable unless the selection of assumptions that are not independently reasonable can be justified.
- .02 *The <u>actuary</u> should select each needed assumption except for those, if any, which are prescribed, which are stipulated by law or which are stipulated by the terms of the engagement.*
- .03 If the <u>actuary</u> does not take responsibility for an assumption, then the <u>actuary</u> should so <u>report</u>. If the <u>actuary</u> considers it practical, useful and appropriate under the terms of the engagement to do so, the <u>actuary</u> should <u>report</u> the result of an alternative assumption. [Effective July 1, 2011]
- .03.1 The <u>actuary</u> would select independently reasonable assumptions. The following are examples.

For a typical defined benefit pension plan valuation, the <u>actuary</u> would adopt an explicit investment assumption, as well as an explicit expense assumption rather than using implicit assumptions incorporated within a net discount rate. However, for a small defined benefit pension plan, the <u>actuary</u> may choose to use approximations for the investment expenses, in accordance with subsection 1510, and

For a typical non-participating life insurance portfolio where experience is not passed on to policy owners, all assumptions would be established independently. However, for a typical participating life insurance portfolio where experience is passed on to policyholders through changes to the dividend scale, a reasonable representation of reality would be to assume that the current dividend scale and current experience persist into the future, as long as any implicit offsets in assumptions simplify the valuation and do not materially affect the amount of the valuation.

- .03.2 The requirement for independently reasonable assumptions regarding <u>contingent events</u> would not require a test of reasonableness within an assumption. For example, a mortality assumption would need to be reasonable only as an independent assumption in total, even though there may be offsets between ages, sex and smoking status within the assumption.
- .03.3 The reasonableness of an assumption does not depend on the manner in which an assumption is expressed as long as the assumption would be a reasonable representation of reality over the entire period to which the assumption applies. For example, a life insurance administrative expense assumption would not be reasonable if it were expressed entirely as a proportion of premium, even though it may represent the current reality but would not represent reality if all policies were to become paid up and administrative expenses were to continue to be incurred.
- .03.4 A reasonable assumption would reflect current conditions as of the <u>calculation date</u> but would not necessarily have to reflect current conditions persisting into the future. For example, if current interest rates are extremely high or low in relation to past rates or future expectation, it would not be unreasonable to assume that interest rates change over time.
- .03.5 The <u>actuary</u>'s use of independently reasonable assumptions may result in the assumptions not being reasonable in the aggregate. For example,

if all assumptions are independently reasonable but biased in the same direction, the combined effect of all assumptions may produce an excessive overall provision, or

if all economic assumptions <u>used</u> in the valuation of a pension plan are independently reasonable but were developed based on different assumptions for price inflation, the assumptions may not be reasonable in the aggregate.

In such event, the requirement for assumptions to be appropriate in the aggregate would be more important than the requirement for independently reasonable assumptions. Certain assumptions may then be modified and may not be independently reasonable.

- .03.6 If an assumption is <u>prescribed</u>, is stipulated by law or regulation or is stipulated by the terms of the engagement, it would not be appropriate to compensate for this prescription or stipulation by modifying other assumptions. The remaining assumptions would be reasonable in the aggregate and to the extent possible be independently reasonable. Subsections 1310 and 1320 provide additional guidance for these situations.
- .04 If the use of assumptions that are not independently reasonable could be justified, inappropriateness in a particular assumption could be offset by the inappropriateness in another, for example if one is conservative and the other is not conservative, then they may be appropriate in the aggregate. For example, in a pension plan valuation, group annuity purchase costs may be calculated using mortality and interest rates that would be different from the rates used by an insurance company to price the annuity, but may still provide a reasonable cost for the annuity.
- .04.1 There would be justification for not using independently reasonable assumptions when the assumption

is stipulated by law or regulation or is required by a court or by legal precedent, in which case the <u>actuary</u> would set assumptions as allowed by subsection 1310,

is in conflict with, or is impractical under, the terms of an appropriate engagement, in which case the <u>actuary</u> would set assumptions as allowed by subsection 1320,

is required in unusual or unforeseen situations, in which case the <u>actuary</u> would set assumptions as allowed by subsection 1330,

has no material impact on the results of the work, in which case the <u>actuary</u> would set assumptions as allowed by subsection 1340,

is an appropriate approximation, in which case the <u>actuary</u> would set assumptions as allowed by subsection 1510,

is a model assumption that reasonably represents reality, as described in subsection 1710, or

is consistent with accepted actuarial practice.

- .04.2 The use of independently reasonable assumptions implies that each assumption is explicitly defined. However, there would be no requirement to use explicit assumptions in the method for calculation, as long as the result of using that method does not produce a material error. For example, for pension valuations, use of a discount rate net of expenses may produce a value very close to the value obtained by using explicit assumptions. In this case, the <u>actuary</u> would disclose both the gross investment rate assumption and the expense assumption.
- Use of an assumption stipulated by the terms of the engagement is <u>use</u> of the <u>work</u> of another person.

- <sup>.06</sup> If the stipulated assumption is appropriate but near the end of the accepted range, then it may be useful, if appropriate under the terms of the engagement, to <u>report</u> the result of an alternative assumption near the other end of the accepted range, especially in an <u>external user report</u>. The same is true for a stipulated assumption that, for example, the federal Income Tax Act continues as is when an amendment to it is <u>virtually definitive</u>.
- .07 In assessing the utility of <u>reporting</u> the result of an alternative to an assumption for which the <u>actuary</u> does not take responsibility, the <u>actuary</u> would consider the dependence of <u>external users</u> on his or her <u>work</u>. For example,

utility in actuarial evidence work would be assessed in the context of the adversarial system in tort litigation, which expects each side to develop its own case without help from the other side, or to identify and expose any flaws in the other side's case; therefore, it is consistent with that system for the <u>actuary</u> engaged by one side not to <u>report</u> the result of an alternative assumption if the lawyer for the other side is able to compel the <u>actuary</u> (or engage his or her own <u>actuary</u>) to calculate the result of a desired alternative, and

if members of a pension plan receive a copy of the <u>actuary</u>'s <u>report</u> that <u>uses</u> an assumption for which the <u>actuary</u> did not take responsibility, and if the members are identified as <u>users</u> in the report, the <u>reporting</u> of the results of using an alternative assumption may be useful to those members.

## **1730** APPROPRIATE ASSUMPTIONS

.01 The appropriate model or data assumption for a matter should be the <u>best estimate</u> assumption of that matter, modified, if appropriate, to make <u>provision for adverse deviations</u>, and taking account of

the circumstances of the case, past experience data, the relationship of past to expected future experience, <u>anti-selection</u>, the relationship among matters, and

in the case of assumptions on economic matters for calculation of liabilities in a balance sheet, the assets which support those liabilities at the <u>calculation date</u> and the expected policy for asset-liability management after that date, except where the circumstances of the valuation require otherwise.

.02 The appropriate assumption for a matter, other than a model or data assumption, should be continuation of the status quo, unless there is none or unless there is a reasonable expectation that it will change, and the <u>actuary</u> so <u>reports</u>. [Effective July 1, 2011]

## Acceptable range

- <sup>.03</sup> Variability in the circumstances of cases is significant and calls for a significant variation in assumptions among cases. Usually, therefore, the <u>actuary</u> who is familiar with the circumstances of a case makes the best selection of assumptions for that case. Two <u>actuaries</u>, each familiar with the circumstances of a case, may select different assumptions for that case. That is acceptable if the range of their selections is appropriately constrained by standards of practice.
- .04 In other words, the crux of the matter is the selection of assumptions appropriate to a particular case from the relatively wide range of assumptions applicable to all cases. A relatively narrow range of assumptions among <u>actuaries</u> is secondary to the selection of appropriate assumptions.
- .05 Sometimes, however, it is desirable that <u>actuaries</u> produce results within a relatively narrow range that the profession and the public perceive to be reasonable and consistent. It is then appropriate for the profession to supersede the <u>actuary</u>'s selection by a prescription in the practice-specific standards that is within the range of assumptions otherwise considered acceptable.

#### **Circumstances of the case**

- .06 An assumption about a matter would take account of the circumstances of the case if those circumstances affect that matter.
- .07 The circumstances of the case affect experience on most matters other than economic matters.

#### Familiarity with the case

- <sup>.08</sup> In selecting assumptions, the <u>actuary</u> would have knowledge of the case. That may involve consultation with the persons responsible for the functions that affect experience.
- <sup>.09</sup> For example, if the calculation is to value the assets or liabilities of a benefits plan, then the <u>actuary</u> would consult the persons responsible for investments, administration, and plan provisions. If the calculation is to value the <u>policy liabilities</u> of an <u>insurer</u>, then the <u>actuary</u> would consult the officers responsible for investments, underwriting, claims, marketing, product design, policy dividends, and policy servicing.

#### Past experience data

- <sup>10</sup> The available and pertinent past experience data are helpful in the selection of assumptions.
- Other things being the same, pertinent past experience data are data

relating to the case itself rather than to similar cases,

relating to the recent past rather than to the distant past,

that are homogeneous rather than heterogeneous, and

that are statistically credible.

Usually, however, those criteria conflict with each other.

.12 Consider, for example, claims experience data of a property and casualty <u>insurer</u>. Homogeneous claims are those for similar policy benefits having similar

emergence patterns (for example, property insurance claims tend to be reported more quickly than liability insurance claims),

settlement patterns (for example, claims for glass damage tend to be settled more quickly than claims for bodily injury), and

frequency/severity since high frequency/low severity claims tend to be more stable than low frequency/high severity claims.

- .13 Combination of data, for example a combination of the <u>insurer's</u> personal lines and commercial lines claims, or a combination of the <u>insurer's</u> claims on primary and excess coverages, make the data less homogeneous. Greater homogeneity requires separation into more groupings, each with fewer data and hence less statistical <u>credibility</u>.
- <sup>14</sup> To be statistically credible, the data may have to include data for the distant as well as the recent past. For example, as a result of periodic revisions to the <u>insurer's</u> policies, the available data may be for claims whose benefit dollar limits are lower than those limits for the claims being valued. Those data lack pertinence.
- .15 Similarly, the <u>insurer's</u> experience data may be unreliable or not statistically credible and the only available data may be intercompany experience data, which may lack pertinence to the <u>insurer</u>.
- The <u>actuary</u> would be prudent in adjusting the available data to take account of the circumstances of the case. For example, without explicit justification, the <u>actuary</u> would not select a <u>best</u> <u>estimate</u> assumption that is more favourable than intercompany experience data in valuing an <u>insurer</u>'s insurance contract liabilities.

#### Expected future experience vs. past experience

<sup>17</sup> To extrapolate pertinent past experience and its <u>trend</u> to the near future is often, but not necessarily, appropriate. The appropriateness of the extrapolation depends on the matter assumed. For example, pertinent past mortality experience is a better indicator of the outlook than is pertinent past investment return experience. Moreover, any extrapolation would take account of a change that affects the outlook. For example,

adoption of a subsidized early retirement option in a pension plan may affect retirement rates,

a change in an insurer's case estimate practices may affect its claims development,

an <u>insurer's</u> discontinuance of a line of business may affect its expense rates allocable to the remaining lines, and

a change in judicial practice may affect the settlement of claims.

#### Anti-selection

- 18 Each assumption would normally take account of potential <u>anti-selection</u>.
- One party in a relationship may have the right (or the administration of the relationship may give the privilege) to exercise certain options. That party may be expected to exercise those options to the detriment of the other party in the relationship if it is to the first party's advantage to do so. The first party may be an <u>insurer's</u> policy owner, a benefits plan's member, a borrower, a lender, or a shareholder.
- .20 Examples are the right or privilege of a

pension plan member to select his or her retirement date when the pensions at various retirement ages are not actuarially equivalent,

policy owner to renew term life insurance at its expiry for a stipulated premium,

mortgagor to prepay principal, or an issuer to call a bond or redeem a preferred share, and

shareholder to retract a share.

A particular policy owner or plan member exercising a particular option may not be sure that the chosen option is the most advantageous. It is plausible, however, and experience has shown, that policy owners and plan members who can profit from doing so tend to exercise those options to the detriment of the <u>insurer</u> or plan. In the above example of a policy owner's right to renew term life insurance, the stipulated renewal premium on an unhealthy life insured may be less than the premium for a new policy whose purchase is subject to underwriting, in which case the policy owner will tend to exercise the renewal option. Alternatively, the policy owner may be able to purchase replacement insurance if the life insured is healthy for less than that renewal premium, and will tend to do that.

- .22 <u>Anti-selection</u> also occurs when price does not take proper account of risk classification and the customer is free to buy or not, or to select among sellers. For example, the conversion at retirement of an employee's accumulated fund in a defined contribution pension plan tends to be more attractive to a female than a male if the conversion basis is the same for both. Similarly, automobile collision insurance tends to be more attractive to a young single male than to other members of the driving population if the premium is uniform.
- .23 The extent of <u>anti-selection</u> depends on

the size of the advantage from each exercise of the option (for example, <u>anti-</u><u>selection</u> is dampened if the advantage to each policy owner is small even when the aggregate potential detriment to an <u>insurer</u> is large),

the concomitance of exercise of the option (for example, election of a favourable early retirement pension may force the plan member into unwanted unemployment, or a policy owner (who is also the life insured) in ill health may be unable to afford to continue an insurance policy with a low premium),

the policy owner's or plan member's difficulty in making the required judgment (for example, everyone knows his or her age, but a person may be unable to gauge the effect of ill health on longevity), and

the sophistication of the policy owner, plan member, borrower, lender or shareholder.

## **Related assumptions**

.24 Assumptions may be interrelated. For example,

interest rates and inflation rates may be related,

investment policy affects the risk related to interest rate swings, and

voluntary termination rates may affect death rates through anti-selection.

## **Supporting assets**

.25 The investments that support the liabilities at the <u>calculation date</u> and the expected policy for asset-liability management after that date determine matters on which assumptions are needed. The following are examples.

If those investments include bonds rated A–, then an assumption of asset depreciation of those bonds is needed. That depreciation is usually expressed as a deduction from the assumed gross yield.

If the investment policy includes purchase or sale of such bonds with a particular remaining term, then an assumption of yield on those bonds with that term is needed.

.25.1 The circumstances of the valuation may require a discount rate not related to the assets at the <u>calculation date</u> and the policy for asset-liability management after that date. For example, pension solvency valuations may use external reference discount rates.

## **Indexing of benefits**

- In most cases where benefits are indexed to inflation, use of an explicit gross rate of return and an explicit inflation rate would be appropriate for valuation of these benefits. In some cases, where the result of the valuation is only sensitive to the "net" or "real" rate of return, an explicit gross rate of return and an explicit inflation assumption would not be required for calculation purposes.
- .27 The indexing may be partial; for example, benefits may be indexed to inflation, subject to a maximum increase of 3% during any year. In such cases, the separate assumptions of investment return rates and of inflation or wage rates are needed in a refined assumption, but a "net" or a modified "net" assumption may be a satisfactory approximation for calculation purposes. The approximation techniques for partial indexing in the calculation of transfer values from registered pension plans may be useful.

## Assumptions other than model and data assumptions

.28 Continuation of the status quo is usually the appropriate assumption for other than model and data assumptions; for example, an assumption that the fund of a registered pension plan continues not to be taxed or that the capital markets remain more or less as they are. <u>Users</u> may infer that assumption except where the <u>actuary reports</u> otherwise. The <u>actuary</u> would <u>report</u> an assumption

that is different from continuation of the status quo, and

regarding a matter for which there is no status quo, for example, a student's assumed occupation after completion of education.

- The <u>actuary</u> would also <u>report</u> an assumption of continuation of the status quo whose outlook is doubtful; for example, enactment of a change in tax rates whose proclamation is doubtful or likely to be deferred. It may be useful, if appropriate under the terms of the engagement, to <u>report</u> the result of two assumptions without opining on their relative appropriateness and to recommend that each <u>user</u> select that which meets his or her needs.
- An extreme assumption may be appropriate, but in that case the <u>actuary</u> would also <u>report</u> the result of the opposite extreme.

## **1740 PROVISION FOR ADVERSE DEVIATIONS**

- .01 In this subsection, "provision" means "provision for adverse deviations".
- .02 A calculation should not include a <u>provision</u> if the related <u>work</u> requires an unbiased calculation.
- .03 Otherwise, if a <u>provision</u> promotes expectations for financial security, then the calculation should include a <u>provision</u> that

strikes a balance among the conflicting interests of those affected by the calculation, and

takes account of the possibility to offset the effect of adverse deviations by means other than a <u>provision</u>.

.04 The amount of that <u>provision</u> should

take account of the effect of the uncertainty of the assumptions and data for the calculation on the financial security of those affected by the calculation,

not take account of the possibility of catastrophe or other major adverse deviation which is implausible in usual operations, except when the calculation specifically addresses that possibility,

in the case of a <u>provision</u> in respect of uncertainty of assumptions, result from selection of assumptions that are more conservative than <u>best estimate</u> assumptions, and

in the case of a plan or program where solvency is not required at all times, recognize the financial risks specific to that plan or program and the related objectives of the entity responsible for such a plan or program.

.05 The margin for adverse deviations in each assumption should reflect the uncertainty of that assumption and of any related data. [Effective July 1, 2011]

#### **Unbiased calculations**

A provision is contrary to the purpose of the work if the work requires an unbiased calculation, as it does, for example, in splitting the value of a pension benefit fairly between two parties.

- .07 The purpose of a <u>provision</u> is to promote financial security, but it does not follow that there should be a <u>provision</u> simply because financial security is thereby promoted. For example, inclusion of a <u>provision</u> for one party in a calculation designed to value a benefit fairly between two parties would promote the financial security of one party at the expense of the other party.
- An unbiased calculation may be described in a variety of ways, such as "neutral" or "evenhanded", or as using "<u>best estimate</u> assumptions" or "<u>best estimates</u>".

## **Conflicting interests**

- .09 A <u>provision</u> in a calculation is a bias that may affect two conflicting interests in opposite ways. Hence there is a need to strike a balance.
- In some cases, the conflicting interests are those of separate <u>users</u> of the <u>actuary</u>'s <u>work</u>. In other cases, the conflicting interests are internal to a single <u>user</u> of the <u>actuary</u>'s <u>work</u>. For example,

<u>provision</u> in an <u>insurer's</u> scale of premium rates promotes financial security of its shareholders, but any <u>provision</u> makes the scale less competitive in the marketplace and so militates against another interest of those shareholders, and

<u>provision</u> in <u>funding</u> a pension plan lessens the likelihood that the contributor will be obliged later to increase <u>contributions</u>, but increases the likelihood of surplus emerging later in the plan that may be unavailable to the contributor.

#### Offsetting adverse deviations by other means

- There may be means other than a <u>provision</u> to offset the effect of adverse deviations. If they exist, those other means tend, themselves, to involve uncertainty but, to the extent that they are credible, the <u>actuary</u> would appropriately reduce the <u>provision</u>, thereby avoiding the distortion caused by the <u>provision</u>. Healthy skepticism is appropriate in assessing the <u>credibility</u> of such means.
- .12 One example of other means is a retrospective rating, when a policy owner is paying a premium calculated from <u>best estimate</u> assumptions but with an undertaking to reimburse the <u>insurer</u> for adverse deviations in experience.

## Uncertainty

If assumptions could be made with complete confidence, if there were no statistical fluctuations, and if data had no defect, then there would be no need for a <u>provision</u>. But assumptions are virtually always uncertain. The exceptions, such as the assumption of the probability of getting a head when tossing a coin, are rarely encountered in practice. Some, especially those about events long after the <u>calculation date</u>, may be conjectural. Even when an assumption can be made with high confidence, the result may be subject to statistical fluctuation. For example, one may not get five heads when tossing a coin 10 times. .14 Uncertainty in an assumption results from the risk of

misestimation of the <u>best estimate</u> assumption (sometimes referred to as "misestimation or deterioration of the mean") in the case of all assumptions, and

statistical fluctuation in the case of assumptions involving contingent events.

- .15 The risk of defective data also creates uncertainty. Data, especially voluminous or complex data, are rarely without defect.
- That uncertainty of assumptions and data may militate against the financial security of those affected by the calculation. A provision reduces the potential adverse effect of that uncertainty.

#### Catastrophe or other major adverse deviation

- .17 The <u>provision</u> would not exceed the amount needed fully to offset the effect of adverse deviations that are plausible in usual operations. The <u>provision</u> would offset only partially the effect of catastrophe or other major adverse deviations that are not plausible in usual operations.
- It is difficult to quantify the distinction between adverse deviations that are, and are not, plausible in usual operations. For each situation, the <u>actuary</u> would adopt a distinction that results in a <u>provision</u> that is not excessive. The intent of the <u>provision</u> is to enhance financial security, but <u>provision</u> for 100% security is excessive.
- <sup>19</sup> The <u>recommendation</u> not to take account of the possibility of catastrophe or major adverse deviation does not apply to a calculation that specifically addresses that possibility; for example, calculation of the minimum capital that an <u>insurer</u> needs in order to have a satisfactory <u>financial</u> <u>position</u>, or a calculation with respect to stop-loss reinsurance, for which catastrophe is the event insured against.

### Selection of conservative assumptions

- To make <u>provision</u> in respect of uncertainty of assumptions, the <u>actuary</u> would in some cases select assumptions that have a <u>margin for adverse deviations</u> applied to <u>best estimate</u> assumptions. Testing may be needed to assure that a contemplated assumption achieves the desired calculated amount compared to the calculated amount using the corresponding <u>best</u> <u>estimate</u> assumption.
- .21 Examples of the use of assumptions that make <u>provision</u> in respect of the uncertainty of the assumptions are

a best estimate assumption combined with a margin for adverse deviations, and

<u>scenario</u> testing of a range of assumptions and selection of a <u>scenario</u> (or a point between two <u>scenarios</u>) that produces a result that is toward the conservative end of the range of possible results. 22 One <u>actuarial cost method</u> may be more conservative than another. For example, other things being the same and until a certain maturity point is reached, the entry age normal <u>actuarial cost</u> <u>method</u>, when applied to a group, usually results in higher <u>contributions</u> to a pension plan than the unit credit <u>actuarial cost method</u>. If the unit credit method is the appropriate method, then it would not be appropriate to make <u>provision for adverse deviations</u> by using the entry age normal method and <u>best estimate</u> assumptions. The reason is that there is no assurance that the amount of such a <u>provision</u> is appropriate. The better practice is to make the <u>provision</u> through selection of conservative assumptions.

## Adjustments to policy dividends, premium rates, contributions, and benefits

- <sup>23</sup> Those adjustments can offset the effect of adverse deviations.
- The <u>insurer</u> promises to declare policy dividends in accordance with experience, but does not promise a specified amount of policy dividends. An <u>insurer's</u> participating <u>insurance contract</u> <u>liabilities</u> include the present value of expected future policy dividends. If the <u>insurer</u> experiences adverse deviations and reduces policy dividends as a result, then the amount included in <u>insurance contract liabilities</u> corresponding to the reduction in policy dividends becomes available for other promised benefits and therefore is not needed in the <u>provision</u>. If the amount included for policy dividends is large, and if the <u>insurer's</u> management of its policy dividend practices is responsive to change in conditions, then a minimal or, in the extreme case, zero <u>provision for adverse deviations</u> is appropriate.
- .25 Similarly, in the event of adverse deviations, <u>contributions</u> may be adjusted, decreases in benefits or even winding-up of the plan may be possible, and the plan may have surplus that can substitute for <u>contributions</u>.
- <sup>.26</sup> Those adjustments are rarely fully credible. For example, an <u>insurer's</u> legal right to adjust policy dividends may be constrained by inertia or marketplace forces; a participating employer who can afford to pay higher <u>contributions</u> today may be unable to do so later; substitution of surplus for <u>contributions</u> may be restricted, and assessment of <u>insurer's</u> or participating employer's ability to make the adjustment may be difficult or impractical.

#### **Provision of zero**

.27 A provision of zero is appropriate

for <u>work</u> that requires an unbiased calculation, in which case, the <u>provision</u> of zero is always appropriate, and

where the <u>actuary</u> considers a <u>provision</u> but concludes that a <u>provision</u> does not promote expectations for financial security or that there are other means that reduce or eliminate the need for the <u>provision</u>.

## Examples

Two important examples of provision for adverse deviations are in the valuation of

the <u>insurance contract liabilities</u> of an <u>insurer</u> for its financial statements if they are prepared in accordance with generally accepted accounting principles, and

the liabilities of a benefits plan if the <u>actuary</u> is giving advice on its <u>funding</u> and if the applicable law or terms of the engagement require a <u>provision for adverse</u> <u>deviations</u>.

In valuing those liabilities, the <u>actuary</u> would strike a balance between security of benefits promised to policy owners or plan members and equity among conflicting interests.

## Security of benefits promised

- A <u>provision</u> in <u>reported</u> liabilities reduces the likelihood that the amount thereof will later prove to be inadequate. As well, if those <u>reported</u> liabilities (including the <u>provision</u>) are <u>funded</u> (i.e., fully supported by investments) and the <u>provision</u> accelerates <u>funding</u>, then the <u>provision</u> promotes security of those benefits.
- On the other hand, if those liabilities are unfunded, then the <u>provision</u> has no explicit effect on the security of those benefits, (unless some action that improves benefit security occurs or is taken) since the actual ultimate value of the benefits has not changed and neither has the likelihood of them being paid.
- .31.1 A plan or a program where solvency is not required at all times could include plans such as a pension plan, a post-retirement benefit plan or a <u>public personal injury compensation plan</u>. Depending on the purpose of the valuation for such a plan, a <u>provision for adverse deviations</u> may be included. For example, when <u>funding</u> a pension plan, a <u>provision for adverse deviations</u> would be introduced if required by law or by the terms of the engagement.

## Generations of policy owners, shareholders or plan members

The amount of a <u>provision</u> increases the liabilities of an <u>insurer</u> or a benefits plan, and decreases its equity or surplus, or increases its unfunded liabilities, by the same amount. If the later experience is according to the <u>best estimate</u> assumptions, then the <u>provision</u> will revert to equity or surplus and be available to finance policy dividends or benefit increases or <u>contribution</u> decreases. That is an inequitable result if one generation of policy owners, shareholders or plan members bears the cost of making the <u>provision</u>, but a later generation makes a windfall from its reversion to equity or surplus. In striking a balance, the <u>actuary</u> may have to give financial security greater importance than equity unless the terms of the engagement suggest otherwise.

- In the case of policy owners, the <u>provision</u> and its later reversion may affect policy dividends on participating policies and premiums and benefits on adjustable non-participating policies. It is appropriate for the <u>insurer</u> to manage its policy dividends and adjustments so that an unneeded <u>provision</u> reverts to the policy owners who made it.
- .34 In the case of shareholders of a client or employer, a <u>provision</u> and its later reversion could transfer share value from the current to a future group of shareholders.
- In the case of benefits plan members, the <u>provision</u> and its later reversion may affect benefits or the members' share of <u>contributions</u>. In those cases, it may be difficult to strike a balance between financial security and the various generations of plan members. The importance of inter-generational interests varies, however, among plans. It tends, for example, to be a more important consideration in
  - contributory plans when the members pay a percentage share of the <u>contributions</u>, and

multi-employer plans with negotiated contributions.

## Policy owners versus shareholders, and plan members versus the participating employer

A <u>provision</u> tends to favour policy owners and benefits plan members at the expense of the participating employer and the <u>insurer's</u> shareholders. A participating employer, by establishing a benefits plan, and an <u>insurer</u>, by selling policies, create reasonable expectations among benefits plan members and policy owners for payment of the promised benefits. The <u>actuary</u> would therefore strike a balance that promotes security of promised benefits but that is not excessive. An excessive <u>provision</u> would militate against the willingness of participating employers to improve plan benefits and the ability of <u>insurers</u> to raise needed capital.

#### **Reporting the provision**

- <sup>37</sup> The <u>actuary</u> would usually make the calculation including the <u>provision</u>. It is not necessary to <u>report</u> the amount of the <u>provision</u> itself, and in some situations, may be misleading to do so without also <u>reporting</u> a discussion of the related uncertainty and risk. The <u>actuary</u> would calculate the amount of the <u>provision</u> as the difference between the results of two calculations; namely, a calculation including the <u>provision</u>, and one not including the <u>provision</u>. That is practical only when the <u>actuary</u> selects the <u>best estimate</u> assumptions explicitly.
- .38 <u>Reporting</u> the amount of the <u>provision</u> would be accompanied by a discussion of the related uncertainty and risk.

#### Assumptions: margin for adverse deviations

<sup>39</sup> The standards in this subsection apply to the selection of a <u>margin for adverse deviations</u> in an assumption if the <u>actuary</u> uses that margin in order to make <u>provision for adverse deviations</u>. The standards do not apply when the margin in an assumption makes provision for another purpose, such as to make future benefit improvements.

.40 A margin for adverse deviations may be expressed as one of

the difference between the assumption used for the valuation and the <u>best estimate</u> assumption. (For example, if the <u>actuary</u> expects the interest rate to be 10% and assumes 8%, then the <u>margin for adverse deviations</u> is 2%. The <u>provision for</u> adverse deviations is the dollar amount of increase that results from a <u>margin for</u> adverse deviations. For example, if that 2% <u>margin for adverse deviations</u> in the interest rate assumption increases liabilities from \$100 million to \$120 million, then the <u>provision for adverse deviations</u> is \$20 million.)

a multiplier to the liabilities without provision for adverse deviations. (For example, if the actuary sets claim liabilities equal to 1.1 x expected claim liabilities, then the margin for adverse deviations factor is 10% and the provision for adverse deviation is 0.1 x expected claim liabilities.)

an addition to the liabilities without provision for adverse deviations, calculated through <u>scenario</u> testing.

.41 Actual future experience will be equal to the combined effect of

expected experience (i.e., in accordance with the best estimate assumption), and

deviation, favourable or adverse, from expected experience.

.42 Deviation of actual from expected experience may result from one or more of

error of estimation, which may be favourable or adverse. (Except in the simplest cases, it is not possible to determine expected experience with complete confidence. Past experience data may be insufficient or unreliable. Future conditions may differ from the conditions that generated the past experience.)

deterioration or improvement of the expected experience as a result of influences which the <u>actuary</u> does not anticipate,

statistical fluctuation, which also may be favourable or adverse.

A larger <u>margin for adverse deviations</u> (compared to the <u>best estimate</u> assumption) is appropriate if

the actuary has less confidence in the best estimate assumption,

an approximation with less precision is being used,

the event assumed is farther in the future,

the potential consequence of the event assumed is more severe, or

the occurrence of the event assumed is more subject to statistical fluctuation.

.44 A smaller <u>margin for adverse deviations</u> is appropriate if the opposites are true.

- <sup>45</sup> In principle, it is better to reflect an assumption's uncertainty by a <u>margin for adverse deviations</u> in the assumption itself rather than by adjustment to another assumption. For example, except in case of approximation, it is not <u>accepted actuarial practice</u> to make <u>provision for adverse</u> <u>deviations</u> in <u>claim liabilities</u> by assuming that the investment return rate is zero; i.e., by valuing the liabilities on an undiscounted basis.
- .46 Selection of a relatively large <u>margin for adverse deviations</u> for the assumption whose uncertainty most affects the calculation and a zero margin for the others may be an appropriate approximation.
- .47 The choice of the sign (+ or –) of the <u>margin for adverse deviations</u> (i.e., whether the assumption for the valuation is larger or smaller than the <u>best estimate</u> assumption) is sometimes complex, and testing may be necessary to ensure that the margin affects the calculation in the desired direction; i.e., to ensure that the margin is not a margin for favourable deviations. For example,

in the valuation of an <u>insurer's insurance contract liabilities</u>, the margin for the withdrawal rate assumption may be positive at some policy durations and negative at other policy durations, and

in the valuation of the liabilities of a pension plan, a positive margin for the early retirement rate assumption usually, but not always, increases the liabilities, so testing is needed to determine the sign of the margin.

A margin with the seemingly wrong sign in one assumption is, however, appropriate if it ensures consistency with a related assumption having a greater effect on the calculation. For example, in the valuation of liabilities, the margin in the interest rate assumption is usually negative and the margin in the inflation rate assumption is usually positive. If, however, the <u>actuary</u> assumes that the inflation rate is the nominal interest rate minus the real interest rate, then both margins would have the same sign to ensure consistency; i.e., negative if investment income has the greater effect, positive if expenses or inflation-indexing of benefits has the greater effect.

## **1750** COMPARISON OF CURRENT AND PRIOR ASSUMPTIONS

- 01 Unless the <u>actuary reports</u> the inconsistency, the assumptions for a calculation for a <u>periodic</u> <u>report</u> should in the aggregate be consistent with those of the prior calculation. [Effective December 1, 2002]
- .02 The definition of consistency for the purpose of this <u>recommendation</u> varies among practice areas. For advice on <u>funding</u> a pension plan, the assumption at a <u>calculation date</u> is consistent with the corresponding assumption at the prior <u>calculation date</u> if the two are numerically the same. For example, if the investment return rate assumption is 6.5% at the current <u>calculation</u> <u>date</u> and was 7% at the prior <u>calculation date</u>, then the <u>actuary</u> would <u>report</u> the change even if the outlook had changed downward by 0.5% between the two dates.

.03 For valuation of an <u>insurer's insurance contract liabilities</u> for its financial reporting, an assumption at a <u>calculation date</u> is consistent with the corresponding assumption at the prior <u>calculation date</u> if the two assumptions

each reflect the conditions and outlook at their respective <u>calculation dates</u> in the case of a <u>best estimate</u> assumption,

each reflect the risks at their respective <u>calculation dates</u> in the case of a <u>margin</u> for adverse deviations, and

are located at the same point within the range of accepted actuarial practice.

.04 The assumptions at a <u>calculation date</u> are in the aggregate consistent with the corresponding assumptions at the prior <u>calculation date</u> if

each assumption is so consistent, or

there are inconsistencies among the assumptions but the result of the calculation is the same as if each assumption were so consistent.

.05 If the assumptions are in the aggregate not so consistent, then the <u>actuary</u> would <u>report</u> the inconsistency. If practical, useful and appropriate under the terms of the engagement, the <u>report</u> would quantify the effect of the inconsistency.

# **1800 Reporting**

## **1810** STANDARD REPORTING LANGUAGE

- 101 *The actuary's external user report should incorporate any standard reporting language applicable to the work.* [Effective December 1, 2002]
- .02 The practice-specific standards for <u>work</u> describe any applicable <u>standard reporting language</u>.
- <sup>103</sup> The purpose of <u>standard reporting language</u> is to simplify the <u>actuary</u>'s communication with <u>users</u> by creating a clear, easy to recognize, distinction between the usual situation and the unusual (sometimes problem) situation. The <u>standard reporting language</u>, while abbreviated, acquires precision by the convention that the situation is usual if there is no reservation. Any reservation is disclosed in a special paragraph and described either there or by reference. <u>Standard reporting language</u> is thus similar to the auditor's standard report on financial statements.
- .04 The <u>standard reporting language</u> may comprise a complete <u>report</u>; for example, an <u>appointed</u> <u>actuary's report</u> with respect to the financial statements of an <u>insurer</u>. Alternatively, it may be included in a larger <u>report</u>; for example, a <u>report</u> giving advice on <u>funding</u> a pension plan.
- .05 Here is the skeletal structure of <u>standard reporting language</u>.

Addressee, which usually identifies the client or employer.

Scope paragraph, which describes the <u>work</u> and its purpose and says that the <u>work</u> was done in accordance with <u>accepted actuarial practice</u> in Canada in a usual situation, or that it was done in accordance with <u>accepted actuarial practice</u> in Canada "except as described in the following paragraph" in an unusual situation.

Reservations paragraph (omitted in the usual situation), which either compares the particular (unusual) situation to the usual situation or refers to that comparison elsewhere.

Opinion paragraph, which <u>reports</u> the <u>actuary</u>'s opinion, without reservation in a usual situation and with reference to the reservations paragraph in an unusual situation. The opinion paragraph either <u>reports</u> the result of the <u>work</u>, which is practical only if the result is short, or references its location.

Identification of the <u>actuary</u>.

Report date.

## **1820** Reporting: external user report

.01 In an <u>external user report</u>, the <u>actuary</u> should

identify the client or employer,

describe the work, its purpose, and its users,

say whether or not the <u>work</u> is in accordance with <u>accepted actuarial practice</u> in Canada and, if not, disclose the deviation from that practice,

if useful, disclose any unusual application of accepted actuarial practice,

disclose any aspect of the work for which the actuary does not take responsibility,

disclose any assumption that is different from assumption of continuance of the status quo and, if practical, useful and appropriate under the terms of the engagement, disclose the effect of alternative assumptions,

in the case of a <u>periodic report</u>, disclose any inconsistency between the methods and assumptions of the current and prior <u>reports</u>,

describe any subsequent event that is not taken into account in the work,

disclose any reservation,

express an opinion on the results of the work,

identify himself or herself and sign the *report*, and

date the report.

- .02 Any description or disclosure may be in material referred to in the <u>report</u> and either accompany the <u>report</u> or plausibly be available to <u>users</u>.
- .03 Subsequently, the <u>actuary</u> should respond to a <u>user's</u> request for explanation except if that is contrary to the terms of the engagement.
- .04 Subsequently, the <u>actuary</u> should withdraw or amend the <u>report</u> if information comes to hand after the <u>report date</u> that invalidates the <u>report</u>.
- <sup>.05</sup> A duty of confidentiality in an <u>appropriate engagement</u> supersedes any of the foregoing portions of this <u>recommendation</u> with which it conflicts, but does not supersede an <u>actuary</u>'s obligations to the Canadian Institute of Actuaries, pursuant to the <u>bylaws</u> or the <u>Rules</u> of Professional Conduct. [Effective December 1, 2002]

## Description and disclosure in general

- <sup>.06</sup> The range of appropriate <u>reports</u> is relatively narrow for <u>external user reports</u> as compared to that for <u>internal user reports</u>. An <u>external user report</u> would be relatively formal and detailed when the <u>actuary</u> does not communicate directly with <u>users</u> or when the interests of an <u>external user</u> and of the <u>actuary</u>'s client or employer are not the same.
- .07 Appropriate description and disclosure in a <u>report</u> strike a balance between too little and too much. Too little disclosure deprives the <u>user</u> of needed information. Too much disclosure may exaggerate the importance of minor matters, imply a diminution of the <u>actuary</u>'s responsibility for the <u>work</u>, or make the <u>report</u> hard to read.
- <sup>.08</sup> The appropriate criterion for description and disclosure is the question, "What qualitative and quantitative information best serves the <u>user's</u> understanding and decision-making?" The question, "What information does the <u>user</u> want?", is an insufficient criterion because the circumstances of a case may make the <u>actuary</u> aware of information needs of which the <u>user</u> is unaware.
- .09 <u>Reporting</u> the sensitivity of the results to variations in assumptions is often useful.
- Disclosure need not necessarily be in the <u>report</u> itself except if its importance so warrants or if it cannot be referenced in material available to <u>users</u>. Disclosure in a short <u>report</u> may place undue emphasis on the information disclosed.
- An unintended reservation misleads the <u>user</u> if it implies either that there was a deviation from <u>accepted actuarial practice</u> or that the <u>actuary</u> does not take full responsibility for the <u>work</u>. The following are examples.

Approximation is a usual part of <u>work</u>. Even a moderately complex calculation may involve many approximations. Disclosure of an appropriate approximation may mislead the <u>user</u> by implying that the <u>actuary</u>'s <u>work</u> falls short of <u>accepted</u> <u>actuarial practice</u>.

<u>Use</u> of another person's work is also a usual part of <u>work</u>. If the <u>actuary</u> does not take responsibility for the <u>used</u> work, then disclosure is appropriate. Disclosure if the <u>actuary</u> does take responsibility for the <u>used</u> work may mislead the <u>user</u>.

Deviation from a particular <u>recommendation</u> or other guidance in the standards when the result of doing so is not material is also a usual part of <u>work</u> and its disclosure is undesirable.

#### The work, its purpose, and its users

.12 Description of the <u>work</u> usually includes the <u>calculation date</u> and the numerical result. If the <u>work</u> is required by law, then citation of the law is useful.

- The amount of detail depends mainly on the needs of <u>users</u>. A separate <u>report</u> may be desirable for a particular <u>user</u> (usually a regulator) whose desire for detail significantly exceeds that of other <u>users</u>.
- Description of the purpose of the <u>work</u> and its <u>users</u> permits another person to assess its appropriateness to his or her needs and may thereby avoid unintended use of the <u>work</u>.
- The <u>users</u> comprise the addressee(s) of the <u>report</u>, and any others explicitly identified in the <u>report</u>. Where a <u>report</u> has more than one <u>user</u>, the <u>actuary</u> would have regard to the information of value to each <u>user</u> in determining appropriate disclosure.

## Accepted actuarial practice

- <sup>16</sup> If the <u>work</u> is in accordance with <u>accepted actuarial practice</u>, then a simple statement to that effect is a powerful statement, and reassuring even to a <u>user</u> with a limited understanding of what <u>accepted actuarial practice</u> is. If the <u>work</u> is not in accordance with <u>accepted actuarial practice</u>, then a statement that it is, except for specified deviations, is a concise description.
- .17 Any deviation from accepted actuarial practice would result from either conflict with law or conflict with the terms of an appropriate engagement.
- .17.1 For <u>work</u> in Canada, the <u>actuary</u> would refer to "<u>accepted actuarial practice</u> in Canada", or use other language of equivalent meaning and clarity.
- .17.2 For <u>work</u> outside of Canada, the <u>actuary</u> may choose to refer to

"accepted actuarial practice in [country]", if the guidance of a foreign jurisdiction has been applied to the work,

"internationally accepted actuarial practice", if the guidance of the International Actuarial Association has been applied to the <u>work</u>, or

"accepted actuarial practice in Canada", if Canadian guidance has been applied to the <u>work</u> because of the absence of applicable foreign guidance.

## Unusual application of accepted actuarial practice

The <u>actuary</u> would not usually <u>report</u> a deviation from a particular <u>recommendation</u> or other guidance in the standards as a result of an unusual or unforeseen situation.

<sup>19</sup> If, as is common, <u>accepted actuarial practice</u> for an aspect of the <u>work</u> encompasses a range, then the <u>actuary</u> usually <u>reports</u> the <u>work</u> as being in accordance with <u>accepted actuarial practice</u> without drawing particular attention to his or her selection within the range. Disclosure of the selection, and of the reason for selecting it, is appropriate, however, if it is

specified by law or by the actuary's client or employer,

excluded from the accepted range by an exposure draft or by approved, but not yet effective, <u>new standards</u>,

inconsistent with the corresponding assumption of a prior periodic report,

dependent on a special permissive feature in the law for its acceptability, or

unusual or controversial.

## Limitation to actuary's responsibility

Any diminution of the <u>actuary</u>'s responsibility for the <u>work</u> as a result of an engagement whose terms call for a deviation from <u>accepted actuarial practice</u> would be disclosed.

#### **Disclosure of assumptions**

.21 Disclosure of an assumption includes its description, and, if practical, useful and appropriate under the terms of the engagement, quantification of the financial impact of alternative assumptions.

#### Subsequent event not taken into account in the work

An example of a <u>subsequent event</u> not taken into account in the <u>work</u> is a non-retroactive increase in the benefits of a pension plan for which the <u>actuary</u> is advising on <u>funding</u>. The <u>actuary</u> would describe the increase, <u>report</u> that it was not taken into account in the current advice on <u>funding</u> but that it will be taken into account in future advice. If useful, the <u>actuary</u> would quantify its effect, for example by <u>reporting</u> the pro forma effect on the recommended <u>funding</u> if the benefit increase were effective immediately before the <u>calculation date</u>.

#### Reservations

.23 A <u>report</u> with reservation may be undesirable but is unavoidable in the following examples.

The <u>actuary</u> was obliged to <u>use</u> the work of another person and has doubts about the appropriateness of so doing.

The <u>actuary</u> was obliged to <u>use</u> insufficient or unreliable data.

There was an undue limitation to the scope of the <u>actuary</u>'s <u>work</u>. For example, the time, information, or resources contemplated by the terms of the engagement did not materialize.

There is an unresolved conflict of interest. <u>Rule</u> 5 (Conflict of Interest) permits the <u>actuary</u> who has a conflict of interest to perform professional services if stated conditions are met. In <u>reporting</u> with respect to such a case, it is good practice to note the conflict and confirm that the conditions are met. If, as a result of an apparent but not actual conflict, a <u>user</u> might doubt the <u>actuary</u>'s objectivity, then it is useful to <u>report</u> why the conflict is not real. There is no conflict of interest, however, merely because a <u>user</u> and the <u>actuary</u>'s client or employer have conflicting interests.

- The <u>actuary</u> would <u>report</u> any remedy, underway or expected, to the problem causing the reservation.
- A serious reservation may call for consulting with another <u>actuary</u> or obtaining legal advice.
- .26 Barring explicit disclosure to the contrary in the <u>report</u>, the <u>user</u> is entitled to assume that

the <u>work</u> is in accordance with <u>accepted actuarial practice</u> and no reservation is required,

the actuary takes responsibility for all of the work, and

if a <u>periodic report</u>, then the method is the same as that in the prior <u>report</u> and the assumptions are consistent with those in the prior <u>report</u>.

## Opinion

.27 In giving an opinion, the <u>actuary</u> would begin with "In my opinion..." which is a signal that he or she is giving a formal, professional opinion on a matter within the <u>domain of actuarial practice</u>. The <u>actuary</u> would add appropriate qualification when giving an opinion on a matter outside that domain but on which he or she is able to comment. For example,

"The valuation of Mrs. Smith's life interest in Mr. Smith's estate, and the residual value, both depend on the future value of the residential property which makes up the bulk of that estate. An assumption about future real estate values for any given property is outside the domain of actuarial practice but, in my opinion, it is reasonable to assume that property values will generally continue to increase over time at the same rate as inflation."

.28 It may be better to disclose an assumption selected by the client or mandated by law without giving an opinion on it; for example,

"On your [lawyer-client's] instruction, I have assumed that the career path of the [injured high school student] is to complete her high school education and then to obtain an undergraduate university degree."

## Identification

<sup>29</sup> For <u>work</u> in Canada, the <u>actuary</u> would usually identify himself or herself simply as "Fellow, Canadian Institute of Actuaries" (or "FCIA" if <u>users</u> recognize the abbreviation), especially when Fellowship in the CIA is required or expected for the <u>work</u>. To add additional identification, such as

the actuary's relationship with the client or employer (e.g., "Vice-President and <u>Actuary</u>" or "Consulting <u>Actuary</u>"), or

the <u>actuary</u>'s other professional qualification (e.g., "Fellow of the Casualty Actuarial Society")

may be appropriate but may create confusion about the <u>actuary</u>'s qualification to sign the <u>report</u> and about the standards governing the <u>work</u>, and may diminish the standing of the Canadian Institute of Actuaries.

## **Report date**

- <sup>30</sup> In <u>reporting</u> an opinion, the <u>actuary</u> would consider all available information up to the <u>report</u> <u>date</u>, including <u>subsequent events</u> if the <u>report date</u> is after the <u>calculation date</u>.
- The <u>report date</u> would usually be the date at which the <u>actuary</u> has substantially completed the <u>work</u>. The remaining effort may include peer review, typing and photocopying the <u>report</u>, and compilation of documentation.
- <sup>32</sup> The date the <u>actuary</u> signs and delivers the <u>report</u> would be as soon thereafter as practical. If there is an unavoidably long delay, however, then the <u>actuary</u> would consider any additional <u>subsequent events</u> which would result from a current <u>report date</u>.

## Withdrawal or amendment of a report

After the <u>report date</u>, the <u>actuary</u> has no obligation to seek additional information which, if known at the <u>report date</u>, would have been reflected in the <u>work</u>, but, if additional information comes to hand, the <u>actuary</u> would consider if it affects the <u>report</u>. Additional information affects the <u>report</u> if it

reveals a data defect or a calculation error,

provides additional information about the entity which is the subject of the report as that entity was at the <u>calculation date</u>,

retroactively makes that entity different at the calculation date, or

makes that entity different after the <u>calculation date</u> and a purpose of the <u>work</u> was to report on the entity as it would be as a result of the information.

- That additional information consists of both external information and internal discovery of an error in the work. Its classification is similar to the classification of <u>subsequent events</u>. That is, if the additional information were a <u>subsequent event</u>, and if it would have to be taken into account in the data, methods, or assumptions for the <u>work</u>, then it would affect the <u>report</u>. It does not affect the <u>report</u> if it makes the entity, which is the subject of the <u>report</u>, different after the <u>calculation date</u> and a purpose of the <u>work</u> is to <u>report</u> on the entity as it was at the <u>calculation date</u>; for example, if the additional information changes the outlook for the entity which would lead the <u>actuary</u> to select different assumptions at the next <u>calculation date</u> for a periodic report.
- If the actuary determines that the event affects the <u>report</u>, the actuary would determine whether the event invalidates the <u>report</u>. If the actuary determines that the event does not invalidate the <u>report</u>, then the actuary would consider whether to inform some or all of the <u>users</u> of the <u>report</u> about the event. If the actuary determines that the event invalidates the <u>report</u>, the actuary would withdraw or amend the <u>report</u>. If the <u>actuary</u> withdraws or amends a <u>report</u>, then he or she would seek agreement with the client or employer on the notification to be given to <u>users</u> and on the preparation of an amended or replacement <u>report</u> in cases where there is no legal requirement to do so. Failing such agreement, the <u>actuary</u> would consider seeking legal advice on the discharge of his or her responsibilities, taking consideration of the fact that, to the extent practical and useful, all <u>users</u> should so be informed.
- The following examples are intended to assist <u>actuaries</u> in determining whether an event of which the <u>actuary</u> becomes aware after the <u>report</u> date may be worthy of disclosure to the <u>users</u> of the <u>report</u> or may require the <u>report</u> to be withdrawn or amended;

if an event affects a <u>report</u>, but that <u>report</u> has been superseded by another <u>report</u>, typically no action would be taken with respect to the prior <u>report</u>,

if an event materially affects the financial position, financial condition or funded status of a pension plan, but does not materially affect the funding of the plan, it may be sufficient to disclose the event to the users of the report rather than withdraw or amend the report,

if an event results in a situation where an assumption <u>used</u> in the <u>work</u> is obviously erroneous, but the assumption was reasonable at the <u>report date</u>, the actuary would typically, not withdraw or amend the <u>report</u>, but would reflect the event in a subsequent <u>report</u>,

if an actuary has prepared a <u>report</u> that provides advice on the <u>funding</u> of a pension plan and, subsequent to the <u>report date</u> discovers an error in the <u>report</u>, and the <u>funding</u> recommendations contained in the <u>report</u> would change materially if the error were corrected, the <u>actuary</u> may determine that it is appropriate to withdraw or amend the <u>report</u>.

## **1830** Reporting: internal user report

- .01 In the case of an <u>internal user report</u>, the <u>actuary</u> may appropriately abbreviate the <u>recommendation</u> for <u>external user reports</u>. [Effective December 1, 2002]
- <sup>.02</sup> The range of appropriate <u>reports</u> is wider for <u>internal user reports</u> than for <u>external user reports</u>. At one end of the range, a formal <u>internal user report</u> may differ little from an <u>external user report</u>. At the other end of the range, an informal, abbreviated, even oral, <u>report</u> may suffice for an officer with whom the <u>actuary</u> communicates frequently and who is well-versed in the subject of the <u>report</u>. To abbreviate the standards for an <u>internal user report</u> is efficient for both the <u>actuary</u> and the <u>user</u> provided that complete and clear communication is not thereby compromised.

## **1840 Reporting: Oral Report**

- Oral <u>reporting</u>, especially to an <u>internal user</u>, is both useful and inevitable in some situations. The disadvantage of oral <u>reporting</u> is that the <u>actuary</u> and <u>user</u> may have differing recollections of what was <u>reported</u>. It is therefore good practice to confirm an oral <u>report</u> in writing, especially when there is an <u>external user</u>, or to record it in documentation.
- .02 Except for signature and <u>report date</u>, the standards are the same for both oral and written <u>reports</u>.